

Commonwealth Bank of Australia  
New Zealand Operations

Disclosure Statement

For the year ended 30 June 2016



# General Disclosures

(To be read in conjunction with the Financial Statements)

This Disclosure Statement has been issued in accordance with the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order").

In this Disclosure Statement, reference is made to the following reporting entities:

- Commonwealth Bank of Australia Group (the "Overseas Banking Group") is domiciled in Australia and comprises the Commonwealth Bank of Australia ("Overseas Bank" or "CBA"), the worldwide activities of CBA, and its controlled entities;
- Commonwealth Bank of Australia New Zealand Banking Group (the "NZ Banking Group") refers to the New Zealand banking operations of the Overseas Banking Group, including those entities whose business is required to be reported in financial statements for the Overseas Banking Group's New Zealand banking business. Controlled entities of the NZ Banking Group as at 30 June 2016 are set out in note 23 of the financial statements of the NZ Banking Group;
- Commonwealth Bank of Australia New Zealand Life Insurance Group (the "NZ Life Group") refers to all of the New Zealand operations of the Overseas Banking Group that are not included in the NZ Banking Group, including those entities whose business is required to be reported in the financial statements of the Overseas Banking Group's New Zealand non-banking business. Controlled entities of the NZ Life Group as at 30 June 2016 are set out in note 15 of the financial statements of the NZ Life Group; and
- Commonwealth Bank of Australia New Zealand Branch (the "Branch") refers to the New Zealand branch of the Overseas Bank and includes all banking business transacted in New Zealand through the Branch.

This Disclosure Statement consists of two parts: the NZ Banking Group (Part A) and the NZ Life Group (Part B).

## General Matters

### 1.0 Address for Service - Branch

Commonwealth Bank of Australia New Zealand Branch  
Level 2  
ASB North Wharf  
12 Jellicoe Street  
Auckland Central  
Auckland 1010  
New Zealand

A copy of the NZ Banking Group and the Overseas Banking Group's most recent published financial statements will be available immediately upon a request being made to the above address. A copy of the NZ Banking Group's financial statements can also be obtained from the Commonwealth Bank of Australia website ([www.commbank.com.au/about-us/our-company/international-branches/new-zealand.html](http://www.commbank.com.au/about-us/our-company/international-branches/new-zealand.html)) and a copy of the Overseas Banking Group's financial statements can be obtained from the Commonwealth Bank of Australia website ([www.commbank.com.au/about-us/investors/shareholders.html](http://www.commbank.com.au/about-us/investors/shareholders.html)).

### 2.0 Address for Service - Overseas Bank

Commonwealth Bank of Australia  
Ground Floor, Tower 1  
201 Sussex Street  
Sydney, NSW 2000  
Australia

The Overseas Bank operates as an Australian public company under the Corporations Act 2001 (Commonwealth of Australia). It has share capital and is governed by a constitution. The Overseas Banking Group provides a wide range of banking, financial and related services including funds management, life and general insurance.

### 3.0 Ranking of Local Creditors in a Winding-Up

Under section 13A(3) of the Banking Act 1959 (Commonwealth of Australia) ("Australian Banking Act"), if an authorised deposit-taking institution ("ADI") (which includes a bank) becomes unable to meet its obligations or suspends payment, the assets of the ADI in Australia are to be available to meet the ADI's liabilities in the following order: (a) first, the ADI's liabilities to the Australian Prudential Regulation Authority ("APRA"), to the extent that APRA has made, or is required to make, payments to depositors under the Australian Government's Financial Claims Scheme (the "Scheme"); (b) second, the ADI's debts to APRA for costs incurred by APRA in the administration of the Scheme in respect of that ADI; (c) third, in payment of the ADI's liabilities in Australia in relation to protected accounts; (d) fourth, the ADI's debts to the Reserve Bank of Australia; (e) fifth, the ADI's liabilities under a certified industry support contract; and (f) sixth, the ADI's other liabilities in the order of their priority apart from section 13A(3) of the Australian Banking Act.

Sections 16(1) and (2) of the Australian Banking Act provide that, despite anything contained in any law relating to the winding up of companies, but subject to section 13A(3) of the Australian Banking Act, the debts of an ADI to APRA in respect of APRA's costs (including costs in the nature of remuneration and expenses) of being in control of the ADI's business or of having an administrator in control of the ADI's business have priority in a winding up of the ADI over all other unsecured debts.

Section 86 of the Reserve Bank Act 1959 (Commonwealth of Australia) provides that notwithstanding anything contained in any law relating to the winding up of companies, but subject to section 13A(3) of the Australian Banking Act, debts due to the Reserve Bank of Australia by an ADI shall, in the winding up, have priority over all other debts. The Overseas Bank is an ADI.

### 3.1 Requirement for the Overseas Bank to maintain sufficient assets in Australia to cover an ongoing obligation to pay deposit liabilities in Australia

Section 13A(4) of the Australian Banking Act states that it is an offence for an ADI not to hold assets (excluding goodwill and any other assets excluded under APRA's prudential standards) in Australia of a value that is equal to or greater than the total amount of its deposit liabilities in Australia, unless APRA has authorised the ADI to hold assets of a lesser value. This requirement has the potential to impact on the management of the liquidity of the New Zealand operations of the Overseas Bank in extreme circumstances.

# General Disclosures (continued)

(To be read in conjunction with the Financial Statements)

## 4.0 Guarantee Arrangements

On 12 October 2008 the Australian Government announced guarantee arrangements for deposits and wholesale funding of Australian deposit-taking institutions.

The guarantee of small deposits under the Financial Claims Scheme has no ongoing application to foreign branch deposits.

The Australian Government Guarantee Scheme for Large Deposits and Wholesale Funding ("Guarantee Scheme") has now terminated effective 24 October 2015. Large deposits and wholesale liabilities guaranteed under the Guarantee Scheme as at 31 March 2010 will remain guaranteed until maturity (up to a maximum of 5 years for term deposits). Under the Guarantee Scheme, eligible ADIs (including the Overseas Bank) could obtain guarantees for deposit balances totaling over one million Australian dollars ("AUD 1 million") per customer and for wholesale funding liabilities, in return for a fee (which was calculated to reflect the ADI's credit rating and could be passed on by the ADI). Access to the Guarantee Scheme was voluntary. A liability was only covered by the Guarantee Scheme if it was the subject of an Eligibility Certificate issued in accordance with the Rules.

## 4.1 Guarantor's name and address for service

The Commonwealth of Australia  
c/o Australian Government Solicitor  
Lionel Murphy Building  
50 Blackall Street  
BARTON, ACT 2600  
Attention: Director, Canberra

Facsimile: +61 2 6253 7333

The most recent audited financial statements of the Commonwealth of Australia can be obtained from the Australian Government Department of Finance website ([www.finance.gov.au/financial-reporting-and-accounting-policy](http://www.finance.gov.au/financial-reporting-and-accounting-policy)).

As at the date of the signing of this Disclosure Statement, the following ratings were assigned to the Commonwealth of Australia's long term, AUD denominated debt:

Rating Agency	Current Long Term Credit Rating
Moody's Investors Service Pty Limited ("Moody's")	Aaa
Standard & Poor's (Australia) Pty Limited ("S&P")	AAA
Fitch Australia Pty Limited ("Fitch Ratings")	AAA

These ratings have remained unchanged during the 2 years immediately preceding the balance date. The outlook from Moody's and Fitch Ratings is stable. On 7 July 2016, S&P revised its rating outlook to negative from stable.

Descriptions of the steps in the ratings scales above are set out in 9.0.

## 5.0 Address for Directors of the Overseas Bank and the New Zealand Chief Executive Officer of the Branch

### Directors

Commonwealth Bank of Australia  
Level 18, Tower 1  
201 Sussex Street  
Sydney, NSW 2000  
Australia

### New Zealand Chief Executive Officer of the Branch

Commonwealth Bank of Australia New Zealand Branch  
Level 2  
ASB North Wharf  
12 Jellicoe Street  
Auckland Central  
Auckland 1010  
New Zealand

### New Zealand Chief Executive Officer of the Branch

Name **B.J. (Barbara) Chapman**  
Primary occupation Chief Executive Officer, ASB Bank Limited  
Residence Auckland, New Zealand

# General Disclosures (continued)

(To be read in conjunction with the Financial Statements)

## 5.1 Directors of the Overseas Bank

### Chairman

Name	<b>D.J. (David) Turner</b>
Primary occupation	Company director
Residence	New South Wales, Australia
External directorships	Ashurst, O'Connell Street Associates Pty Ltd, Great Barrier Reef Foundation
Qualifications	Institute of Chartered Accountants in England and Wales (Fellow), Australian Institute of Company Directors (Fellow)

Name	<b>C.B. (Catherine) Livingstone AO</b>
Primary occupation	Company director
Residence	New South Wales, Australia
External directorships	WorleyParsons Ltd, The George Institute for Global Health, Saluda Medical Pty Ltd, Business Council of Australia (President), Australian Museum Trust (President)
Qualifications	Chartered Accountants Australia and New Zealand (Fellow), BA (Accounting) (Hons), Australian Academy of Technological Sciences and Engineering (Fellow), Australian Institute of Company Directors (Fellow), Australian Academy of Science (Fellow)

Name	<b>S. (Shirish) Apte</b>
Primary occupation	Company director
Residence	Singapore
External directorships	Crompton Greaves Ltd, Citibank Japan, IHH Healthcare Bhd, AIG Asia Pacific Pte Ltd, Clifford Capital Pte Ltd, Pierfront Capital Mezzanine Fund Pte Ltd (Chairman), Parkway Hospitals Singapore, Acibadem Hospital Group (Turkey), Member of Supervisory Board of Citibank Handlowy (Poland)
Qualifications	Institute of Chartered Accountants in England and Wales, Bachelor of Commerce (Calcutta), MBA (London Business School)

Name	<b>B.J. (Brian) Long</b>
Primary occupation	Company director
Residence	New South Wales, Australia
External directorships	Brambles Ltd, Cantarella Bros Pty Ltd, Member of the Council of the University of New South Wales, Ten Network Holdings Ltd (ceased 25 July 2016)
Qualifications	Chartered Accountants Australia and New Zealand (Fellow)

Name	<b>Sir D. (David) Higgins</b>
Primary occupation	Company director
Residence	London, United Kingdom
External directorships	High Speed Two (HS2) Ltd (Chairman)
Qualifications	Bachelor of Engineering (Civil) (USyd), Diploma (Securities Institute of Australia)

Name	<b>A.M. (Andrew) Mohl</b>
Primary occupation	Company director
Residence	New South Wales, Australia
External directorships	None
Qualifications	BEc (Hons), Monash

### Managing Director

Name	<b>I.M. (Ian) Narev</b>
Primary occupation	Chief executive officer
Residence	New South Wales, Australia
External directorships	Institute of International Finance, Business Council of Australia, Financial Markets Foundation for Children, Sydney Theatre Company (Chairman)
Qualifications	BA LLB (Hons) (Auckland), LLM (Cantab), LLM (NYU)

Name	<b>Sir J.A. (John) Anderson KBE</b>
Primary occupation	Company director
Residence	Wellington, New Zealand
External directorships	APN News & Media Ltd, NPT Ltd (Chairman), Steel & Tube Holdings Ltd (Chairman), T&G Global Ltd (Deputy Chairman)
Qualifications	Chartered Accountants Australia and New Zealand (Fellow), Institute of Financial Professionals New Zealand (Fellow), Institute of Directors (Fellow), Australian Institute of Banking and Finance (Life Member)

Name	<b>M.L. (Mary) Padbury</b>
Primary occupation	Company director
Residence	Victoria, Australia
External directorships	The Macfarlane Burnet Institute for Medical Research and Public Health Ltd, Australasian Gastro-Intestinal Trials Group, Member of Chief Executive Women, Melbourne University Law School Foundation, Professional Standards Board for Patent and Trade Marks Attorneys, Victorian Legal Admissions Board, Ashurst (Vice Chairman)
Qualifications	Bachelor of Laws (Hons) and Bachelor of Arts, University of Melbourne

Name	<b>L.K. (Launa) Inman</b>
Primary occupation	Company director
Residence	Victoria, Australia
External directorships	Bellamy's Australia Ltd, Super Retail Group Ltd, Virgin Australia Melbourne Fashion Festival, Precinct Properties New Zealand Ltd, The Alannah and Madeline Foundation
Qualifications	MCom, University of South Africa (UNISA), BCom (Hons) (UNISA), BCom (Economics and Accounting) (UNISA), Australian Institute of Company Directors (Member)

Name	<b>W.M. (Wendy) Stops</b>
Primary occupation	Company director
Residence	Victoria, Australia
External directorships	Fitted for Work Ltd, Member of the Council of the University of Melbourne, Member of Chief Executive Women, serving on the Scholarships and Marketing Communications Committees
Qualifications	Bachelor of Applied Science (Information Technology), Australia Institute of Company Directors (Graduate Member)

Name	<b>H.H. (Harrison) Young</b>
Primary occupation	Company director
Residence	Victoria, Australia
External directorships	None
Qualifications	A.B (Cum Laude) Harvard, LLD (Honoris Causa) Monash

# General Disclosures (continued)

(To be read in conjunction with the Financial Statements)

## 5.2 Audit Committee

The Board's Audit Committee consists of Brian Long (Chairman), John Anderson, Shirish Apte, Launa Inman, Catherine Livingstone, and Harrison Young. All members of the Audit Committee are independent directors.

## 5.3 Name and Address for Service of Auditor

PricewaterhouseCoopers  
Chartered Accountants  
PricewaterhouseCoopers Tower  
188 Quay Street  
Auckland 1010  
New Zealand

## 5.4 Dealings with Directors

There have been no dealings by any Director or the New Zealand Chief Executive Officer, or any immediate relative or close business associate of any Director or the New Zealand Chief Executive Officer, with any member of the NZ Banking Group or the NZ Life Group that: (i) has been entered into on terms other than those which would, in the ordinary course of business of the NZ Banking Group or the NZ Life Group be given to any other person of like circumstances or means; or (ii) could otherwise be reasonably likely to influence materially the exercise of that Director's or the New Zealand Chief Executive Officer's duties.

All Directors are expected to disclose to the Board of the Overseas Bank all actual or possible conflicts of interest and abstain from any vote on related matters. The Overseas Bank maintains a register of Directors' interests.

## 6.0 Conditions of Registration for Commonwealth Bank of Australia New Zealand

**These conditions of registration apply on and after 1 November 2015.**

The registration of Commonwealth Bank of Australia ("the registered bank") in New Zealand is subject to the following conditions:

1. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities.

In this condition of registration, the meaning of "material" is based on generally accepted accounting practice.

2. That the banking group's insurance business is not greater than 1 percent of its total consolidated assets.

For the purposes of this condition of registration, the banking group's insurance business is the sum of the following amounts for entities in the banking group:

- (a) If the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the banking group's insurance business-

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration,-

"insurance business" means the undertaking or assumption of liability as an insurer under a contract of insurance;

"insurer" and "contract of insurance" have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

3. That the business of the registered bank in New Zealand does not constitute a predominant proportion of the total business of the registered bank.
4. That no appointment to the position of the New Zealand chief executive officer of the registered bank shall be made unless:
  - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
  - (b) the Reserve Bank has advised that it has no objection to that appointment.
5. That Commonwealth Bank of Australia complies with the requirements imposed on it by the Australian Prudential Regulation Authority.
6. That Commonwealth Bank of Australia complies with the following minimum capital adequacy requirements, as administered by the Australian Prudential Regulation Authority:
  - (a) Common Equity Tier 1 capital of Commonwealth Bank of Australia is not less than 4.5 percent of risk weighted exposures;
  - (b) Tier 1 capital of Commonwealth Bank of Australia is not less than 6 percent of risk weighted exposures;
  - (c) Total capital of Commonwealth Bank of Australia is not less than 8 percent of risk weighted exposures.

# General Disclosures (continued)

(To be read in conjunction with the Financial Statements)

7. That liabilities of the registered bank in New Zealand, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), do not exceed NZ\$15 billion.
8. That retail deposits of the registered bank in New Zealand do not exceed \$200 million. For the purposes of this condition retail deposits are defined as deposits by natural persons, excluding deposits with an outstanding balance which exceeds \$250,000.
9. That, for a loan-to-valuation measurement period, the total of the business of the registered bank in New Zealand's qualifying new mortgage lending amount in respect of APIL with a loan-to-valuation ratio of more than 70 percent must not exceed 5 percent of the total of the qualifying new mortgage lending amount in respect of APIL arising in the loan-to-valuation measurement period.
10. That, for a loan-to-valuation measurement period, the total of the business of the registered bank in New Zealand's qualifying new mortgage lending amount in respect of ANPIL with a loan-to-valuation ratio of more than 80 percent, must not exceed 10 percent of the total of the qualifying new mortgage lending amount in respect of ANPIL arising in the loan-to-valuation measurement period.
11. That, for a loan-to-valuation measurement period, the total of the business of the registered bank in New Zealand's qualifying new mortgage lending amount in respect of non-Auckland loans with a loan-to-valuation ratio of more than 80 percent, must not exceed 15 percent of the total of the qualifying new mortgage lending amount in respect of non-Auckland loans arising in the loan to valuation measurement period.
12. That the business of the registered bank in New Zealand must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the registered bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.

In these conditions of registration,-

"banking group"-

- (a) means the New Zealand business of the registered bank and its subsidiaries as required to be reported in group financial statements for the group's New Zealand business under section 461B(2) of the Financial Markets Conduct Act 2013; but
- (b) does not include the New Zealand business of subsidiaries which conduct life assurance business.

"business of the registered bank in New Zealand" means the New Zealand business of the registered bank as defined in the requirement for financial statements for New Zealand business in section 461B(1) of the Financial Markets Conduct Act 2013.

"generally accepted accounting practice" has the same meaning as in section 8 of the Financial Reporting Act 2013.

"liabilities of the registered bank in New Zealand" means the liabilities that the registered bank would be required to report in financial statements for its New Zealand business if section 461B(1) of the Financial Markets Conduct Act 2013 applied.

In conditions of registration 9 to 12,-

"ANPIL", "APIL", "loan-to-valuation ratio", "non-Auckland loan", "qualifying new mortgage lending amount in respect of [...]" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated November 2015, where the version of the Reserve Bank of New Zealand document "Capital Adequacy Framework (Standardised Approach)" (BS2A) referred to in BS19 for the purpose of defining these terms is that dated November 2015.

"loan-to-valuation measurement period" means a period of six calendar months ending on the last day of the sixth calendar month, the first of which ends on the last day of April 2016.

## 6.1 Changes to Conditions of Registration

The Reserve Bank of New Zealand ("RBNZ") has amended the Conditions of Registration of the Branch effective 1 November 2015. These amendments reflect changes to the high loan-to-valuation speed limits applying to lending secured by Auckland investment properties and lending secured by residential properties outside of Auckland.

As at 30 June 2016, there have been no other changes to the Conditions of Registration.

## 7.0 Pending Proceedings or Arbitration

The NZ Banking Group and the NZ Life Group are not party to any pending proceedings or arbitration which are expected to have a material adverse effect on the financial position, or results, of the Branch, the NZ Banking Group or the NZ Life Group.

## 8.0 Other Material Matters

On 25 November 2015, APRA informed CBA that it will be required to reduce its non-equity exposure to ASB Bank Limited and its subsidiaries to below a limit of five percent of CBA's Level 1 Tier 1 Capital over a five-year period commencing on 1 January 2016. For the purposes of this limit, exposures include all committed, non-intraday, non-equity exposures, including derivatives and off-balance sheet exposures. APRA has imposed two conditions over the transition period. Firstly, that the percentage excess above the five percent limit as at 30 June 2015 is to reduce by at least one fifth by the end of each calendar year over the transition period. Secondly, that the absolute amount of routine New Zealand non-equity exposure is not to increase from the 30 June 2015 level until CBA is, and expects to remain, below the five percent limit. For the purposes of assessing this exposure, the five percent limit excludes equity investments and holdings of capital instruments in ASB Bank Limited and its subsidiaries.

APRA confirmed it will allow, on agreeable terms, the Australian parent banks to provide contingent funding support to their New Zealand banking subsidiaries in times of financial stress. At this time, only covered bonds meet the criteria for contingent funding arrangements.

CBA expects to be compliant with APRA's requirements to reduce its non-equity exposures to ASB Bank Limited and its subsidiaries within the transition period.

# General Disclosures (continued)

(To be read in conjunction with the Financial Statements)

## 9.0 Credit Rating of the Overseas Bank

As at the date of the signing of this Disclosure Statement, the following long term credit ratings were assigned to the Overseas Bank by these rating agencies:

Rating Agency	Current Long Term Credit Rating
Moody's	Aa2
S&P	AA-
Fitch Ratings	AA-

These ratings have remained unchanged during the 2 years immediately preceding the balance date. The outlook from Moody's and Fitch Ratings is stable. On 7 July 2016, S&P revised its rating outlook on the Commonwealth of Australia to negative from stable. As a result of the change of outlook to Australia's sovereign rating, S&P has revised the ratings outlook of CBA and other major Australian banks and their strategically important subsidiaries, from stable to negative.

The table below provides a description of the steps in the rating scales used by the different rating agencies.

Long Term Credit Rating Definitions	Moody's <sup>(a)</sup>	S&P <sup>(b)</sup>	Fitch Ratings <sup>(c)</sup>
Highest quality/extremely strong capacity to pay interest and principal	Aaa	AAA	AAA
High quality/very strong	Aa	AA	AA
Upper medium grade/strong	A	A	A
Medium grade (lowest investment grade)/adequate	Baa	BBB	BBB
Predominantly speculative/less near term vulnerability to default	Ba	BB	BB
Speculative, low grade/greater vulnerability	B	B	B
Poor to default/identifiable vulnerability	Caa	CCC	CCC
Highest speculations	Ca	CC	CC
Lowest quality, no interest	C	C	C
In payment default, in arrears - questionable value	-	D	RD & D

(a) Moody's applies numeric modifiers 1, 2, and 3 to each generic rating category from Aaa to Caa, indicating that the counterparty is (1) in the higher end of its letter rating category, (2) in the mid-range and (3) in the lower end.

(b) S&P applies plus (+) or minus (-) signs to ratings from 'AA' to 'CCC' to indicate relative standing within the major rating categories.

(c) Fitch Ratings applies plus (+) or minus (-) signs to ratings from 'AA' to 'B' to indicate relative standing within the major rating categories.

# CBA New Zealand Operations Disclosure Statement

## Statements by the Directors and the New Zealand Chief Executive Officer

**Each Director and the New Zealand Chief Executive Officer believes, after due enquiry, that as at the date on which the Disclosure Statement is signed:**

- the Disclosure Statement contains all the information required by the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order"); and
- the Disclosure Statement is not false or misleading.

**Each Director and the New Zealand Chief Executive Officer believes, after due enquiry, that for the full financial year ended 30 June 2016:**

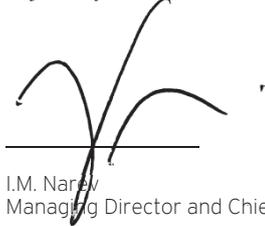
- the Registered Bank has complied with all Conditions of Registration imposed by the Reserve Bank under section 74 of the Reserve Bank of New Zealand Act 1989 that applied during that period; and
- the New Zealand business of the Registered Bank had systems in place to monitor and control adequately the material risks of the Registered Bank's Banking Group, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk and other material business risks, and that those systems were being properly applied.

**Signed by the New Zealand Chief Executive Officer of the Commonwealth Bank of Australia New Zealand**



B.J. Chapman  
9 August 2016

**Signed by or on behalf of all the Directors of the Commonwealth Bank of Australia**



I.M. Narell  
Managing Director and Chief Executive Officer

For himself and on behalf of each other Director  
9 August 2016



# Part A

Commonwealth Bank of Australia  
New Zealand Banking Group

## Financial Statements

For the year ended 30 June 2016



# Contents

<b>Historical Summary of Financial Statements</b>	<b>3</b>
<b>Income Statement</b>	<b>4</b>
<b>Statement of Comprehensive Income</b>	<b>5</b>
<b>Statement of Changes in Equity</b>	<b>6</b>
<b>Balance Sheet</b>	<b>7</b>
<b>Cash Flow Statement</b>	<b>8</b>
<b>Notes to the Financial Statements</b>	
1 Statement of Accounting Policies	9
2 Interest Income	18
3 Interest Expense	18
4 Other Income	19
5 Operating Expense Disclosures	19
6 Auditor's Remuneration	19
7 Taxation	20
8 Dividends	20
9 Cash and Liquid Assets	21
10 Due from Financial Institutions	21
11 Trading Securities	21
12 Derivative Financial Instruments	22
13 Available-for-Sale Securities	23
14 Advances to Customers	24
15 Credit Risk Management Policies	25
16 Credit Quality Information for Advances to Customers	27
17 Provisions for Impairment Losses	29
18 Concentrations of Credit Exposures	30
19 Concentration of Credit Exposures to Individual Counterparties	30
20 Maximum Exposure and Effect of Collateral and Other Credit Enhancements	31
21 Transferred Financial Assets	33
22 Imputation Credit Accounts	33
23 Controlled Entities and Associates	34
24 Other Assets	35
25 Goodwill	35
26 Deferred Taxation Asset	36
27 Deposits and Other Public Borrowings	37
28 Other Liabilities	37
29 Due to Financial Institutions	37
30 Other Liabilities at Fair Value through Income Statement	37
31 Debt Issues	38
32 Loan Capital	40
33 Head Office Account and Contributed Capital	41
34 Reserves	42
35 Non-controlling Interests	43
36 Leasing and Other Commitments	44
37 Credit and Capital Commitments, and Contingent Liabilities	44
38 Related Party Transactions and Balances	45
39 Key Management Personnel	47
40 Fair Value of Financial Instruments	48

# Contents

41	Offsetting Financial Assets and Financial Liabilities	50
42	Capital Adequacy	51
43	Overseas Banking Group	53
44	Securitisation, Funds Management, Other Fiduciary Activities and the Marketing and Distribution of Insurance Products	54
45	Financial Reporting by Operating Segments	55
46	Risk Management Policies	57
47	Market Risk	58
48	Interest Rate Repricing Schedule	60
49	Liquidity and Funding Risk	62
50	Qualifying Liquid Assets	63
51	Maturity Analysis for Undiscounted Contractual Cash Flows	64
52	Concentrations of Funding	66
53	Events after the Reporting Period	66
	<b>Independent Auditor's Report</b>	<b>67</b>

# Historical Summary of Financial Statements

\$ millions	NZ Banking Group				
For the year ended 30 June	2016	2015	2014	2013	2012
<b>Income Statement</b>					
Interest income	4,201	4,290	3,806	3,678	3,759
Interest expense	2,481	2,626	2,253	2,230	2,406
<b>Net interest earnings</b>	<b>1,720</b>	1,664	1,553	1,448	1,353
Other income	508	461	483	432	452
<b>Total operating income</b>	<b>2,228</b>	2,125	2,036	1,880	1,805
Impairment losses on advances	129	101	54	92	74
<b>Total operating income after impairment losses</b>	<b>2,099</b>	2,024	1,982	1,788	1,731
Total operating expenses	836	815	779	751	741
<b>Net profit before taxation</b>	<b>1,263</b>	1,209	1,203	1,037	990
Taxation	355	338	358	314	274
<b>Net profit after taxation</b>	<b>908</b>	871	845	723	716
<b>Net profit after taxation attributable to non-controlling interests</b>	<b>17</b>	18	15	14	16
<b>Dividends and Repatriations Paid</b>					
Dividends paid to non-controlling interests	17	18	15	14	16
Ordinary dividends paid	193	1,066	300	-	360
Redeemable preference dividends paid	16	72	62	81	115
Repatriation of profit	11	14	9	12	-
<b>Total dividends and repatriations paid</b>	<b>237</b>	1,170	386	107	491

\$ millions	NZ Banking Group				
As at 30 June	2016	2015	2014	2013	2012
<b>Balance Sheet</b>					
Total assets	86,127	80,585	72,513	71,590	69,515
Individually impaired assets	430	365	249	312	301
Total liabilities	80,630	75,265	66,804	66,502	65,018
Total shareholders' equity	5,497	5,320	5,709	5,088	4,497
Head office contribution	462	462	462	462	462

The amounts disclosed in this historical summary of financial statements have been taken from the audited financial statements of the NZ Banking Group. Comparatives for interest income and other income have been reclassified to ensure consistency with presentation in the current year.

# Income Statement

\$ millions		<b>NZ Banking Group</b>	
<b>For the year ended 30 June</b>	Note	<b>2016</b>	2015
Interest income	2	<b>4,201</b>	4,290
Interest expense	3	<b>2,481</b>	2,626
<b>Net interest earnings</b>		<b>1,720</b>	1,664
Other income	4	<b>508</b>	461
<b>Total operating income</b>		<b>2,228</b>	2,125
Impairment losses on advances	17	<b>129</b>	101
<b>Total operating income after impairment losses</b>		<b>2,099</b>	2,024
<b>Total operating expenses</b>	5	<b>836</b>	815
Salaries and other staff expenses		<b>502</b>	487
Building occupancy and equipment expenses		<b>122</b>	125
Information technology expenses		<b>96</b>	87
Other expenses		<b>116</b>	116
<b>Net profit before taxation</b>		<b>1,263</b>	1,209
Taxation	7	<b>355</b>	338
<b>Net profit after taxation</b>		<b>908</b>	871
Attributable to:			
Parent company shareholders		<b>891</b>	853
Non-controlling interests	35	<b>17</b>	18
<b>Net profit after taxation</b>		<b>908</b>	871

These statements are to be read in conjunction with the notes on pages 9 to 66 and the Independent Auditor's Report from 67 to 68.

# Statement of Comprehensive Income

\$ millions For the year ended 30 June	Note	NZ Banking Group	
		2016	2015
<b>Net profit after taxation</b>		<b>908</b>	871
<b>Other comprehensive income/(expense), net of taxation</b>			
<b>Items that will not be reclassified to the Income Statement:</b>			
Net change in asset revaluation reserve	34	1	5
<b>Items that may be reclassified subsequently to the Income Statement:</b>			
Net change in available-for-sale reserve	34	(17)	(5)
Net change in cash flow hedge reserve	34	(32)	(88)
		<b>(49)</b>	(93)
<b>Total other comprehensive expense, net of taxation</b>		<b>(48)</b>	(88)
<b>Total comprehensive income</b>		<b>860</b>	783
Attributable to:			
Parent company shareholders		843	765
Non-controlling interests	35	17	18
<b>Total comprehensive income</b>		<b>860</b>	783

These statements are to be read in conjunction with the notes on pages 9 to 66 and the Independent Auditor's Report from 67 to 68.

# Statement of Changes in Equity

		NZ Banking Group								
\$ millions	Note	Head Office Contribution	Contributed Capital	Asset Revaluation Reserve	Available-for-Sale Reserve	Cash Flow Hedge Reserve	Foreign Currency Translation Reserve	Retained Earnings	Non-controlling Interests	Total Shareholders' Equity
<b>For the year ended 30 June 2016</b>										
		462	2,184	27	7	(89)	1	2,178	550	5,320
		-	-	-	-	-	-	891	17	908
		-	-	1	(17)	(32)	-	-	-	(48)
		-	-	1	(17)	(32)	-	891	17	860
	33	-	(446)	-	-	-	-	-	-	(446)
	8	-	-	-	-	-	-	(209)	-	(209)
	35	-	-	-	-	-	-	-	(17)	(17)
		-	-	-	-	-	-	(11)	-	(11)
		<b>462</b>	<b>1,738</b>	<b>28</b>	<b>(10)</b>	<b>(121)</b>	<b>1</b>	<b>2,849</b>	<b>550</b>	<b>5,497</b>
<b>For the year ended 30 June 2015</b>										
		462	2,186	25	12	(1)	1	2,474	550	5,709
		-	-	-	-	-	-	853	18	871
		-	-	5	(5)	(88)	-	-	-	(88)
		-	-	5	(5)	(88)	-	853	18	783
	33	-	(2)	-	-	-	-	-	-	(2)
	34	-	-	(3)	-	-	-	3	-	-
	8	-	-	-	-	-	-	(1,138)	-	(1,138)
	35	-	-	-	-	-	-	-	(18)	(18)
		-	-	-	-	-	-	(14)	-	(14)
		462	2,184	27	7	(89)	1	2,178	550	5,320

These statements are to be read in conjunction with the notes on pages 9 to 66 and the Independent Auditor's Report from 67 to 68.

# Balance Sheet

\$ millions As at 30 June	Note	NZ Banking Group	
		2016	2015
<b>Assets</b>			
Cash and liquid assets	9	1,407	1,802
Due from financial institutions	10	1,095	1,451
Trading securities	11	1,075	1,202
Derivative assets	12	1,560	2,321
Available-for-sale securities	13	4,454	3,473
Advances to customers	14	75,492	69,087
Other assets	24	243	541
Property, plant and equipment		187	189
Intangible assets		449	438
Deferred taxation asset	26	165	81
<b>Total assets</b>		<b>86,127</b>	<b>80,585</b>
<i>Total interest earning and discount bearing assets</i>		<i>83,417</i>	<i>76,965</i>
<b>Liabilities</b>			
Deposits and other public borrowings	27	54,593	52,015
Due to financial institutions	29	2,229	3,255
Other liabilities at fair value through Income Statement	30	1,340	180
Derivative liabilities	12	2,428	1,539
Current taxation liability		51	4
Other liabilities	28	578	626
Debt issues:			
At fair value through Income Statement	31	1,646	1,213
At amortised cost	31	12,631	10,276
Loan capital	32	5,134	6,157
<b>Total liabilities</b>		<b>80,630</b>	<b>75,265</b>
<b>Shareholders' Equity</b>			
Head office contribution	33	462	462
Contributed capital - ordinary shares	33	704	704
Reserves	34	(102)	(54)
Retained earnings		2,849	2,178
<b>Ordinary shareholder's equity</b>		<b>3,913</b>	<b>3,290</b>
Contributed capital - redeemable preference shares	33	1,034	1,480
<b>Non-controlling interests</b>	35	<b>550</b>	<b>550</b>
<b>Total shareholders' equity</b>		<b>5,497</b>	<b>5,320</b>
<b>Total liabilities and shareholders' equity</b>		<b>86,127</b>	<b>80,585</b>
<i>Total interest and discount bearing liabilities</i>		<i>73,849</i>	<i>68,874</i>

The Board of Directors authorised these financial statements for issue on 9 August 2016



D.J. Turner  
Chairman



I.M. Narev  
Managing Director and Chief Executive Officer

These statements are to be read in conjunction with the notes on pages 9 to 66 and the Independent Auditor's Report from 67 to 68.

# Cash Flow Statement

\$ millions	NZ Banking Group	
For the year ended 30 June	2016	2015
<b>Cash flows from operating activities</b>		
Net profit before taxation	1,263	1,209
<b>Reconciliation of net profit before taxation to net cash flows from operating activities</b>		
Non-cash items included in net profit before taxation:		
Depreciation of property, plant and equipment	36	37
Amortisation of intangible assets	41	37
Net change in provisions for impairment losses and bad debts written off	143	112
Other movements	78	66
Net (increase)/decrease in operating assets:		
Net (increase)/decrease in reverse repurchase agreements	(69)	405
Net decrease/(increase) in due from financial institutions	357	(1,163)
Net decrease in trading securities	118	324
Net increase in available-for-sale securities	(1,003)	(775)
Net increase in advances to customers	(6,544)	(5,245)
Net decrease in other assets	314	459
Net increase/(decrease) in operating liabilities:		
Net increase in deposits and other public borrowings	2,667	7,321
Net (decrease)/increase in due to financial institutions	(1,015)	985
Net increase/(decrease) in other liabilities at fair value through Income Statement	1,157	(1,038)
Net (decrease)/increase in other liabilities	(58)	22
Net taxation paid	(370)	(347)
<b>Net cash flows from operating activities</b>	<b>(2,885)</b>	<b>2,409</b>
<b>Cash flows from investing activities</b>		
Cash was applied to:		
Purchase of property, plant and equipment	(33)	(26)
Purchase of intangible assets	(42)	(49)
<b>Net cash flows from investing activities</b>	<b>(75)</b>	<b>(75)</b>
<b>Cash flows from financing activities</b>		
Issue of loan capital (net of issue costs)	1,605	3,244
Issue of debt securities (net of issue costs)	10,958	5,266
Total cash inflows provided from financing activities	12,563	8,510
Cash was applied to:		
Redemption of redeemable preference share capital	(446)	-
Dividends paid	(209)	(1,138)
Redemption of loan capital	(2,474)	(3,404)
Redemption of issued debt issues	(6,921)	(5,852)
Dividends paid to non-controlling interests	(17)	(18)
Redemption of perpetual preference share capital	-	(2)
Total cash outflows applied to financing activities	(10,067)	(10,414)
<b>Net cash flows from financing activities</b>	<b>2,496</b>	<b>(1,904)</b>
<b>Summary of movements in cash flows</b>		
Net (decrease)/increase in cash and cash equivalents	(464)	430
Add: cash and cash equivalents at beginning of year	1,416	986
<b>Cash and cash equivalents at end of year</b>	<b>952</b>	<b>1,416</b>
<b>Cash and cash equivalents comprise:</b>		
Cash and liquid assets	1,407	1,802
Less: reverse repurchase agreements included in cash and liquid assets	(455)	(386)
<b>Cash and cash equivalents at end of year</b>	<b>952</b>	<b>1,416</b>
<b>Additional operating cash flow information</b>		
Interest received as cash	4,283	4,331
Interest paid as cash	(2,499)	(2,539)
Other income received as cash	513	468
Operating expenses paid as cash	(739)	(740)

These statements are to be read in conjunction with the notes on pages 9 to 66 and the Independent Auditor's Report from 67 to 68.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies

### General Accounting Policies

The reporting entity for the purpose of this Disclosure Statement is the Branch. The reporting group is the NZ Banking Group which is an aggregation of the Branch, ASB Holdings Limited, ASB Funding Limited, ASB Bank Limited ("ASB") and its controlled entities, CBA Funding (NZ) Limited and its subsidiaries, CBA NZ Holding Limited and its subsidiary, CBA Real Estate Funding (NZ) Limited and CBA USD Funding Limited. The basis of aggregation is an addition of the NZ Banking Group entities' individual financial statements. All transactions and balances between entities within the NZ Banking Group have been fully eliminated.

These financial statements for the year ended 30 June 2016 have been drawn up in accordance with the requirements of the Financial Markets Conduct Act 2013 and the Order. Effective for annual reporting periods ending 30 September 2015, the Order was amended to remove the requirement to prepare separate (stand-alone) financial statements of the Branch. Accordingly, these financial statements now only include the consolidated financial statements of the NZ Banking Group.

The NZ Banking Group's financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"), New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards, as appropriate for profit-oriented entities. The financial statements also comply with International Financial Reporting Standards.

The following new standards relevant to the NZ Banking Group have been issued. The NZ Banking Group does not intend to apply these standards until their effective dates.

- NZ IFRS 9 *Financial Instruments* addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of NZ IFRS 9 was issued in September 2014. It replaces the guidance in NZ IAS 39 *Financial Instruments: Recognition and Measurement* that relates to the classification and measurement of financial instruments.

NZ IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments that are not held for trading will be measured at fair value with the irrevocable option of presenting gains and losses in other comprehensive income. These accumulated gains and losses in other comprehensive income cannot be transferred to profit or loss upon disposal of the equity instruments. Under NZ IFRS 9 a new expected credit losses model replaces the incurred loss impairment model for financial assets used in NZ IAS 39. There are no changes to classification and measurement rules for financial liabilities. However for financial liabilities that have been designated at fair value through profit or loss, fair value changes attributable to changes in credit risk must be presented in other comprehensive income.

NZ IFRS 9 relaxes the requirements for hedge effectiveness by removing the 80% to 125% hedge effectiveness threshold. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as that used by management for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under NZ IAS 39. The standard is effective for the NZ Banking Group's reporting period beginning on 1 July 2018. The full impact of NZ IFRS 9 is yet to be assessed.

- NZ IFRS 15 *Revenue from Contracts with Customers* addresses recognition of revenue from contracts with customers. It replaces the current revenue recognition guidance in NZ IAS 18 *Revenue* and NZ IAS 11 *Construction Contracts* and is applicable to all entities with revenue. It sets out a five-step model for revenue recognition to depict the transfer of promised goods or services to customers in an amount that reflects the consideration, to which the entity expects to be entitled in exchange for those goods or services. This standard is effective for the NZ Banking Group's reporting period beginning on 1 July 2018. The full impact of NZ IFRS 15 is yet to be assessed.
- NZ IFRS 16 *Leases* replaces the current guidance in NZ IAS 17 *Leases*. Under NZ IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. NZ IFRS 16 requires a lessee to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. Included is an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting for leases under NZ IFRS 16 is substantially the same under NZ IAS 17. This standard is effective for the NZ Banking Group's reporting period beginning on 1 July 2019. The full impact of NZ IFRS 16 is yet to be assessed.

### Basis of Preparation

The measurement base adopted is that of historical cost as modified by the fair value measurement of available-for-sale financial assets, financial instruments at fair value through Income Statement, derivative contracts, and the revaluation of certain property, plant and equipment.

### Critical Accounting Estimates and Judgements

The critical judgements used by management in applying the accounting policies that have the most significant effect on the amounts recognised in the financial statements, apart from those involving estimation, are the designation of financial assets and financial liabilities as at fair value through Income Statement and the assessment of control for consolidation purposes.

Preparation of the financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

Estimates and assumptions are continually evaluated, and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The NZ Banking Group considers that tax positions, the valuation of financial instruments, goodwill impairment testing and the provision for impairment losses on advances to customers require significant accounting estimates and management judgement. Refer to (a) for details on consolidation, (f) for valuation of financial instruments, note 25 for goodwill impairment testing, note 15 for details of credit risk management and the basis of the NZ Banking Group's impairment provision model, note 26 for deferred taxation and note 7 for taxation.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### Presentation Currency and Rounding

The functional and presentation currency of the NZ Banking Group is New Zealand dollars. All amounts in this Disclosure Statement and the financial statements are presented in millions, unless otherwise stated.

### Particular Accounting Policies

There have been no material changes to accounting policies during the year ended 30 June 2016 and the following particular accounting policies have been applied on a consistent basis.

#### (a) Basis of Consolidation

Control exists when the NZ Banking Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. For purposes of assessing control, the NZ Banking Group acts as a principal when there are no substantial removal rights and when its economic interest is substantial compared to the economic interest of other investors.

##### *Subsidiaries*

Subsidiaries are those companies controlled by members of the NZ Banking Group. The financial statements of subsidiaries are included in the NZ Banking Group's financial statements from the date when the NZ Banking Group obtains control until the date that it loses control.

Assets, liabilities and results of subsidiaries are consolidated in the NZ Banking Group's financial statements. All intra-group balances and transactions have been fully eliminated on consolidation.

##### *Other Controlled Entities*

The NZ Banking Group may invest in or establish a structured entity ("SE") to enable it to undertake specific transactions. SEs include securitisation vehicles, a covered bond trust and other structured finance entities. Where the NZ Banking Group has control of an SE, it is consolidated in the NZ Banking Group's financial statements (refer to notes 21 and 23).

The NZ Banking Group does not consolidate an SE that it does not control. As it can sometimes be difficult to determine whether the NZ Banking Group has control, judgements are made about its exposure or right to variable returns and the ability to affect returns through its power over the SE.

##### *Associates*

Associates are those entities in which the NZ Banking Group has significant influence, but not control, over financial and operating policies. The NZ Banking Group has representation on the Boards of Directors of all companies classified as associates. Associates are accounted for under the equity method of accounting.

#### (b) Segment Reporting

Operating segments are reported based on the NZ Banking Group's organisational and management structures (refer to note 45). Senior management review the NZ Banking Group's internal reporting based around these segments in order to assess performance and allocate resources.

The NZ Banking Group operates predominantly within New Zealand. On this basis geographical segment reporting is not applicable.

#### (c) Foreign Currency Translation

All foreign currency monetary assets and liabilities are converted at the rates of exchange ruling as at balance date. Foreign currency transactions are converted using the exchange rates prevailing at the dates of the transactions. For non-hedging instruments, unrealised gains and losses arising from these revaluations and gains and losses arising from foreign exchange dealings are recognised immediately in the Income Statement. For more information on the treatment of hedging gains and losses refer to (h).

The foreign currency translation reserve ("FCTR") includes historical exchange differences which arose from the translation of foreign currency assets, liabilities and Income Statements of overseas subsidiaries. Gains or losses accumulated in the FCTR are transferred to the Income Statement upon partial or full disposal of the overseas subsidiary.

#### (d) Revenue Recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the NZ Banking Group and that the revenue can be reliably measured. The principal sources of revenue are interest income, fees and commissions.

##### *Interest Income and Expense*

Financial instruments are classified in the manner described in (f). Some are measured by reference to amortised cost, others by reference to fair value.

For financial instruments measured at amortised cost, the effective interest method is used to measure the interest income or interest expense recognised in the Income Statement.

For financial instruments measured at fair value, interest income or interest expense is recognised under the effective interest method. Refer to (g) for the recognition of revenue relating to derivatives.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (d) Revenue Recognition (continued)

#### *Lending Fees*

Fees and direct costs relating to loan origination, financing and loan commitments are deferred and amortised to interest income over the life of the loan using the effective interest method. Lending fees not directly related to the origination of a loan are recognised over the period of service.

#### *Commission and Other Fees*

When commissions or fees relate to specific transactions or events, they are recognised in the Income Statement when the service is provided to the customer. When they are charged for services provided over a period, they are taken to other income on an accruals basis as the service is provided.

#### *Other Income*

Dividend income is recorded in the Income Statement when the NZ Banking Group's right to receive the dividend is established. Realised and unrealised gains and losses from re-measurement of financial instruments at fair value through Income Statement are included in other income.

### (e) Expense Recognition

Operating lease payments are recognised in the Income Statement on a straight-line basis over the term of the lease, unless another systematic basis is more representative of the time pattern of the benefit received. All other expenses are recognised in the Income Statement on an accrual basis other than those disclosed specifically in other sections of note 1.

### (f) Financial Instruments

#### BASIS OF RECOGNITION AND MEASUREMENT

The NZ Banking Group offers an extensive range of financial instruments. Financial instruments are transacted on a commercial basis to derive an interest yield with terms and conditions having due regard to the nature of the transaction and the risks involved. All financial assets measured at fair value are accounted for on a trade date basis. Loans are recognised when cash is advanced to the borrowers. Financial liabilities are recognised when an obligation arises. Financial instruments are classified in one of the following categories at initial recognition: financial assets at fair value through Income Statement, available-for-sale financial assets, loans and receivables, held-to-maturity, financial liabilities at fair value through Income Statement and other financial liabilities.

The classification of financial instruments at initial recognition depends on the purpose and management's intention for which the financial instruments were acquired and their characteristics. All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through Income Statement, where transaction costs are expensed as incurred.

Financial assets at fair value through Income Statement, available-for-sale financial assets and financial liabilities at fair value through Income Statement are measured at fair value. Where available, quoted market prices are used as a measure of fair value. Bid prices are used to estimate fair values of assets, whereas offer prices are applied to liabilities. Where quoted market prices do not exist, fair values are estimated using present value or other market accepted valuation techniques, using methods and assumptions that maximise the use of observable market inputs available as at balance date.

If changes in these assumptions to a reasonably possible alternative would result in a significantly different fair value, this has been disclosed.

#### FINANCIAL ASSETS AT FAIR VALUE THROUGH INCOME STATEMENT

Assets in this category are either held for trading or designated on initial recognition and are accounted for and evaluated on a fair value basis. Fair value reporting of these assets reflects the NZ Banking Group's risk management process, which includes utilising natural offsets where possible.

Financial assets in this category include:

#### *Trading Securities*

This category includes short and long term public and other debt securities, which are held for trading. The fair value of securities is based on quoted market prices, where available, or calculated using discounted cash flow models based on current market rates.

#### *Derivative Assets*

Derivative assets are measured at fair value through Income Statement. Refer to (g) for more details on derivatives.

#### AVAILABLE-FOR-SALE FINANCIAL ASSETS

Available-for-sale financial assets are debt and equity securities that are not classified as at fair value through Income Statement, or as loans and receivables and are intended to be held for an indefinite period of time, and which may be sold in response to needs for liquidity or changes in interest rates or exchange rates. These are measured at fair value, with changes in fair value recognised in the available-for-sale reserve, until the assets are sold or otherwise disposed of, or until they are impaired. When fair value hedge accounting is applied, only fair value changes relating to movements in credit spreads are included in the reserve. On disposal the accumulated change in fair value is transferred to the Income Statement and reported in other income. Interest, premiums and discounts are amortised through the Income Statement using the effective interest method.

Impairment charges on available-for-sale equity financial assets are recorded when there has been a significant or prolonged decline in the fair value below their cost. The determination of what is "significant" or "prolonged" requires judgement and the NZ Banking Group evaluates, among other factors, historical price movements and the duration and extent to which the fair value of the investment is less than cost.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (f) Financial Instruments (continued)

#### LOANS AND RECEIVABLES

These are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They are measured at amortised cost and interest income is recognised in the Income Statement using the effective interest method.

Amortised cost is the amount at which a financial instrument is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction (directly or through the use of an allowance account) for impairment or uncollectibility.

The effective interest method is a method of calculating the amortised cost of a financial instrument and of allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate a shorter period, to the net carrying amount of the financial asset or financial liability.

Financial assets in the loans and receivable category include:

#### *Cash and Liquid Assets*

Cash and liquid assets include cash and cash at bank, cash in transit, call deposits with the central bank, money at short call (deposit and settlement accounts with other financial institutions with an original maturity of three months or less), and reverse repurchase agreements.

#### *Due from Financial Institutions*

Due from financial institutions is defined by the nature of the counterparty and includes loans, nostro balances and settlement account balances due from other financial institutions.

#### *Advances to Customers*

Advances cover all forms of lending to customers, other than those classified as at fair value through Income Statement, and include mortgages, overdrafts, personal loans and credit card balances. They are recognised in the Balance Sheet when cash is advanced to the customer. When fair value hedge accounting is applied to advances to customers, the carrying value at amortised cost is adjusted for changes in fair value related to the hedged risk.

Advances are reported net of provisions for impairment to reflect the estimated recoverable amounts. Refer to (m).

#### *Other Assets*

Other assets include the accrual of interest coupons, fees receivable and receivables relating to unsettled transactions. For derivatives any accrued interest is recognised and measured as part of the derivative's fair value.

#### HELD-TO-MATURITY INVESTMENTS

These are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the NZ Banking Group has a positive intention and ability to hold to maturity. They are measured at amortised cost using the effective interest method. The NZ Banking Group has not classified any financial assets as held-to-maturity.

#### FINANCIAL LIABILITIES AT FAIR VALUE THROUGH INCOME STATEMENT

Liabilities in this category are either held for trading or designated on initial recognition and are accounted for and evaluated on a fair value basis. Fair value reporting of these liabilities reflects the NZ Banking Group's risk management process, which includes utilising natural offsets where possible.

Liabilities in this category include:

#### *Other Liabilities at Fair Value through Income Statement*

Certain liabilities are designated as at fair value through Income Statement on origination, where those liabilities are managed on a fair value basis, or where designation eliminates or significantly reduces an accounting mismatch. An accounting mismatch could arise from measuring assets or liabilities, or recognising their gains or losses on different bases. These amounts are managed with other assets and liabilities accounted for and evaluated on a fair value basis.

The fair value is calculated using discounted cash flow models. The discount rates applied in this calculation are based on current market rates.

#### *Derivative Liabilities*

Derivative liabilities are measured at fair value through Income Statement. Refer to (g) for more details on derivatives.

#### *Debt Issues: At Fair value through Income Statement*

This category includes all debt issues that are designated as at fair value through Income Statement and primarily consists of issued paper. Debt issues have been designated as at fair value through Income Statement, where designation eliminates or significantly reduces an accounting mismatch. These amounts are managed with other assets and liabilities accounted for and evaluated on a fair value basis.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (f) Financial Instruments (continued)

#### OTHER FINANCIAL LIABILITIES

This category includes all financial liabilities other than those designated as at fair value through Income Statement. Liabilities in this category are measured at amortised cost and interest expense is recognised in the Income Statement using the effective interest method.

Financial liabilities in this category include:

#### *Deposits and Other Public Borrowings*

Deposits and other public borrowings cover all forms of funding that are not designated as at fair value through Income Statement or included in debt issues. This includes transactional and savings accounts, term deposits, certificates of deposit, credit balances on cards, foreign currency accounts and repurchase agreements.

#### *Due to Financial Institutions*

Due to financial institutions is defined by the nature of the counterparty and includes deposits, vostro balances and settlement account balances due to other financial institutions.

#### *Other Liabilities*

Other liabilities include the accrual of interest coupons and fees payable. For derivatives, any accrued interest is recognised and measured as part of the derivative's fair value.

#### *Debt Issues: At Amortised Cost*

This category includes all debt issues that are not designated as at fair value through Income Statement and primarily consists of issued paper. When fair value hedge accounting is applied to issued paper, the carrying value at amortised cost is adjusted for changes in fair value related to the hedged risk.

#### *Loan Capital*

Loan capital is debt issued by the NZ Banking Group which is subordinate to other liabilities. Certain loan capital instruments have terms and conditions that qualify for inclusion as capital under RBNZ's and/or APRA's prudential standards. Refer to note 42 for further information on regulatory capital. When fair value hedge accounting is applied to fixed rate loan capital, the carrying value at amortised cost is adjusted for changes in fair value related to the hedged risk.

### (g) Derivative Financial Instruments

Derivative instruments are contracts whose value is derived from one or more underlying variables such as a specified interest rate or an index as defined in the contract. The NZ Banking Group enters into derivative transactions including foreign exchange contracts, forward rate agreements, futures, options, interest rate swaps, currency swaps and combinations of these instruments. The sale of derivatives to customers as risk management products and their use for trading purposes is integral to the NZ Banking Group's financial markets activities. Derivatives are also used to manage the NZ Banking Group's own exposure to market risk.

The NZ Banking Group recognises derivatives in the Balance Sheet at their fair value. Fair values are obtained from market yields and discounted cash flow models or option pricing models as appropriate. Derivative assets are those contracts which have a positive fair value. Derivative liabilities are those contracts which have a negative fair value.

Derivatives are classified either as "Held for hedging" or "Held for trading".

Held for trading derivatives are those entered into in order to meet customers' needs, to undertake market making and positioning activities and for economic hedging without applying hedge accounting. Changes in the fair value of held for trading derivatives are included in other income. Interest income or expense relating to held for trading derivatives entered into for economic hedging are included in interest income or expense depending on the nature of the hedged transaction. Interest income or interest expense relating to held for trading derivatives for purposes other than economic hedging are included in other income.

Held for hedging derivatives are instruments held for risk management purposes, which meet the criteria for hedge accounting as described in (h).

### (h) Hedge Accounting

The NZ Banking Group uses derivatives as part of its asset and liability management activities to manage exposures to interest rate and foreign currency, including exposures arising from forecast transactions. The NZ Banking Group applies either cash flow or fair value hedge accounting when transactions meet the specified criteria to obtain hedge accounting treatment.

A cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction, and could affect profit or loss. A fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss.

The NZ Banking Group discontinues hedge accounting when it is determined that a hedge has ceased to be highly effective; when the derivative expires, or is sold, terminated, or exercised; when the hedged item matures or is sold or repaid; when a forecast transaction is no longer deemed highly probable; or when the NZ Banking Group elects to revoke the hedge designation.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (h) Hedge Accounting (continued)

#### *Cash Flow Hedge Accounting*

A fair value gain or loss associated with the effective portion of a derivative designated as a cash flow hedge is recognised initially in the cash flow hedge reserve. The ineffective portion of changes in fair value are recognised immediately in other income. When the transaction or item that the derivative is hedging (including cash flows from transactions that were only forecast when the derivative hedge was effected) affects income or expense then the associated fair value change on the hedging derivative is simultaneously transferred from the cash flow hedge reserve to the corresponding income or expense line item in the Income Statement.

When a hedging derivative expires or is sold, the hedge no longer meets the criteria for hedge accounting, or the NZ Banking Group elects to revoke the hedge designation, the cumulative gain or loss on the hedging derivative remains in the cash flow hedge reserve until the forecast transaction occurs and affects income, at which point it is transferred to the corresponding income or expense line. If a forecast transaction is no longer expected to occur, the cumulative gain or loss on the hedging derivative previously reported in cash flow hedge reserves is immediately transferred to other income.

#### *Fair Value Hedge Accounting*

For qualifying fair value hedges, the change in fair value of the hedging derivative is recognised within other income in the Income Statement. Changes in the fair value of the hedged item which are attributable to the risks hedged with the derivative instrument, are reflected in an adjustment to the carrying value of the hedged item, and are recognised in other income.

If the hedging instrument no longer meets the criteria for hedge accounting, or the NZ Banking Group revokes the hedge designation, the difference between the carrying value of the hedged item at that point and the value at which it would have been carried had the hedge never existed (the "unamortised fair value adjustment"), is maintained as part of the carrying value of the hedged item and amortised to other income based on a recalculated effective interest rate. If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in other income.

### (i) Leasing

Leases under which the NZ Banking Group transfers substantially all the risks and rewards of ownership of an asset to the lessee or a third party are classified as finance leases. Under a finance lease, the present value of the lease payments including any guaranteed residual value is recognised as a receivable and is reported within advances to customers. The difference between the gross receivable and the present value of the receivable is treated as unearned finance income. Lease income is recognised over the lease term so as to produce a constant periodic rate of return on the net investment in the finance lease.

Leases where the NZ Banking Group retains substantially all the risks and rewards of ownership of an asset are classified as operating leases. Operating lease rental revenue and expense is recognised in the Income Statement on a straight-line basis over the term of the lease, unless another systematic basis is more representative of the time pattern of the benefit received. The NZ Banking Group classifies assets leased out under operating leases as property, plant and equipment. The assets are depreciated over their useful lives on a basis consistent with similar assets.

### (j) Repurchase and Reverse Repurchase Agreements

Under repurchase agreements, collateral in the form of securities is advanced to a third party and the NZ Banking Group receives cash in exchange. The counterparty is allowed to sell or repledge the collateral advanced under repurchase agreements in the absence of default by the NZ Banking Group, but has an obligation to return the collateral at the maturity of the contract. The NZ Banking Group has determined that it retains substantially all the risks and rewards of these securities and therefore the securities advanced are not derecognised and are retained within the relevant security portfolio and accounted for accordingly. The obligation to repurchase is recorded as deposits and other public borrowings. The difference between the sale and repurchase price represents interest expense and is recognised in the Income Statement over the term of the repurchase agreement.

A reverse repurchase agreement is the same transaction as a repurchase agreement except the NZ Banking Group is receiving the collateral in the form of securities and giving cash in exchange. The NZ Banking Group may sell or re-pledge any collateral received, but has an obligation to return the collateral and the counterparty retains substantially all the risks and rewards of ownership. Consequently the collateral is not recognised by the NZ Banking Group which instead records a separate asset for the cash given. The amount receivable is recorded as cash and liquid assets. The difference between the purchase and sale price represents interest income and is recognised in the Income Statement over the term of the agreement.

### (k) Offsetting Financial Instruments

The NZ Banking Group offsets financial assets and financial liabilities and reports the net balance in the Balance Sheet where there is currently a legally enforceable right to set off and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

### (l) Derecognition of Financial Instruments

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired. Derecognition also occurs when the rights to receive cash flows from financial assets have been transferred together with substantially all of their risks and rewards. For those transactions where substantially all the risk and rewards are neither retained nor transferred, the NZ Banking Group derecognises assets when control is no longer retained. When control is retained, the assets are recognised to the extent of the NZ Banking Group's continuing involvement.

Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expired.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (m) Asset Quality

#### DEFINITIONS

Individually impaired assets are any credit exposures against which an individually assessed provision has been recorded in accordance with NZ IAS 39.

A past due asset is any credit exposure where a counterparty has failed to make a payment when contractually due, and which is not an impaired asset.

An asset under administration is any credit exposure which is not an impaired asset or a past due asset, but which is to a counterparty:

- (a) who is in receivership, liquidation, bankruptcy, statutory management or any form of administration in New Zealand; or
- (b) who is in any other equivalent form of voluntary or involuntary administration in an overseas jurisdiction.

#### PROVISION FOR IMPAIRMENT

Loans and receivables are reviewed at each balance date to determine whether there is objective evidence of impairment. Individually significant assets are reviewed for impairment individually and other assets are reviewed individually or collectively. If there is objective evidence of impairment, the recoverable amount of the asset or group of assets is estimated and provision is made for the difference between the carrying amount and the recoverable amount. The recoverable amounts of advances to customers measured at amortised cost are calculated as the present value of the expected future cash flows. Short term balances are not discounted.

Objective evidence that a financial asset or portfolio of assets is impaired includes, but is not limited to, observable data that comes to the attention of the NZ Banking Group about the following loss events:

- (a) significant financial difficulty of the issuer or obligor; or
- (b) a breach of contract, such as a default or delinquency in interest or principal payments; or
- (c) the NZ Banking Group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that it would not otherwise consider; or
- (d) the disappearance of an active market for the financial asset because of financial difficulties.

Financial assets at fair value through Income Statement are not assessed for impairment as their fair value reflects the credit quality of the instrument, and changes in fair value are recognised in other income.

Allowances for credit losses on off balance sheet items such as commitments are reported in other liabilities.

#### *Advances to Customers*

Advances to customers are presented net of individually assessed and collective provisions for impairment. Provisions are made against the carrying amount of advances that are identified as being impaired based on regular reviews of outstanding balances, to reduce these advances to their recoverable amounts. Collective provisions are maintained to reduce the carrying amount of portfolios of similar advances to their estimated recoverable amounts as at balance date. These provisions include incurred losses not yet specifically identified in the portfolio. The expected future cash flows for portfolios of similar assets are estimated based on previous experience and considering the credit rating of the underlying customers and late payments of interest or penalties. Increases in the individually assessed and collective provisions are recognised in the Income Statement. When a loan is known to be uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed, and the amount of the loss has been determined.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the write off, the write-off or provision is reversed through the Income Statement.

### (n) Property, Plant and Equipment

Property, plant and equipment other than land and buildings are recognised in the Balance Sheet at cost less accumulated depreciation and impairment losses.

Freehold land and buildings are stated at revalued amounts based on revaluations conducted every three years on a rolling basis. The rolling valuations are carried out by independent registered valuers in June. The valuers are all Associate Members of the New Zealand Institute of Valuers and the major valuation firms used are Jones Lang LaSalle Limited (Auckland), Thayer Todd Valuations Limited (Invercargill) and Telfer Young Waikato Limited (Hamilton).

Changes in valuations of freehold land and buildings are transferred directly to the asset revaluation reserve. Where such a transfer results in a debit balance in the asset revaluation reserve of any individual asset, the loss is recognised in the Income Statement, and any subsequent revaluation gains are written back through the Income Statement to the extent of past losses recognised. Upon sale of freehold land and buildings, any gains held in the asset revaluation reserve are transferred directly to retained earnings.

The cost or revalued amount of property, plant and equipment (excluding land) less the estimated residual value is depreciated over their useful lives on a straight-line basis. The range of useful lives of the major assets are:

- |   |        |       |
|---|--------|-------|
| • Buildings   | 10-100 | years |
| • Furniture and fittings                                | 5-10   | years |
| • Computer and office equipment, and operating software | 3-8    | years |
| • Other property, plant and equipment                   | 4-18   | years |

The assets' residual values, useful lives and depreciation methods are reviewed and adjusted if appropriate at each balance date.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (n) Property, Plant and Equipment (continued)

Assets are reviewed for impairment at least annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. For revalued assets, the write-down is treated in the same way as adjustments arising from revaluations described above. For other assets, the impairment loss is recognised as an expense. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Where the NZ Banking Group expects the carrying amount of assets held within property, plant and equipment to be recovered principally through a sale transaction rather than through continuing use, these assets are classified as held for sale.

### (o) Intangible Assets

Intangible assets comprise goodwill acquired in a business combination, and acquired computer software licences as well as certain acquired and internally generated application software.

#### GOODWILL

Goodwill represents the excess of the purchase consideration over the fair value of the identifiable net assets of a controlled entity at the date of gaining control. It is capitalised and recognised in the Balance Sheet, and has an indefinite life.

The carrying value of goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired. If any such indication exists, the asset's recoverable amount is estimated, and an impairment loss is recognised under operating expenses in the Income Statement for the difference between the carrying amount and the recoverable amount. Impairment losses on goodwill are not reversed.

For the purposes of impairment testing, goodwill is allocated to cash-generating units or groups of units. A cash-generating unit is the smallest identifiable group of assets that generate independent cash flows. Goodwill is allocated by the NZ Banking Group to cash-generating units or groups of units based on how goodwill is monitored by management. Gains or losses on the disposal of an entity include the carrying value of goodwill relating to the entity sold.

#### COMPUTER SOFTWARE

Acquired computer software licences are capitalised on the basis of costs incurred to acquire and bring to use the specific software. These costs are amortised over their expected useful lives on a straight-line basis.

Certain internal and external costs directly incurred in acquiring and developing software are capitalised when specific criteria are met. These intangible assets are amortised over their expected useful lives on a straight-line basis. Computer software costs that do not meet the capitalisation criteria are expensed in the period incurred.

Computer software is subject to the same impairment review process as property, plant and equipment. Any impairment loss is recognised under operating expenses in the Income Statement.

### (p) Taxation

Income tax on the net profit for the year comprises current and deferred tax. Income tax is recognised in the Income Statement except to the extent that it relates to items recognised in other comprehensive income, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted as at balance date taking advantage of all allowable deductions under current taxation legislation. It also includes any adjustment to tax payable in respect of previous financial years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted as at balance date.

In accordance with NZ IAS 12 *Income Taxes*, a deferred taxation asset is recognised only to the extent that it is probable (i.e. more likely than not) that a future taxable profit will be available against which the asset can be utilised. Deferred taxation assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current or deferred tax related to fair value measurement of available-for-sale financial assets, cash flow hedges and the revaluation of non-current assets, which is charged or credited to other comprehensive income is subsequently recognised in the Income Statement if and when the deferred gain or loss on the related asset or liability affects the Income Statement.

### (q) Securitisation, Funds under Management and Other Fiduciary Activities

ASB Group Investments Limited, a subsidiary of the NZ Banking Group acts as manager for a number of unit trusts and superannuation schemes.

The assets and liabilities of these trusts and schemes are not included in the financial statements of the NZ Banking Group when the NZ Banking Group does not have control of the trusts and schemes. Fund management income is included in other income.

Securitised assets are derecognised in accordance with the derecognition of financial instruments policy as set out in (l).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (r) Contingent Liabilities and Credit Commitments

Contingent liabilities are possible obligations, whose existence will be confirmed only by uncertain future events, or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised, but are disclosed, unless they are remote.

The NZ Banking Group issues commitments to extend credit, letters of credit, guarantees and other credit facilities. These financial instruments attract fees in line with market prices for similar arrangements. They are not sold or traded. Letters of credit and guarantees generally do not involve cash payments other than in the event of default. The fee pricing is set as part of the broader customer credit process and reflects the probability of default. They are disclosed as contingent liabilities at their face value. The fair values of guarantees are not considered to be material.

### (s) Provisions

A provision is recognised in the Balance Sheet when the NZ Banking Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

### (t) Cash Flow Statement

The Cash Flow Statement has been prepared using the indirect method by which net profit before taxation is adjusted for non-cash transactions and movements in Balance Sheet accounts relating to operating activities.

Cash and cash equivalents include cash and cash at bank, cash in transit and call deposits with the central bank.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the NZ Banking Group's operations.

Changes in cash and cash equivalents related to investing activities reflect cash flows relating to investments in controlled entities and associates and other securities, as well as acquisitions and disposals of property, plant and equipment and intangible assets.

Changes in cash and cash equivalents related to financing activities reflect cash flows resulting from transactions with shareholders and non-controlling interests, and cash flows relating to debt and loan capital issuances and repayments.

### Fair Value Estimates

For financial instruments not presented in the NZ Banking Group's Balance Sheet at their fair value, fair value is estimated as follows:

#### *Cash and Liquid Assets*

These assets are short term in nature and the related carrying value is equivalent to their fair value.

#### *Due from Financial Institutions*

Fair value is calculated using discounted cash flow models applying discount rates based on current market interest rates for assets with similar credit, interest rate repricing and maturity profiles.

#### *Advances to Customers*

For floating rate advances, the carrying amount in the Balance Sheet is considered a reasonable estimate of their fair value after making allowances for the fair value of impaired and potential problem loans. For fixed rate advances, fair value is estimated using discounted cash flow models applying discount rates based on current market interest rates for advances with similar credit, interest rate repricing and maturity profiles.

#### *Other Assets*

Carrying amounts in the Balance Sheet are a reasonable estimate of fair value for these assets.

#### *Deposits and Other Public Borrowings, Due to Financial Institutions and Debt Issues: At Amortised Cost*

For non-interest bearing debt, call and variable rate deposits, the carrying amounts in the Balance Sheet are a reasonable estimate of their fair value. For other term deposits and fixed rate issued paper, fair value is estimated using discounted cash flow models applying discount rates based on current market interest rates for similar instruments with similar maturity profiles.

#### *Other Liabilities*

Carrying amounts in the Balance Sheet are a reasonable estimate of fair value for these liabilities.

#### *Loan Capital*

The estimated fair value of loan capital is based on quoted market rates of publicly traded securities of similar maturity, credit and yield characteristics.

### Changes to Comparatives

Effective 1 July 2015, interest relating to certain derivatives transacted as economic hedges has been recorded in net interest earnings. In prior periods, these amounts were included in other income. Accordingly, certain comparatives have been restated to reclassify \$36 million from other income to net interest earnings. This presentation more accurately reflects the economic purpose in transacting these derivatives.

In addition, fixed rate prepayment cost recoveries of \$7 million have been reclassified from other income to interest income to align with market practice.

These reclassifications have no impact on net profit after taxation.

Other comparative information has been reclassified or restated to ensure consistency with presentation in the current year. Significant changes have been footnoted throughout the financial statements.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 2 Interest Income

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
Cash and liquid assets	53	69
Due from financial institutions	8	3
Trading securities	31	71
Available-for-sale securities	120	123
Advances to customers	3,989	4,024
<b>Total interest income</b>	<b>4,201</b>	<b>4,290</b>

Interest income on advances to customers for the year ended 30 June 2016 included interest earned of \$27 million on individually impaired assets (30 June 2015 \$25 million).

Total interest income for financial assets that are not at fair value through Income Statement is \$4,170 million (30 June 2015 \$4,219 million).

## 3 Interest Expense

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
Deposits and other public borrowings:		
Certificates of deposit	76	36
Term deposits	1,023	1,048
On demand and short term deposits	625	646
Repurchase agreements	1	5
Due to financial institutions	44	37
Other liabilities at fair value through Income Statement	25	23
Derivatives	-	3
Debt issues:		
At fair value through Income Statement	43	54
At amortised cost	406	450
Loan capital	238	324
<b>Total interest expense</b>	<b>2,481</b>	<b>2,626</b>

Total interest expense for financial liabilities that are not at fair value through Income Statement is \$2,413 million (30 June 2015 \$2,546 million).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 4 Other Income

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
Lending fees	78	77
Commissions and other fees	233	232
Funds management income	85	74
Trading income	104	105
<b>Ineffective portion of hedges</b>		
Fair value hedge ineffectiveness:		
(Loss)/gain on hedged items	(6)	72
Gain/(loss) on hedging instruments	5	(73)
Cash flow hedge ineffectiveness	(11)	(26)
<b>Total ineffective portion of hedges</b>	(12)	(27)
<b>Other operating income</b>		
Net loss on disposal of property, plant and equipment	(6)	(4)
Dividends received	2	3
Net fair value gain/(loss) on derivatives not qualifying for hedge accounting	5	(3)
Net fair value loss on financial instruments designated at fair value through Income Statement	(1)	-
Other	20	4
<b>Total other operating income</b>	20	-
<b>Total other income</b>	508	461

## 5 Operating Expense Disclosures

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
<b>Depreciation</b>		
Buildings	12	12
Computer and office equipment, and operating software	24	24
<b>Total depreciation</b>	36	36
Operating lease rentals	62	62
Amortisation of intangible assets	41	38

## 6 Auditor's Remuneration

PricewaterhouseCoopers is the appointed auditor of the NZ Banking Group.

Audit fees of \$1,798,000 were paid to PricewaterhouseCoopers for the audit of the NZ Banking Group during the year ended 30 June 2016 (30 June 2015 \$1,761,000). In addition, fees of \$332,000 were paid during the year for the audit of funds managed by the NZ Banking Group (30 June 2015 \$287,000).

During the year ended 30 June 2016, PricewaterhouseCoopers was also paid fees of \$312,000 for other services and \$76,000 for advisory services (30 June 2015 \$286,000 and nil). Other services included reviews of financial information, processes and internal controls (\$190,000) and reviews for regulatory purposes (\$122,000) (30 June 2015 \$195,000 and \$91,000).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 7 Taxation

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
Current taxation	420	347
Deferred taxation (refer to note 26)	(65)	(9)
<b>Total income tax charged to the Income Statement</b>	<b>355</b>	<b>338</b>

The taxation expense on the NZ Banking Group's net profit before taxation differs from the theoretical amount that would arise using the domestic rate as follows:

Net profit before taxation	1,263	1,209
Tax at the domestic rate of 28%	354	339
Tax effect of income not subject to taxation	-	(1)
Tax effect of expenses not deductible for taxation purposes	1	1
Tax effect of imputation credit adjustments	(1)	(1)
Tax effect of prior period adjustments	1	-
<b>Total income tax charged to the Income Statement</b>	<b>355</b>	<b>338</b>
Weighted average effective tax rate	<b>28.1%</b>	28.0%

## 8 Dividends

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
Ordinary dividends paid	193	1,066
Redeemable preference dividends paid	16	72
<b>Total dividends paid</b>	<b>209</b>	<b>1,138</b>

Dividends paid by ASB Holdings Limited on ordinary shares for the year ended 30 June 2016 were \$175 million, 25.36 cents per share (30 June 2015 \$1,065 million, 154.35 cents per share).

Dividends paid by CBA NZ Holding Limited on ordinary shares for the year ended 30 June 2016 were \$14 million, 36.51 cents per share (30 June 2015 nil).

Dividends paid by CBA Funding (NZ) Limited on ordinary shares for the year ended 30 June 2016 were \$4 million, 757.34 cents per share (30 June 2015 nil).

Dividends paid by CBA Real Estate Funding Limited on ordinary shares for the year ended 30 June 2016 were nil (30 June 2015 \$1 million, \$10,093.81 per share).

Dividends paid by CBA Funding (NZ) Limited on 446 million redeemable preference shares for the year ended 30 June 2016 were \$16 million, 3.75 cents per share (30 June 2015 \$34 million, 4.87 cents per share on 700 million redeemable preference shares).

No dividends were paid by CBA Funding (NZ) Limited on the 780 million redeemable preference shares for the year ended 30 June 2016 (30 June 2015 \$38 million, 4.87 cents per share).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 9 Cash and Liquid Assets

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Cash, cash at bank and cash in transit	200	130
Call deposits with the central bank	736	1,259
Money at short call	16	27
Reverse repurchase agreements	455	386
<b>Total cash and liquid assets</b>	<b>1,407</b>	<b>1,802</b>

## 10 Due from Financial Institutions

As at 30 June 2016 amounts due from financial institutions of \$1,095 million are due for settlement within 12 months of balance date (30 June 2015 \$1,451 million due within 12 months of balance date).

## 11 Trading Securities

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Local authority securities	49	46
New Zealand government securities	158	9
Treasury bills	-	676
RBNZ bills	298	-
Bank bills	568	469
Kauri bonds	2	2
<b>Total trading securities</b>	<b>1,075</b>	<b>1,202</b>
Amounts due for settlement within 12 months	894	1,170
Amounts due for settlement over 12 months	181	32
<b>Total trading securities</b>	<b>1,075</b>	<b>1,202</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 12 Derivative Financial Instruments

Derivative financial instruments are classified as either held for trading or held for hedging. Held for trading derivatives are those entered into in order to meet customers' needs, to undertake market making and positioning activities and for economic hedging without applying hedge accounting. Held for hedging derivatives are instruments held for risk management purposes, which meet the criteria for hedge accounting. Refer to note 1(g) and (h) for an explanation of the NZ Banking Group's accounting policies for derivatives and hedge accounting.

NZ Banking Group has entered into credit support annexes ("CSAs") in respect of certain credit exposures relating to derivative transactions. These CSAs compel NZ Banking Group or the counterparty to collateralise the market value of outstanding derivative transactions. As at 30 June 2016 NZ Banking Group had advanced \$1,035 million of cash collateral against derivative liabilities and received \$331 million of cash collateral against derivative assets (30 June 2015 \$361 million and \$797 million respectively).

### Hedge Accounting

#### Cash Flow Hedges

The NZ Banking Group hedges the forecast interest cash flows from floating rate mortgage loans, floating rate deposits, term foreign currency funding and the roll-over of short term fixed rate funding arrangements using cross currency and interest rate swaps. As at 30 June 2016 there were no transactions where cash flow hedge accounting ceased during the year as a result of highly probable cash flows no longer expected to occur (30 June 2015 nil).

Fair value gains and losses deferred in the cash flow hedge reserve will be transferred to the Income Statement over the next one to ten years, as the cash flows under the hedged transactions occur.

#### Fair Value Hedges

The NZ Banking Group uses interest rate swaps to hedge the interest rate risk exposure of a portion of its portfolios of fixed rate mortgage loans and fixed rate bonds. Interest rate swaps and cross currency swaps have also been used to hedge certain fixed rate funding arrangements, included in debt issues held at amortised cost and loan capital.

\$ millions As at 30 June	NZ Banking Group					
	Notional Amount	2016 Fair Value Assets	2016 Fair Value Liabilities	Notional Amount	2015 Fair Value Assets	2015 Fair Value Liabilities
<b>Held for trading<sup>(1)</sup></b>						
<b>Exchange rate contracts</b>						
Forward contracts	6,797	64	(211)	7,355	230	(89)
Swaps	-	-	-	2,713	39	(139)
Options	243	4	(4)	315	7	(7)
<b>Total exchange rate contracts</b>	<b>7,040</b>	<b>68</b>	<b>(215)</b>	<b>10,383</b>	<b>276</b>	<b>(235)</b>
<b>Interest rate contracts</b>						
Forward contracts	4,850	1	(1)	14,077	1	(2)
Swaps	46,388	652	(619)	33,081	539	(507)
Futures	2,828	-	-	1,250	-	-
Options	499	-	-	575	-	-
<b>Total interest rate contracts</b>	<b>54,565</b>	<b>653</b>	<b>(620)</b>	<b>48,983</b>	<b>540</b>	<b>(509)</b>
<b>Commodity contracts</b>						
Options purchased and sold	10	1	(1)	18	2	(2)
<b>Total held for trading</b>	<b>61,615</b>	<b>722</b>	<b>(836)</b>	<b>59,384</b>	<b>818</b>	<b>(746)</b>
<b>Held for hedging</b>						
<b>Designated as cash flow hedges</b>						
<b>Exchange rate contracts</b>						
Swaps	9,289	63	(268)	8,325	681	(25)
<b>Interest rate contracts</b>						
Swaps	42,353	234	(508)	44,104	173	(336)
<b>Total designated as cash flow hedges</b>	<b>51,642</b>	<b>297</b>	<b>(776)</b>	<b>52,429</b>	<b>854</b>	<b>(361)</b>

(1) Comparative information has been restated to ensure consistency with presentation in the current year.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 12 Derivative Financial Instruments (continued)

\$ millions As at 30 June	NZ Banking Group					
	Notional Amount	2016 Fair Value Assets	Liabilities	Notional Amount	2015 Fair Value Assets	Liabilities
<b>Designated as fair value hedges</b>						
<b>Exchange rate contracts</b>						
Swaps	6,795	326	(564)	5,359	498	(239)
<b>Interest rate contracts</b>						
Swaps	14,520	215	(252)	17,187	151	(193)
<b>Total designated as fair value hedges</b>	<b>21,315</b>	<b>541</b>	<b>(816)</b>	<b>22,546</b>	<b>649</b>	<b>(432)</b>
<b>Total held for hedging</b>	<b>72,957</b>	<b>838</b>	<b>(1,592)</b>	<b>74,975</b>	<b>1,503</b>	<b>(793)</b>
<b>Total derivative assets/(liabilities)</b>	<b>134,572</b>	<b>1,560</b>	<b>(2,428)</b>	<b>134,359</b>	<b>2,321</b>	<b>(1,539)</b>
Amounts due for settlement within 12 months		231	(680)		729	(384)
Amounts due for settlement over 12 months		1,329	(1,748)		1,592	(1,155)
<b>Total derivative assets/(liabilities)</b>		<b>1,560</b>	<b>(2,428)</b>		<b>2,321</b>	<b>(1,539)</b>

## 13 Available-for-Sale Securities

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Local authority securities	331	132
New Zealand government securities	978	107
Corporate bonds	493	578
Treasury bills	-	80
Overseas government securities	437	433
Kauri bonds	1,687	1,484
Other securities	528	659
<b>Total available-for-sale securities</b>	<b>4,454</b>	<b>3,473</b>
Amounts due for settlement within 12 months	498	371
Amounts due for settlement over 12 months	3,956	3,102
<b>Total available-for-sale securities</b>	<b>4,454</b>	<b>3,473</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 14 Advances to Customers

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Loans and other receivables	75,765	69,269
Fair value hedge adjustments	48	73
Provisions for impairment losses	(321)	(255)
<b>Total advances to customers</b>	<b>75,492</b>	<b>69,087</b>
Amounts due for settlement within 12 months	12,644	11,018
Amounts due for settlement over 12 months	62,848	58,069
<b>Total advances to customers</b>	<b>75,492</b>	<b>69,087</b>
Advances to customers include finance lease receivables as follows:		
<b>Gross investment in finance lease receivables</b>		
No later than 1 year	21	43
Later than 1 year and no later than 5 years	6	265
	27	308
Less: Unearned future finance lease income	(2)	(8)
<b>Net investment in finance leases</b>	<b>25</b>	<b>300</b>
<b>Net investment in finance leases</b>		
No later than 1 year	20	38
Later than 1 year and no later than 5 years	5	262
<b>Net investment in finance leases</b>	<b>25</b>	<b>300</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 15 Credit Risk Management Policies

### Credit Risk Management

Credit risk is the potential risk of loss arising from the failure of a debtor or counterparty to meet their contractual obligations.

Credit risk principally arises within the NZ Banking Group from its core business in providing lending facilities. Credit risk also arises from the NZ Banking Group assuming contingent liabilities, participating in financial market transactions and assuming underwriting commitments. The NZ Banking Group is selective in targeting credit risk exposures and avoids exposures to high risk areas.

The Board Audit and Risk Committee of ASB ("BARC") and the Risk Committee of CBA operate under a charter by which they oversee the credit risk framework, credit management policies and practices. The committees ensure that the credit policies and portfolio standards designed to achieve portfolio outcomes consistent with the risk/return expectations of ASB and the Branch respectively, are in place and maintained.

A system of industry limits and a large credit exposure policy assist in the diversification of the credit portfolio. These policies are an important part of portfolio management objectives to create a diversified portfolio avoiding significantly large concentrations of economically related credit risk exposures.

The NZ Banking Group has comprehensive, clearly defined credit policies for the approval and management of all credit risk including risk from other banks and related counterparties. Lending standards and criteria are clearly defined across different business sectors for all NZ Banking Group products and incorporate income/repayment capacity, acceptable terms and security and loan documentation tests.

While the NZ Banking Group applies policies, standards and procedures in governing the credit process, the management of credit risk also relies on the application of judgement and the exercise of good faith and due care by relevant staff within their delegated authority.

Refer to notes 16 to 19 for additional credit risk disclosures.

### Collateral

Refer to note 20 for information on the NZ Banking Group's policies and procedures regarding collateral and credit enhancements to mitigate credit risk.

### Credit Risk Measurement

The measurement of credit risk utilises analytical tools to calculate both expected and unexpected losses for the credit portfolio. This includes consideration of the probability of default ("PD"), the exposure at the time of default ("EAD") and the loss given default ("LGD") that would likely be experienced as a consequence.

The PD is the estimate of the probability that a client will default within the next 12 months. It reflects a client's ability to generate sufficient cash flows into the future to meet the terms of all its credit contracts with the NZ Banking Group.

EAD is the proportion of a facility that may be outstanding in the event of default. It is calculated as a percentage of the facility limit and is expressed in dollars.

LGD is the proportion of a facility estimated to be lost in the event of default. It is expressed as a percentage. LGD is impacted by the type, level, liquidity and volatility of any collateral held, carrying costs and management expense. Long run LGDs are used for internal estimates of risk and downturn LGDs are used for regulatory capital. LGD is also affected by requirements for certain exposures that the RBNZ may prescribe. For retail mortgages, the NZ Banking Group applies downturn LGDs and higher correlation for high loan-to-valuation ratio ("LVR") lending. For farm lending exposures, the NZ Banking Group applies a prescribed downturn LGD with a presumed maturity of 2.5 years without any firm size adjustment.

The expected loss ("EL") is the product of the PD, EAD and the LGD. An EL will be recorded for every facility including retail.

### Asset Quality

Credit risk is divided into the Retail segment and the Corporate segment. A different approach is used in each to determine an overall credit grade based on EL. These ratings equate to each other as follows:

Overall Credit Grade	Retail Grade	Corporate Grade	NZ Banking Group Rating Classification
Low EL	Pool 1	CRR* 1 - 3	Retail facilities with low expected loss. Corporate facilities demonstrating financial condition and capacity to repay that are good to exceptional.
Medium EL	Pool 2	CRR 4 - 6	Retail facilities with moderate expected loss. Corporate facilities demonstrating financial condition and capacity to repay that are acceptable to good.
High EL	Pool 3	CRR 7 - 9	Retail facilities operating outside of agreed arrangements. Corporate facilities that require varying degrees of special attention (not necessarily contractually past due).

\*Credit risk rating ("CRR")

# Notes to the Financial Statements

For the year ended 30 June 2016

## 15 Credit Risk Management Policies (continued)

### Asset Quality (continued)

These ratings equate to the rating classifications of the RBNZ as follows:

RBNZ Classification	Retail Grade	Corporate Grade	NZ Banking Group Rating Classification
Pass grades	Pool 1 - 2	CRR 1 - 6	Pass grades
Special mention	Past due	CRR 7	Troublesome
Substandard	Past due	CRR 8	Troublesome
Doubtful/non-accrual	Default	CRR 9	Impaired/loss

### Retail

The Retail segment comprises housing loans, credit cards, other personal credit facilities and most business lending up to \$1 million. These portfolios are managed using statistical origination and account management techniques.

Retail facilities are assigned to a PD, EAD and LGD pool based on observed and predicted outcomes for facilities with similar characteristics. The overall credit grading pool is based on the EL that results from the product of PD, EAD and LGD for each facility.

Facilities in the Retail segment become classified for remedial management by centralised units based on delinquency status.

### Corporate

Corporate exposures comprise commercial exposures, including bank and government exposures. A CRR is recorded against every corporate facility. Credit risk rated exposures are reviewed at least annually and the CRR reassessed.

PD and LGD are determined using credit assessment tools. The CRR is determined by reference to a matrix where PD and LGD combine to produce a numeric CRR grade which represents a range of EL.

CRRs fall into two categories:

1. Pass - CRR of 1 - 6. These credit facilities qualify for approval of new or increased exposure on normal commercial terms.
2. Troublesome and impaired assets ("TIAs") - CRR of 7 - 9. These credit facilities are not eligible for increases in exposure unless it will protect or improve the NZ Banking Group's position by maximising recovery prospects or to facilitate rehabilitation.

### Oversight

Both retail and corporate segments are subject to inspection. Credit processes are reviewed by the relevant Credit Quality Review unit, with an independent overview provided by Credit Portfolio Assessment ("CPA"), an internal unit within the NZ Banking Group. CPA's processes include a review of compliance with policy, portfolio standards, and application of risk ratings with reports on findings reported to the BARC.

### Impairment and Provisioning of Financial Assets

Default occurs if either of the following takes place:

- The customer is unlikely to repay their credit obligations to the NZ Banking Group in full, without recourse by the NZ Banking Group to actions such as realising available security; or
- The customer is 90 days or more overdue on a scheduled credit obligation repayment.

In addition to the credit risk management processes used to manage exposures to credit risk in the credit portfolio, the internal ratings process also assists management in assessing the requirements of NZ IAS 39 relating to impairment and provisioning of financial assets.

Financial assets are assessed at least at each reporting date for impairment. Provisions for impairment are raised where there is objective evidence of impairment and at an amount adequate to cover estimated credit related losses. Credit losses arise primarily from loans, but also from other credit instruments such as bank acceptances, contingent liabilities, guarantees and other financial instruments and assets acquired through security enforcement.

Impairment losses are recognised to reduce the carrying amount of loans and advances to their estimated recoverable amounts. Individually assessed provisions are made against individual financial assets when there is objective evidence that the NZ Banking Group will not be able to collect all amounts due. The amount of the impairment loss is the difference between the carrying amount and the recoverable amount, calculated as the present value of expected cash flows, including amounts recoverable from guarantees and collateral discounted at the original effective interest rate. Interest continues to be accrued on impaired loans based on the revised carrying amounts and using appropriate effective interest rates.

The NZ Banking Group recognises collective provisions for impairment where there is objective evidence that components of a loan portfolio with similar credit risk characteristics contain probable losses as at the balance date that will be individually identified in the future, or where insufficient data exists to reliably determine whether such losses exist. The estimated probable losses are based upon historical patterns of losses. The calculations are based on statistical methods of credit risk measurement.

The provisions for impairment take into account current cyclical developments as well as economic conditions in which the borrowers operate and are subject to management review, experienced judgement, and adjustment where necessary to reflect these and other relevant factors in individual portfolios.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 16 Credit Quality Information for Advances to Customers

\$ millions	NZ Banking Group			
	Residential Mortgages <sup>(1)</sup>	Other Retail	Corporate	Total
<b>As at 30 June 2016</b>				
<b>Neither past due nor impaired</b>				
The credit quality of advances that were neither past due nor impaired can be assessed by reference to the NZ Banking Group's internal rating system:				
Low expected loss	44,900	303	11,045	56,248
Medium expected loss	1,103	4,015	11,161	16,279
High expected loss	9	159	322	490
<b>Total advances neither past due nor impaired</b>	<b>46,012</b>	<b>4,477</b>	<b>22,528</b>	<b>73,017</b>
<b>Past due assets not impaired</b>				
1 to 7 days	912	162	217	1,291
8 to 29 days	460	87	54	601
30 to 59 days	194	43	14	251
60 to 89 days	72	16	10	98
Over 90 days	53	22	2	77
<b>Total past due assets not impaired</b>	<b>1,691</b>	<b>330</b>	<b>297</b>	<b>2,318</b>
<b>Individually impaired assets</b>				
Balance at beginning of year	50	9	306	365
Additions	28	8	239	275
Deletions	(38)	(4)	(149)	(191)
Amounts written off	(6)	(2)	(11)	(19)
<b>Total individually impaired assets</b>	<b>34</b>	<b>11</b>	<b>385</b>	<b>430</b>
<b>Total gross advances to customers</b>	<b>47,737</b>	<b>4,818</b>	<b>23,210</b>	<b>75,765</b>
<b>Other assets under administration</b>	<b>32</b>	<b>6</b>	<b>-</b>	<b>38</b>

Undrawn balances on lending commitments to counterparties within the impaired asset category were \$2 million (30 June 2015 \$2 million).

The facilities that are reported as impaired and past due are collateralised in accordance with the NZ Banking Group's credit risk management policies as set out in note 15.

(1) The Residential Mortgages asset class consists of mortgages which are secured by residential properties.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 16 Credit Quality Information for Advances to Customers (continued)

\$ millions	NZ Banking Group			
	Residential Mortgages	Other Retail	Corporate	Total
<b>As at 30 June 2015</b>				
<b>Neither past due nor impaired<sup>(1)</sup></b>				
Low expected loss	40,482	284	11,597	52,363
Medium expected loss	1,195	3,882	8,481	13,558
High expected loss	11	119	233	363
<b>Total advances neither past due nor impaired</b>	<b>41,688</b>	<b>4,285</b>	<b>20,311</b>	<b>66,284</b>
<b>Past due assets not impaired</b>				
1 to 7 days	999	160	280	1,439
8 to 29 days	579	85	71	735
30 to 59 days	198	36	12	246
60 to 89 days	79	14	7	100
Over 90 days	73	20	7	100
<b>Total past due assets not impaired</b>	<b>1,928</b>	<b>315</b>	<b>377</b>	<b>2,620</b>
<b>Individually impaired assets</b>				
Balance at beginning of year	51	10	188	249
Additions	44	6	234	284
Deletions	(39)	(4)	(84)	(127)
Amounts written off	(6)	(3)	(32)	(41)
<b>Total individually impaired assets</b>	<b>50</b>	<b>9</b>	<b>306</b>	<b>365</b>
<b>Total gross advances to customers</b>	<b>43,666</b>	<b>4,609</b>	<b>20,994</b>	<b>69,269</b>
<b>Other assets under administration</b>	<b>31</b>	<b>3</b>	<b>-</b>	<b>34</b>

(1) Other Retail comparative information has been reclassified to ensure consistency with presentation in the current year.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 17 Provisions for Impairment Losses

\$ millions	NZ Banking Group			
	Residential Mortgages	Other Retail	Corporate	Total
<b>As at 30 June 2016</b>				
<b>Collective provision</b>				
Balance at beginning of year	39	75	87	201
(Recovered from)/charged to Income Statement	(13)	17	60	64
<b>Balance at end of year</b>	<b>26</b>	<b>92</b>	<b>147</b>	<b>265</b>
<b>Individually assessed provisions</b>				
Balance at beginning of year	10	1	43	54
Add/(less):				
Charged to Income Statement:				
New and increased provisions	14	4	28	46
Write-back of provisions no longer required	(11)	(1)	(13)	(25)
Write-offs against individually assessed provisions	(6)	(2)	(11)	(19)
<b>Balance at end of year</b>	<b>7</b>	<b>2</b>	<b>47</b>	<b>56</b>
<b>Total provisions for impairment losses</b>	<b>33</b>	<b>94</b>	<b>194</b>	<b>321</b>
<b>Impairment losses on advances</b>				
Movement in collective provision	(13)	17	60	64
New and increased individually assessed provisions net of write-backs	3	3	15	21
Bad debts written off directly to the Income Statement	-	58	-	58
Recovery of amounts previously written off	(2)	(11)	(1)	(14)
<b>Total impairment losses on advances</b>	<b>(12)</b>	<b>67</b>	<b>74</b>	<b>129</b>

\$ millions	NZ Banking Group			
	Residential Mortgages	Other Retail	Corporate	Total
<b>As at 30 June 2015</b>				
<b>Collective provision</b>				
Balance at beginning of year	38	61	80	179
Charged to Income Statement	1	14	7	22
<b>Balance at end of year</b>	<b>39</b>	<b>75</b>	<b>87</b>	<b>201</b>
<b>Individually assessed provisions</b>				
Balance at beginning of year	11	2	45	58
Add/(less):				
Charged to Income Statement:				
New and increased provisions	19	3	59	81
Write-back of provisions no longer required	(14)	(1)	(20)	(35)
Write-offs against individually assessed provisions	(6)	(3)	(32)	(41)
	10	1	52	63
Less: Off balance sheet provisions	-	-	(9)	(9)
<b>Balance at end of year</b>	<b>10</b>	<b>1</b>	<b>43</b>	<b>54</b>
<b>Total provisions for impairment losses</b>	<b>49</b>	<b>76</b>	<b>130</b>	<b>255</b>
<b>Impairment losses on advances</b>				
Movement in collective provision	1	14	7	22
New and increased individually assessed provisions net of write-backs	5	2	39	46
Bad debts written off directly to the Income Statement	1	46	-	47
Recovery of amounts previously written off	(2)	(9)	(3)	(14)
<b>Total impairment losses on advances</b>	<b>5</b>	<b>53</b>	<b>43</b>	<b>101</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 18 Concentrations of Credit Exposures

The following table presents the maximum exposure to credit risk of financial assets and other credit exposures, before taking account of any collateral held or other credit enhancements unless such credit enhancements meet the offsetting criteria in NZ IAS 32.

For financial assets recognised on the Balance Sheet, the maximum exposure to credit risk equals their carrying values. Other credit exposures include irrevocable lending commitments, guarantees, standby letters of credit and other off balance sheet credit commitments. The maximum exposure to credit risk for guarantees and standby letters of credit is the maximum amount that the NZ Banking Group would have to pay if the facilities were called upon. For irrevocable lending commitments and other credit commitments, the maximum exposure to credit risk is the full amount of the committed facilities.

Taxation assets, property, plant and equipment, intangible assets, and other assets have been excluded from the analysis below, on the basis that any credit exposure is insignificant or nil.

Australian and New Zealand Standard Industrial Classification ("ANZSIC") codes have been used as the basis for disclosing customer industry sectors.

\$ millions As at 30 June	NZ Banking Group							
	2016			2015				
	Financial Assets at Amortised Cost	Financial Assets at Fair Value	Other Credit Exposures	Total Credit Exposures	Financial Assets at Amortised Cost	Financial Assets at Fair Value	Other Credit Exposures	Total Credit Exposures
<b>Concentration by industry<sup>(1)</sup></b>								
Agriculture	9,775	34	903	10,712	8,970	29	1,006	10,005
Government and public authorities	301	1,966	577	2,844	474	1,495	394	2,363
Property and business services	7,617	61	1,022	8,700	6,788	36	850	7,674
Finance, investment and insurance	7,548	4,926	513	12,987	8,011	5,320	487	13,818
Utilities	509	41	557	1,107	570	74	599	1,243
Transport and storage	807	2	301	1,110	895	1	262	1,158
Housing <sup>(2)</sup>	43,807	-	7,354	51,161	39,758	-	6,406	46,164
Construction	660	-	203	863	533	-	184	717
Personal	1,615	-	2,244	3,859	1,486	-	2,123	3,609
Health and community services	953	8	269	1,230	839	4	185	1,028
Other commercial and industrial	4,402	51	2,243	6,696	4,016	37	2,191	6,244
<b>Total credit exposures by industry</b>	<b>77,994</b>	<b>7,089</b>	<b>16,186</b>	<b>101,269</b>	<b>72,340</b>	<b>6,996</b>	<b>14,687</b>	<b>94,023</b>
<b>Concentration by geographic region<sup>(1)</sup></b>								
Auckland	45,411	1,984	11,422	58,817	42,440	2,002	10,191	54,633
Rest of New Zealand	30,917	1,917	4,755	37,589	28,843	1,164	4,487	34,494
Overseas	1,666	3,188	9	4,863	1,057	3,830	9	4,896
<b>Total credit exposures by geographic region</b>	<b>77,994</b>	<b>7,089</b>	<b>16,186</b>	<b>101,269</b>	<b>72,340</b>	<b>6,996</b>	<b>14,687</b>	<b>94,023</b>

(1) Certain comparative information has been reclassified to ensure consistency with presentation in the current year.

(2) The housing sector for financial assets at amortised cost includes advances which are used for the purchase of residential properties that are owner-occupied. Advances which are used for the purchase of investment properties are included in the finance, investment and insurance sector under financial assets at amortised cost.

## 19 Concentration of Credit Exposures to Individual Counterparties

There was no balance date aggregate credit exposure to individual counterparties which exceeded 10% of the Overseas Banking Group's equity as at 30 June 2016. There was no peak end-of-day aggregate credit exposure to individual counterparties which exceeded 10% of the Overseas Banking Group's equity for the three months ended 30 June 2016.

The basis of calculation of the NZ Banking Group's aggregate concentration of credit exposure to individual counterparties is the actual credit exposure. Credit exposures to the central government of any country with a long term credit rating of A- or A3 or above, or its equivalent, and banks with a long term credit rating of A- or A3 or above, or its equivalent, and connected persons are excluded. Credit exposures to individual counterparties do not include exposures to those counterparties if they are booked outside New Zealand.

The peak end-of-day aggregate concentration of credit exposure to individual counterparties has been calculated by determining the maximum end-of-day aggregate amount of credit exposure over the relevant three-month period and then dividing that amount by the Overseas Banking Group's equity as at 30 June 2016.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 20 Maximum Exposure and Effect of Collateral and Other Credit Enhancements

### Collateral and Credit Enhancements Held

The NZ Banking Group has policies and procedures in place setting out the circumstances where acceptable and appropriate collateral is to be taken to mitigate credit risk, including valuation parameters.

The general nature and amount of collateral or other credit enhancements taken to mitigate the credit risk of each financial asset class are summarised below.

### Cash and Liquid Assets

This Balance Sheet category includes reverse repurchase agreements which are fully collateralised by highly liquid debt securities which have been legally transferred to ASB subject to an agreement to return them for a fixed price. As at 30 June 2016 the NZ Banking Group had not sold securities accepted as collateral under reverse repurchase agreements (30 June 2015 \$11m).

Cash and liquid assets include \$ 736 million as at 30 June 2016 (30 June 2015 \$ 1,259 million) deposited with the RBNZ.

### Due from Financial Institutions

This balance is short term unsecured lending to other financial institutions. Collateral is not generally sought on these balances.

### Trading Securities

These assets are measured at fair value which accounts for the credit risk. As at 30 June 2016 no collateral is held to mitigate the credit risk on these instruments (30 June 2015 nil) and none of these securities are backed by guarantees or other assets (30 June 2015 nil).

### Derivative Assets

The NZ Banking Group's use of derivative contracts is outlined in note 12. The NZ Banking Group is exposed to credit risk on derivative contracts, which arises as a result of counterparty credit risk. The NZ Banking Group's exposure to counterparty credit risk is affected by the nature of the trades, the creditworthiness of the counterparty, netting, and collateral arrangements.

Credit risk from derivatives is mitigated where possible through master netting agreements whereby derivative assets and liabilities with the same counterparty can be offset. The NZ Banking Group's policies require all netting arrangements to be legally documented (e.g. International Swap and Derivatives Association ("ISDA") Master Agreement). A master netting agreement provides the contractual framework within which dealing activities across a range of over-the-counter products are conducted and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or other predetermined events occur.

Depending on the creditworthiness of the counterparty and/or nature of the transaction collateral maybe obtained against derivative assets. Refer to note 12 for detail of collateral received.

### Available-for-Sale Securities

These assets are measured at fair value which accounts for the credit risk. As at 30 June 2016 no collateral is held to mitigate the credit risk on these instruments (30 June 2015 nil) and \$418 million of these securities are backed by guarantees (30 June 2015 \$352 million).

### Other Assets

This Balance Sheet category includes interest receivable accrued and other current assets. As at 30 June 2016 no collateral is held on these balances (30 June 2015 nil).

### Advances to Customers

The NZ Banking Group assess the integrity and ability of debtors or counterparties to meet their contracted financial obligations for repayment.

Principal collateral types for advances to customers include:

- mortgages over residential and commercial real estate;
- charges over business assets such as premises, inventory and accounts receivables; and
- guarantees received from third parties.

Specifically, the collateral mitigating credit risk of the key lending portfolios is addressed in the notes and table below.

#### (i) Residential Mortgages

All home loans are secured by fixed charges over borrowers' residential properties.

#### (ii) Other Retail Lending

This category includes lending to small and medium sized enterprises where collateral is commonly held, generally in the form of residential property. In some instances other forms of collateral may be obtained, as listed under corporate lending below. Personal lending is considered unsecured for the purposes of this disclosure, although some personal lending may be secured by all obligations mortgages.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 20 Maximum Exposure and Effect of Collateral and Other Credit Enhancements (continued)

### Advances to Customers (continued)

#### (iii) Corporate Lending

The NZ Banking Group's main collateral types for corporate lending consists of secured rights over specified assets of the borrower in the form of: commercial property, land rights, cash (usually in the form of a charge over a deposit), guarantees by company directors supporting commercial lending, a charge over a company's assets (including debtors, inventory and work in progress), or a charge over shares. In other instances, a client's facilities may be secured by collateral with value less than carrying amount of credit exposure. These facilities are deemed secured, partially secured or unsecured. The Corporate category includes lending by the Branch which is generally to large corporate counterparties of strong financial standing, the majority of which borrow on negative pledge terms.

\$ millions	NZ Banking Group			
	Residential Mortgages	Other Retail	Corporate	Total
<b>Collateral Held on Advances to Customers - On Balance Sheet:</b>				
<b>As at 30 June 2016</b>				
<b>Maximum Exposure</b>	<b>47,737</b>	<b>4,818</b>	<b>23,210</b>	<b>75,765</b>
<b>Collateral Classification</b>				
Secured <sup>(1)</sup>	<b>99.9%</b>	<b>31.9%</b>	<b>55.2%</b>	<b>81.9%</b>
Partially Secured <sup>(2)</sup>	<b>0.1%</b>	<b>10.1%</b>	<b>25.8%</b>	<b>8.6%</b>
Unsecured <sup>(3)</sup>	<b>-</b>	<b>58.0%</b>	<b>19.0%</b>	<b>9.5%</b>
<b>As at 30 June 2015</b>				
<b>Maximum Exposure</b>	43,666	4,609	20,994	69,269
<b>Collateral Classification</b>				
Secured	99.9%	35.7%	56.5%	82.5%
Partially Secured	0.1%	10.3%	22.1%	7.4%
Unsecured	-	54.0%	21.5%	10.1%

### Credit Commitments and Contingent Liabilities

The NZ Banking Group applies the same risk management policies for off balance sheet risks as it does for its on balance sheet risks. In the case of credit commitments, customers and other counterparties will be subject to the same credit management policies as loans and advances. Collateral may be sought depending on the strength of the counterparty and the nature of the transaction.

\$ millions	NZ Banking Group	
	Collateral Held on Credit Commitments - Off Balance Sheet:	
<b>As at 30 June 2016</b>		
<b>Maximum Exposure</b>		<b>16,186</b>
<b>Collateral Classification</b>		
Secured		<b>56.6%</b>
Partially Secured		<b>4.6%</b>
Unsecured		<b>38.8%</b>
<b>As at 30 June 2015</b>		
<b>Maximum Exposure</b>		14,687
<b>Collateral Classification</b>		
Secured		53.8%
Partially Secured		4.0%
Unsecured		42.2%

(1) Secured exposures are those that have  $\geq 100\%$  security cover after adjusting for collateral haircuts.

(2) Partially secured exposures are those that have 40 - 99.9% security cover after adjusting for collateral haircuts.

(3) Unsecured exposures are those that have  $< 40\%$  security cover after adjusting for collateral haircuts.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 21 Transferred Financial Assets

A financial asset is considered to be transferred if the contractual rights to receive the cash flows of the asset have been transferred, or there is an obligation to pay the cash flows to another party.

### Transferred Financial Assets that are Not Derecognised in their Entirety

#### *Residential Mortgage-Backed Securities*

During the year ended 30 June 2009 ASB established an in-house residential mortgage-backed securities ("RMBS") facility, which can issue securities that are acceptable as collateral for repurchase agreements with the RBNZ. As at 30 June 2016, residential mortgage loans ("mortgage loans") with a carrying value and fair value of \$3.8 billion (30 June 2015 \$3.8 billion), have been internally securitised through the Medallion NZ Series Trust 2009-1R, a controlled entity of ASB. These mortgage loans (included within advances to customers), have not been derecognised from ASB's financial statements as it retains substantially all the risks and rewards of ownership (funding, liquidity and credit risks remain with ASB). As at 30 June 2016, the Medallion NZ Series Trust 2009-1R had other assets of \$328 million representing cash from principal repayments (30 June 2015 \$344 million).

#### *Covered Bond Programme*

On 11 August 2011, the ASB Covered Bond Trust (the "Covered Bond Trust"), a controlled entity of ASB, was established to acquire and hold certain mortgage loans originated by ASB. ASB Covered Bond Trustee Limited ("Covered Bond Guarantor"), solely in its capacity as trustee of the Covered Bond Trust provides guarantees over certain debt securities ("Covered Bonds") issued by ASB or its subsidiary ASB Finance Limited, acting through its London Branch. These mortgage loans have not been derecognised from ASB's financial statements as it retains substantially all the risks and rewards of ownership (funding, liquidity and credit risks remain with ASB).

As at 30 June 2016, Covered Bonds (including accrued interest) of \$3.2 billion were guaranteed (30 June 2015 \$2.5 billion). The Covered Bond Guarantor has guaranteed payments of interest and principal under the Covered Bonds pursuant to a guarantee which is secured over the mortgage loans, related security and other assets of the Covered Bond Trust. The amount of the guarantee is limited to the assets of the Covered Bond Trust. As at 30 June 2016, the Covered Bond Trust held mortgage loans with a carrying value and fair value of \$6.0 billion which were included within advances to customers (30 June 2015 \$3.6 billion), and other assets representing cash from principal repayments of \$151 million (30 June 2015 \$112 million).

#### *Collateral Advanced*

Under repurchase agreements, collateral in the form of securities is advanced to a third party and the NZ Banking Group receives cash in exchange. The counterparty is allowed to sell or repledge the collateral advanced under repurchase agreements in the absence of default by the NZ Banking Group but has an obligation to return the collateral at the maturity of the contract. The NZ Banking Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them (funding, liquidity and credit risks remain with the NZ Banking Group). In addition, it recognises a financial liability for cash received which is included in deposits and other public borrowings.

As at 30 June 2016 the NZ Banking Group had no collateral advanced under repurchase agreements (30 June 2015 nil).

### Transferred Financial Assets that are Derecognised in their Entirety

As at 30 June 2016 the NZ Banking Group has not derecognised in their entirety any financial assets where it has a continuing involvement (30 June 2015 nil).

## 22 Imputation Credit Accounts

Companies may attach imputation credits to dividends paid which represent the New Zealand tax already paid by the company or tax group on profits. New Zealand resident shareholders may claim a tax credit to the value of the imputation credit attached to dividends.

ASB and some of its subsidiaries have formed an imputation group with other members of the Commonwealth Bank of Australia Group ("ICA Group"). The closing imputation credit account balances presented below represent the imputation credits available to all members of the ICA Group.

The amount of imputation credits available to all members of the ICA Group as at 30 June 2016 is \$727 million (30 June 2015 \$465 million). This amount includes imputation credits that will arise from the payment of the provision for income tax and from the receipt of dividends recognised as receivables as at the reporting date, and imputation debits that will arise from the payment of dividends recognised as payables as at the reporting date.

ASB Capital Limited, ASB Capital No. 2 Limited and CBA Investments (No. 4) Limited are not members of the ICA Group. As at 30 June 2016 ASB Capital Limited, ASB Capital No. 2 Limited and CBA Investments (No. 4) Limited had imputation credits available of \$281,000, \$398,000 and \$140,000 respectively (30 June 2015 \$356,000, \$541,000 and nil respectively). These figures have been calculated on the same basis as the ICA Group.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 23 Controlled Entities and Associates

Entity Name	%	Nature of Business	Balance Date
<b>Subsidiaries</b>			
Aegis Limited	100	Investment administration and custody	30 June
ASB Bank Limited	100	Registered bank	30 June
ASB Capital Limited	100	Finance	30 June
ASB Capital No. 2 Limited	100	Finance	30 June
ASB Finance Limited	100	Finance	30 June
ASB Funding Limited	100	Holding company	30 June
ASB Group Investments Limited	100	Investment administration and management	30 June
ASB Holdings Limited	100	Holding company	30 June
ASB Management Services Limited	100	Management, payment services and property investment	30 June
ASB Nominees Limited	100	Nominee company	30 June
ASB Securities Limited	100	Sharebroking	30 June
Bond Investments No 1 Limited	100	Finance	30 June
Bond Investments UK Limited	100	Finance	30 June
CBA Asset Finance (NZ) Limited	100	Finance	30 June
CBA Asset Holdings (NZ) Limited	100	Finance	30 June
CBA Funding (NZ) Limited	100	Finance	30 June
CBA Investments (No 4) Limited	100	Finance	30 June
CBA NZ Holding Limited	100	Finance	30 June
CBA Real Estate Funding (NZ) Limited	100	Finance	30 June
CBA USD Funding Limited	100	Finance	30 June
Investment Custodial Services Limited	100	Investment custodian	30 June
Mortgage Holding Trust Company Limited	100	Nominee company	30 June
Securitisation Management Services Limited	100	Securitisation management	30 June

All subsidiaries were incorporated in New Zealand.

### Other Controlled Entities

ASB Cash Fund	-	Portfolio investment entity	30 June
ASB Term Fund	-	Portfolio investment entity	30 June
Medallion NZ Series Trust 2009-1R	-	Securitisation entity	30 June
ASB Covered Bond Trust	-	Guarantor	30 June

### Associates

Cards NZ Limited	19	Financial services	30 September
Paymark Limited	25	EFTPOS settlements	31 March
Payments NZ Limited	19	Payment systems	31 March

Summarised financial information for associates is not provided, as the amounts involved are immaterial.

Associates do not have the same balance date as controlled entities as they are not controlled by the NZ Banking Group.

### Changes in Composition of the NZ Banking Group

There were no changes to composition of the NZ Banking Group during the year.

### Comparative Periods

ASB Smart Cards Limited and Kiwi Home Loans (NZ) Limited (both subsidiaries of ASB) were removed from the New Zealand Companies Register on 20 October 2014 and 1 December 2014 respectively. These removals had no impact on the consolidated financial statements of the NZ Banking Group.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 24 Other Assets

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Interest receivable accrued	179	191
Other assets	64	350
<b>Total other assets</b>	<b>243</b>	<b>541</b>
Amounts due for settlement within 12 months	231	527
Amounts due for settlement over 12 months	12	14
<b>Total other assets</b>	<b>243</b>	<b>541</b>

## 25 Goodwill

Goodwill of \$275m arose from the initial purchase of 25% of ASB by CBA Funding (NZ) Limited. Ownership of the 25% of ASB was moved to ASB Holdings Limited when CBA restructured its New Zealand operations on 1 July 2001. ASB (Group) Holdings Limited and ASB Holdings Limited amalgamated with ASB Group Limited on 15 and 16 March 2006 respectively. On amalgamation, ownership of ASB was transferred to ASB Group Limited (subsequently renamed ASB Holdings Limited).

Additional goodwill of \$48 million arose from the purchase of Aegis Limited and ASB Group Investments Limited from fellow subsidiaries of CBA on 1 July 2008. During the year ended 30 June 2016 the NZ Banking Group did not identify any events or circumstances that would indicate that goodwill may be impaired (30 June 2015 none).

### Impairment Tests for Goodwill

Goodwill was tested for impairment as at 30 June 2016. Goodwill of \$275m was allocated to the Retail and Business Banking segment of ASB and \$48m was allocated to the Wealth and Insurance segment of ASB, \$38m to Aegis Limited and \$10m to ASB Group Investments Limited, each of which is considered to be a cash-generating unit for the purpose of impairment testing. To assess whether goodwill is impaired the carrying amount of each cash-generating unit is compared to its recoverable amount.

No impairment losses were recognised against the carrying amount of goodwill for the year ended 30 June 2016 (30 June 2015 nil).

### Key Assumptions used in Value in Use Calculations

As at 30 June 2016, the recoverable amount relating to the cash-generating unit within the Retail and Business Banking segment was calculated based on its fair value less costs to sell. Earnings multiples were sourced from publicly available data associated with businesses displaying similar characteristics to the cash-generating unit, and were applied to current earnings.

As at 30 June 2016, the recoverable amounts for Aegis Limited and ASB Group Investments Limited were calculated based on their value in use. Value in use for each cash-generating unit was determined by discounting the future cash flows expected to be generated from the continuing use of the unit, based on the following assumptions:

- Cash flows were projected based on management's assessment of product profitability, and forecasted growth in revenues and expenses to support the business covering a three-year period (30 June 2015 three-year period). Cash flows beyond three years were extrapolated based on a view of inflation of 1% (30 June 2015 1%).
- A post-tax discount rate of 11% was applied in determining the recoverable amounts of the cash generating unit in line with the rate used internally by the NZ Banking Group to assess business cases for new products or projects (30 June 2015 12%).

The key assumptions described above may change as economic and market conditions change. The NZ Banking Group estimates that reasonably possible changes in these assumptions are not expected to cause the recoverable amount of the cash-generating units to decline significantly below the carrying amount of allocated goodwill.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 26 Deferred Taxation Asset

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Balance at beginning of year	81	35
Recognised in the Income Statement	65	9
Recognised in other comprehensive income	19	37
<b>Balance at end of year</b>	<b>165</b>	<b>81</b>
<b>Deferred taxation relates to:</b>		
Asset revaluation reserve	(5)	(5)
Available-for-sale reserve	4	(3)
Cash flow hedge reserve	47	35
Depreciation	4	53
Holiday pay	11	10
Provision for impairment losses	90	71
Other temporary differences	14	(80)
<b>Total deferred taxation asset</b>	<b>165</b>	<b>81</b>
<b>Deferred taxation recognised in the Income Statement:</b>		
Depreciation	(49)	(4)
Holiday pay	1	(1)
Provision for impairment losses	19	5
Other temporary differences	94	9
<b>Total deferred taxation recognised in the Income Statement</b>	<b>65</b>	<b>9</b>
<b>Deferred taxation recognised in other comprehensive income:</b>		
Asset revaluation reserve	-	1
Available-for-sale reserve	6	2
Cash flow hedge reserve	13	34
<b>Total deferred taxation recognised in other comprehensive income</b>	<b>19</b>	<b>37</b>

As at 30 June 2016 deferred taxation of \$91 million is expected to crystallise after more than 12 months (30 June 2015 \$29 million).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 27 Deposits and Other Public Borrowings

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Certificates of deposit	2,910	2,101
Term deposits	23,097	24,253
On demand and short term deposits	25,083	22,737
Deposits not bearing interest	3,503	2,924
<b>Total deposits and other public borrowings</b>	<b>54,593</b>	<b>52,015</b>
Amounts due for settlement within 12 months	51,756	48,926
Amounts due for settlement over 12 months	2,837	3,089
<b>Total deposits and other public borrowings</b>	<b>54,593</b>	<b>52,015</b>

Deposits and other public borrowings are unsecured and rank equally with other unsecured liabilities of the NZ Banking Group. In the unlikely event that ASB or the Branch was put into liquidation or ceased to trade, secured creditors and those creditors set out in the Seventh Schedule of the Companies Act 1993 would rank ahead of the claims of unsecured creditors.

The Branch did not have any retail deposits (deposits with natural persons, excluding deposits with an outstanding balance which exceeds \$250,000) as at 30 June 2016 (30 June 2015 nil).

## 28 Other Liabilities

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Interest payable accrued	280	348
Employee entitlements	131	118
Trade accounts payable and other liabilities	167	160
<b>Total other liabilities</b>	<b>578</b>	<b>626</b>
Amounts due for settlement within 12 months	572	616
Amounts due for settlement over 12 months	6	10
<b>Total other liabilities</b>	<b>578</b>	<b>626</b>

## 29 Due to Financial Institutions

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Amounts due for settlement within 12 months	1,712	2,975
Amounts due for settlement over 12 months	517	280
<b>Total due to financial institutions</b>	<b>2,229</b>	<b>3,255</b>

## 30 Other Liabilities at Fair Value through Income Statement

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Certificates of deposit	1,340	169
Trading liabilities	-	11
<b>Total other liabilities at fair value through Income Statement</b>	<b>1,340</b>	<b>180</b>

As at 30 June 2016 other liabilities at fair value through Income Statement are due for settlement within 12 months of balance date (30 June 2015 within 12 months of balance date).

For the year ended 30 June 2016 no loss was attributable to changes in credit risk for other liabilities at fair value through Income Statement (30 June 2015 nil). All other changes in fair value are attributable to changes in the benchmark interest rate.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 31 Debt Issues

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Debt issues by programme</b>		
Euro commercial paper	308	113
USD commercial paper	3,356	2,456
Euro medium term notes	4,033	3,893
NZD domestic bonds	3,382	2,499
Covered bonds	3,198	2,528
<b>Total debt issues</b>	<b>14,277</b>	<b>11,489</b>
<b>Short term debt issues</b>		
USD	3,455	2,456
GBP	179	104
CAD	-	9
CHF	30	-
<b>Long term debt issues with less than one year to maturity</b>		
USD	-	15
AUD	-	6
GBP	567	691
JPY	-	60
NZD	787	191
HKD	155	21
CHF	217	158
<b>Total short term debt issues (amounts due for settlement within 12 months)</b>	<b>5,390</b>	<b>3,711</b>
<b>Long term debt issues</b>		
USD	486	-
GBP	614	1,383
JPY	98	-
EUR	3,678	2,185
NZD	3,107	2,813
HKD	-	161
CHF	904	1,236
<b>Total long term debt issues (amounts due for settlement over 12 months)</b>	<b>8,887</b>	<b>7,778</b>
<b>Total debt issues</b>	<b>14,277</b>	<b>11,489</b>
Debt issues at fair value through Income Statement	1,646	1,213
Debt issues at amortised cost	12,631	10,276
<b>Total debt issues</b>	<b>14,277</b>	<b>11,489</b>
Fair value hedge adjustments included in total debt issues	149	138

# Notes to the Financial Statements

For the year ended 30 June 2016

## 31 Debt Issues (continued)

### Short Term Debt

The NZ Banking Group's short term borrowings include a Euro Commercial Paper ("ECP") programme under which it may issue commercial paper ("CP") in multiple currencies up to an aggregate of USD7 billion, and a USD CP ("USCP") programme under which it may issue CP in USD up to an aggregate of USD7 billion. CP is issued under these programmes at both fixed and variable interest rates. Interest rate and foreign currency risks associated with the issuances are incorporated within the NZ Banking Group's risk management framework.

The weighted average interest rate on balances outstanding as at 30 June 2016 was 0.61% for CP issued under the ECP programme (30 June 2015 0.56%) and 0.85% for CP issued under the USCP programme (30 June 2015 0.29%).

### Long Term Debt

The NZ Banking Group's long term borrowings include notes issued under a joint Euro Medium Term Note ("EMTN") programme with CBA, the ultimate parent of ASB. The joint programme limit is USD70 billion. These issuances occur in multiple currencies. Notes issued under this programme have both fixed and variable interest rates.

The NZ Banking Group's long term borrowings also include bonds issued under a Covered Bond programme. ASB or its subsidiary ASB Finance Limited (acting through its London branch) may issue notes up to a programme limit of EUR7 billion, subject to the regulatory constraint that the assets of the Covered Bond Trust may not exceed 10% of the total assets of ASB and its controlled entities. The issuances may occur in multiple currencies. Covered Bonds issued under this programme may have both fixed and variable interest rates. These bonds are guaranteed by the Covered Bond Guarantor. Refer to note 21 for further information.

The NZ Banking Group's long term borrowings also include domestic bonds issued into the New Zealand market. The issuances occur in NZD and have both fixed and variable interest rates.

Interest rate and foreign currency risks associated with both short term and long term debt issuances are incorporated within the NZ Banking Group's risk management framework.

The NZ Banking Group has not had any defaults of principal, interest or other breaches with regard to all liabilities during the year ended 30 June 2016 (30 June 2015 nil).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 32 Loan Capital

\$ millions As at 30 June Issuer	Face Value	Footnote	NZ Banking Group	
			2016	2015
ASB Bank Limited	NZD400 million	(a)	423	414
CBA USD Funding Limited	USD700 million	(b)	-	1,061
CBA New Zealand Branch	AUD1,166 million	(c)	-	1,312
CBA New Zealand Branch	AUD3,000 million	(d)	3,200	3,370
CBA New Zealand Branch	AUD1,450 million	(e)	1,511	-
<b>Total loan capital</b>			<b>5,134</b>	<b>6,157</b>

### Terms

#### ASB Bank Limited

(a) On 17 April 2014, ASB issued subordinated and unsecured debt securities ("Notes") with a face value of \$400 million. The Notes meet the criteria for tier 2 capital designation under ASB's and CBA's regulatory capital requirements and are classified as financial liabilities under NZ IAS 32. The Notes will mature on 15 June 2024 but subject to certain conditions, ASB has the right to redeem all or some of the Notes on any interest payment date on or after 15 June 2019 (call option date). At any time, ASB may redeem all the Notes for tax or regulatory reasons. The Notes bear an interest rate of 6.65% which is fixed for five years and will be reset if the Notes are not redeemed on or before the call option date. Payment of interest is quarterly in arrears and is subject to ASB remaining solvent and ASB and its controlled entities being solvent immediately after such payment is made.

If a non-viability trigger event ("NVTE") occurs, some or all of the Notes will automatically and immediately be exchanged for CBA ordinary shares. A NVTE occurs when, among other circumstances:

- the RBNZ has reasonable grounds to believe that the Bank is insolvent or likely to become insolvent and directs ASB to convert or write down a class of capital instruments that includes Notes of a specified aggregate amount; or
- APRA notifies CBA that it believes an exchange of some or all Notes is necessary because without it CBA would become non-viable.

If the Notes are not able to be exchanged, or the exchange is not effective, within five business days, the rights of the holders will be terminated.

In conjunction with the issuance of the Notes, ASB also entered into a related agreement with ASB Holdings Limited and CBA on 13 March 2014. This related agreement includes a requirement for ASB to issue to ASB Holdings Limited, upon the occurrence of a NVTE, a variable number of shares, for a consideration equivalent to the Notes exchanged into CBA shares.

#### CBA USD Funding Limited

(b) 50 year USD convertible note (USD 700 million) issued on 15 March 2006. Interest is cumulative and is paid semi-annually for the first 10 years, then quarterly until redemption. The interest is stepped, paying fixed at 6.024% for the first 10 years, then at LIBOR plus a margin.

The rights of holders of the convertible notes are subordinate to the claims of senior creditors of CBA.

On 15 March 2016, CBA USD Funding Limited exercised its option to early redeem these convertible notes.

#### CBA New Zealand Branch ("Branch")

(c) Convertible notes (AUD 1,166 million) which automatically convert to CBA preference shares on 23 February 2046. The coupon rate is reset against the AUD 90 day Bank Bill Rate minus a margin.

The rights of holders of the convertible notes are subordinate to CBA's obligations to its depositors and other creditors. On winding up of CBA the convertible notes rank equally with ordinary shares.

The Branch settled these convertible notes on 6 April 2016.

(d) Unsecured and subordinated CommBank PERLS VII capital notes ("PERLS VII") issued on 1 October 2014 (AUD 3,000 million). PERLS VII may be redeemed or resold to a third party for AUD 100 cash each on 15 December 2022. If not redeemed or resold, the Branch will be required to exchange PERLS VII for CBA ordinary shares on 15 December 2024.

PERLS VII are listed on the Australian Stock Exchange and are subject to New South Wales law. They qualify as Additional Tier 1 Capital of CBA under Basel III as implemented by APRA.

(e) Unsecured and subordinated CommBank PERLS VIII capital notes ("PERLS VIII") issued on 30 March 2016 (AUD 1,450 million). PERLS VIII may be redeemed or resold to a third party for AUD 100 cash each on 15 October 2021. If not redeemed or resold, the Branch will be required to exchange PERLS VIII for CBA ordinary shares on 15 October 2023.

PERLS VIII are listed on the Australian Stock Exchange and are subject to New South Wales law. They qualify as Additional Tier 1 Capital of CBA under Basel III as implemented by APRA.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Head Office Account and Contributed Capital

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Head office account</b>		
Balance at beginning of year	462	462
<b>Balance at end of year</b>	<b>462</b>	462
Head office account comprises funds provided by CBA to support its New Zealand branch. It is non-interest bearing and there is no fixed date for repatriation.		
<b>Issued and fully paid ordinary share capital</b>		
Balance at beginning of year	704	704
<b>Balance at end of year</b>	<b>704</b>	704
<b>Issued and fully paid redeemable preference share capital</b>		
Balance at beginning of year	1,480	1,482
Decrease in share capital	(446)	(2)
<b>Balance at end of year</b>	<b>1,034</b>	1,480
<b>Total contributed capital</b>	<b>1,738</b>	2,184

### Ordinary Shares

As at 30 June 2016 the NZ Banking Group had 727,536,880 ordinary shares of which 100,000 were unpaid (30 June 2015 727,536,880 issued of which 100,000 were unpaid). No ordinary shares were redeemed during the year ended 30 June 2016 (30 June 2015 nil).

All ordinary shares have equal voting rights and share equally in dividends and any profit on winding up, after the obligations to holders of ASB perpetual preference shares ("PPS") are satisfied. Dividends are declared, subject in all cases, to the applicable directors' resolutions being passed.

### Redeemable Preference Shares

As at 30 June 2016 the NZ Banking Group had 1,034,000,000 issued and fully paid redeemable preference shares (30 June 2015 1,480,000,000 issued and fully paid redeemable preference shares).

- (a) Redeemable preference shares include 254,000,000 non-participating redeemable preference shares issued on 22 December 2006 by CBA Funding (NZ) Limited which must be redeemed 100 years after issue or any earlier date immediately prior to the date on which the liquidation of CBA Funding (NZ) Limited commences. They can also be redeemed earlier with the consent of the holder.

Upon redemption, the holder of each of these redeemable preference shares will be required to invest the redemption proceeds in ordinary shares to be issued by CBA Funding (NZ) Limited. The number of ordinary shares to be issued is fixed as determined by dividing the redemption proceeds by the value of each existing ordinary share as at 30 May 2014.

On 30 March 2016 CBA Funding (NZ) Limited exercised its option to early redeem 446,000,000 of these shares. In accordance with the terms of redemption, on 30 March 2016 the holder reinvested the \$446 million redemption proceeds in CBA Funding (NZ) Limited's ordinary shares. On the same day, CBA Funding (NZ) Limited reacquired these ordinary shares at a consideration equal to their issue price.

On 30 March 2016, the terms of these redeemable preference shares were amended. One of the amendments is that dividends (at the discretion of the Directors of CBA Funding (NZ) Limited), will be paid twice a year in March and September, instead of once a year in June.

- (b) During the year ended 30 June 2008, CBA Funding (NZ) Limited issued 780,000,000 redeemable preference shares which were classified as equity. These shares have no fixed term, carry no voting rights and are redeemable by CBA Funding (NZ) Limited providing 75 days notice to the holder of the shares. Dividends are payable at the discretion of the directors of CBA Funding (NZ) Limited and are non-cumulative.

Upon redemption, the holder of each of these redeemable preference shares will be required to invest the redemption proceeds in ordinary shares to be issued by CBA Funding (NZ) Limited. The number of ordinary shares to be issued is fixed as determined by dividing the redemption proceeds by the value of each existing ordinary share as at 30 May 2014.

On 30 March 2016, the terms of these redeemable preference shares were amended. One of the amendments is that dividends (at the discretion of the Directors of CBA Funding (NZ) Limited), will be paid twice a year in March and September, instead of once a year in June.

- (c) During the year ended 30 June 2007, CBA Real Estate Funding (NZ) Limited issued 4,240,000 redeemable preference shares. Under NZ IAS 32, these shares were considered as hybrid instruments containing both liability and equity components. The liability component of \$2 million was classified as loan capital and the equity component of \$2 million (net of income tax effects), was recognised as contributed capital. On 13 March 2015, CBA Real Estate Funding (NZ) Limited exercised its option to redeem its redeemable preference shares.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 34 Reserves

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Asset revaluation reserve</b>		
Balance at beginning of year	27	25
Revaluations of land and buildings	1	4
Deferred taxation	-	1
Transferred to retained earnings	-	(3)
<b>Balance at end of year</b>	<b>28</b>	<b>27</b>

The asset revaluation reserve relates to revaluation gains on land and buildings carried at valuation, except that to the extent that the gain reverses a revaluation loss on the same asset previously recognised in the Income Statement, the gain is recognised in the Income Statement.

### Available-for-sale reserve

Balance at beginning of year	7	12
Net loss from changes in fair value	(23)	(7)
Deferred taxation	6	2
<b>Balance at end of year</b>	<b>(10)</b>	<b>7</b>

The available-for-sale reserve includes the cumulative net change in the fair value of available-for-sale securities until the investment is derecognised or impaired. When fair value hedge accounting is applied, only fair value changes relating to movements in credit spread are included in the reserve.

### Cash flow hedge reserve

Balance at beginning of year	(89)	(1)
Net loss from changes in fair value	(206)	(110)
Transferred to Income Statement:		
Interest income	(84)	(23)
Interest expense	245	11
Deferred taxation	13	34
<b>Balance at end of year</b>	<b>(121)</b>	<b>(89)</b>

The cash flow hedge reserve comprises the effective portion of the cumulative net change in the fair value of foreign exchange and interest rate derivative contracts related to hedged forecast transactions that have not yet occurred.

### Foreign currency translation reserve

Balance at beginning of year	1	1
<b>Balance at end of year</b>	<b>1</b>	<b>1</b>

The FCTR comprises exchange differences on translation of foreign currency assets and liabilities of an overseas subsidiary.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 35 Non-controlling Interests

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Shareholders' equity	550	550

As at 30 June 2016 the NZ Banking Group had 550,000,000 issued and fully paid PPS (30 June 2015 550,000,000 issued and fully paid PPS). These shares constitute a non-controlling interest in the NZ Banking Group.

In December 2002 ASB Capital Limited issued 200,000,000 PPS. In December 2004 ASB Capital No. 2 Limited issued 350,000,000 PPS. These shares have no fixed term, are non-redeemable and carry limited voting rights. They were issued as part of transactions with ASB.

Under these transactions, ASB Capital Limited and ASB Capital No. 2 Limited have advanced proceeds received from a public issue of their PPS to ASB Funding Limited. ASB Funding Limited in turn invested the proceeds in PPS issued by ASB. ASB Funding Limited and New Zealand Guardian Trust Company Limited (the "Trustee") together with ASB Capital Limited and ASB Capital No. 2 Limited respectively are party to Trust Deeds, whereby ASB Funding Limited provides covenants to the Trustee for the benefit of holders of the ASB Capital Limited and ASB Capital No. 2 Limited PPS and grants security over the ASB PPS in favour of the Trustee.

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Perpetual preference dividends paid to non-controlling interests</b>		
ASB Capital Limited	7	7
ASB Capital No. 2 Limited	10	11
<b>Total perpetual preference dividends paid to non-controlling interests</b>	<b>17</b>	<b>18</b>

Dividends are payable quarterly in arrears and are payable at the discretion of the directors of ASB Capital Limited and ASB Capital No. 2 Limited. These dividends are non-cumulative.

Dividends on PPS were 3.25 cents per share (30 June 2015 3.37 cents per share) paid by ASB Capital Limited and 3.12 cents per share (30 June 2015 3.33 cents per share) paid by ASB Capital No. 2 Limited for the year ended 30 June 2016.

The dividend payable on ASB Capital Limited PPS is based on the one year swap rate plus a margin of 1.3%. The dividend rate paid on the PPS for the period ended 16 November 2015 was 5.04% per annum including imputation credits. Rates are reset annually on 15 November or the succeeding business day. The rate was reset on 16 November 2015 to 4.00% per annum. The next dividend reset date is 15 November 2016.

The dividend payable on the ASB Capital No. 2 Limited PPS is based on the one year swap rate plus a margin of 1.0%. The dividend rate paid on the PPS for the period ended 16 May 2016 was 4.34% per annum including imputation credits. Rates are reset annually on 15 May or the succeeding business day. The rate was reset on 16 May 2016 to 3.20% per annum. The next dividend reset date is 15 May 2017.

In the event of the liquidation of ASB, payment of the issue price and dividends on the ASB PPS ranks:

- before all rights of ordinary shareholders;
- after all rights of holders of shares of ASB other than ordinary or preference shares; and
- after all rights of creditors of ASB.

### Events after the Reporting Period

On 18 July 2016 the directors of ASB Capital Limited declared a gross perpetual preference dividend of \$2 million, being 1.0000 cents per share, including imputation credits. The cash dividend of 0.7200 cents per share will be paid on 15 August 2016 to all registered holders of perpetual preference shares as at 5.00pm on 5 August 2016.

On 18 July 2016 the directors of ASB Capital No. 2 Limited declared a gross perpetual preference dividend of \$3 million, being 0.8000 cents per share, including imputation credits. The cash dividend of 0.5760 cents per share will be paid on 15 August 2016 to all registered holders of perpetual preference shares as at 5.00pm on 5 August 2016.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 36 Leasing and Other Commitments

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Leasing commitments</b>		
The following non-cancellable operating lease commitments existed as at the end of the financial year:		
Within one year	53	54
Between one and two years	47	48
Between two and five years	113	119
Over five years	215	225
<b>Total leasing commitments</b>	<b>428</b>	<b>446</b>
<b>Other commitments</b>	<b>19</b>	<b>14</b>

The NZ Banking Group leases various premises under non-cancellable operating lease agreements. The leases have varying terms and renewal rights. The NZ Banking Group also leases motor vehicles and certain office equipment. Lease expenditure is charged to the Income Statement (refer to note 5).

In February 2010, ASB entered into an agreement to lease new head office premises for a term of 18 years. The initial lease term is 18 years, commencing 1 July 2013, with a 2.5% fixed annual increase per annum. Subsequent to the initial lease term, ASB has the right of renewal for two subsequent six year terms, subject to a market review of the lease rate for each renewal period.

The NZ Banking Group has entered into certain sub-leasing arrangements. Sub-leasing income of \$1 million for the year ended 30 June 2016 (30 June 2015 \$1 million) was included in the Income Statement.

## 37 Credit and Capital Commitments, and Contingent Liabilities

\$ millions As at 30 June	NZ Banking Group Notional Amount	
	2016	2015
<b>Credit and capital commitments</b>		
Lending commitments approved but not yet advanced <sup>(1)</sup>	15,761	14,337
Capital expenditure commitments	7	5
<b>Total credit and capital commitments</b>	<b>15,768</b>	<b>14,342</b>
<b>Contingent liabilities</b>		
Guarantees	146	124
Standby letters of credit	112	123
Other credit facilities	167	103
<b>Total</b>	<b>425</b>	<b>350</b>

(1) These amounts include irrevocable lending commitments determined in accordance with accounting standards.

The notional amount represents the maximum potential amount that could be lost if a counterparty fails to meet its financial obligations.

The NZ Banking Group has other contingent liabilities in respect of actual and potential claims and proceedings. An assessment of the NZ Banking Group's likely loss in respect of these matters has been made on a case-by-case basis and provision made in the financial statements where required by NZ GAAP. Information relating to any provision or contingent liability is not disclosed where it can be expected to prejudice seriously the position of the NZ Banking Group.

In June 2013 a group comprising lawyers Andrew Hooker, Slater & Gordon and Litigation Lending Services (NZ) Limited announced that it had issued proceedings against ANZ Bank in relation to exception fees. The group has announced that similar proceedings have been or will be issued against other banks, including ASB. At the date of this Disclosure Statement, no such proceedings have been issued against ASB. If proceedings are issued against ASB, any impact will be assessed at that time.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 38 Related Party Transactions and Balances

During the year ended 30 June 2016 the NZ Banking Group has entered into, or had in place various financial transactions with members of the Overseas Banking Group, and other related parties. ASB provides administrative functions to some subsidiaries and related companies for which no payments have been made. In all other cases, arrangements with related parties were conducted on an arm's length basis and on normal commercial terms, and within the NZ Banking Group's approved policies. Loans to and borrowings from related parties are unsecured.

Certain superannuation schemes and unit trusts are managed by ASB Group Investments Limited, a subsidiary of ASB. The NZ Life Group similarly administers and manages certain superannuation schemes and unit trusts. Related party transactions and balances between these schemes and trusts, and the NZ Banking Group are disclosed below.

\$ millions For the year ended 30 June	<b>NZ Banking Group</b>	
	2016	2015
<b>Related Party Transactions</b>		
<b>Interest income</b>		
Received from Overseas Banking Group	11	11
	<b>11</b>	11
<b>Interest expense</b>		
Paid to Overseas Banking Group	131	207
Paid to NZ Life Group	7	9
Paid to superannuation schemes and unit trusts managed by a subsidiary of ASB	15	15
	<b>153</b>	231
<b>Other income</b>		
Fair value gains on hedging derivatives with the Overseas Banking	34	48
Received from NZ Life Group for administrative services	12	11
Received from NZ Life Group for insurance commission	39	35
Management and administration fees received from superannuation schemes and unit trusts managed by a subsidiary of ASB	61	53
	<b>146</b>	147
<b>Other expenses</b>		
Paid to NZ Life Group for the origination of mortgages	2	2
Paid to NZ Life Group for investment management services	1	2
	<b>3</b>	4
<b>Related Party Balances</b>		
<b>Overseas Banking Group</b>		
Cash and liquid assets	194	79
Due from financial institutions	198	-
Derivative assets: Interest rate contracts	264	212
Exchange rate contracts	20	303
	<b>676</b>	594
Deposits and other public borrowings	-	1
Due to financial institutions	1,777	2,252
Derivative liabilities: Interest rate contracts	173	122
Exchange rate contracts	485	221
Commodity contracts	-	2
Other liabilities	9	26
Loan capital	-	2,373
	<b>2,444</b>	4,997

# Notes to the Financial Statements

For the year ended 30 June 2016

## 38 Related Party Transactions and Balances (continued)

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
<b>Related Party Balances (continued)</b>		
<b>NZ Life Group</b>		
Derivative assets: Exchange rate contracts	1	33
Other assets	<u>6</u>	<u>9</u>
	<b>7</b>	<b>42</b>
Deposits and other public borrowings	<b>231</b>	305
Derivative liabilities: Exchange rate contracts	<b>29</b>	1
Other liabilities	<u>1</u>	<u>1</u>
	<b>261</b>	<b>307</b>
<b>Superannuation schemes and unit trusts managed by a subsidiary of ASB</b>		
Derivative assets: Exchange rate contracts	-	13
Deposits and other public borrowings	<b>557</b>	467
Debt issues: at amortised cost	<u>99</u>	<u>68</u>
	<b>656</b>	<b>535</b>
<b>Superannuation schemes and unit trusts managed or administered by NZ Life Group</b>		
Derivative assets: Exchange rate contracts	-	1
Deposits and other public borrowings	<b>3</b>	3
Derivative liabilities: Exchange rate contracts	<u>1</u>	<u>-</u>
	<b>4</b>	<b>3</b>
<b>Total related party assets</b>	<b>683</b>	650
<b>Total related party liabilities</b>	<b>3,365</b>	5,842

### Other Transactions and Balances

The Overseas Banking Group provides guarantees over various lending offered by ASB to the value of \$140 million (30 June 2015 \$151 million).

During the year no payments were made to the NZ Life Group for the utilisation of tax-related items (30 June 2015: net payments of \$4 million).

No provisions for impairment loss have been recognised in respect of loans given to related parties (30 June 2015 nil).

Refer to note 8 for details of dividends paid to shareholders.

Refer to note 32 for details of loan capital issued to related parties.

Refer to note 33 for details of capital contributed by related parties.

Refer to note 44 for further information on funds managed by ASB Group Investments Limited.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 39 Key Management Personnel

The executive management and Directors of ASB and the New Zealand Chief Executive Officer of the Branch are considered to be key management personnel.

\$ millions For the year ended 30 June	NZ Banking Group	
	2016	2015
<b>Key management compensation</b>		
Short term employee benefits	15	13
Other long term benefits	1	3
<b>Total key management compensation</b>	<b>16</b>	<b>16</b>

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
Loans to key management personnel	6	9
Deposits from key management personnel	13	6

Loans made to and deposits held by key management personnel were made in the ordinary course of business on normal commercial terms and conditions, no more favourable than those given to other employees of the NZ Banking Group. Deposits consist of on call, savings, cheque, term investments and cash management balances.

No provisions have been recognised in respect of loans provided to key management personnel. There were no debts written off or forgiven during the year ended 30 June 2016 (30 June 2015 nil).

Interest is received on loans and paid on deposits at market rates. These amounts are not reported due to rounding to the nearest million (30 June 2015 nil).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 40 Fair Value of Financial Instruments

Financial assets and financial liabilities are measured on an on-going basis either at fair value or amortised cost.

The fair value of a financial instrument is the price that would be received to sell a financial asset, or paid to transfer a financial liability, in an orderly transaction between market participants at the measurement date.

A significant number of financial instruments are carried on the Balance Sheet at fair value. The best evidence of fair value is a quoted market price in an active market. Therefore, where possible, fair value is based on quoted market prices. Where a quoted market price for a financial instrument is not available, its fair value is based on present value estimates or other valuation techniques based on current market conditions. These valuation techniques rely on market observable inputs wherever possible, or in limited instances, rely on inputs which are unobservable but are reasonable assumptions based on market conditions.

There are three levels in the hierarchy of fair value measurements which are based on the inputs used to measure fair values:

- Level 1: inputs are quoted market prices (unadjusted) in active markets for identical financial assets or financial liabilities that the NZ Banking Group can access.
- Level 2: where quoted market prices are not available, fair values have been estimated using present value or other valuation techniques using inputs that are observable for the financial asset or financial liability, either directly or indirectly.
- Level 3: fair values are estimated using inputs that are unobservable for the financial asset or financial liability.

The NZ Banking Group considers transfers between levels, if any, to have occurred at the end of the reporting period for which the financial statements are prepared.

### (a) Fair Value Hierarchy of Financial Instruments Measured at Fair Value

The following tables present an analysis by level in the fair value hierarchy of financial instruments that are recognised and measured at fair value on a recurring basis.

\$ millions As at 30 June 2016	NZ Banking Group			Total
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
Trading securities	458	617	-	1,075
Derivative assets	-	1,560	-	1,560
Available-for-sale securities	3,102	1,352	-	4,454
<b>Total financial assets measured at fair value</b>	<b>3,560</b>	<b>3,529</b>	<b>-</b>	<b>7,089</b>
<b>Financial liabilities</b>				
Other liabilities at fair value through Income Statement	-	1,340	-	1,340
Derivative liabilities	-	2,428	-	2,428
Debt issues at fair value through Income Statement	-	1,646	-	1,646
<b>Total financial liabilities measured at fair value</b>	<b>-</b>	<b>5,414</b>	<b>-</b>	<b>5,414</b>

There were no transfers between levels for recurring fair value measurements on 30 June 2016.

\$ millions As at 30 June 2015	NZ Banking Group			Total
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
Trading securities	687	515	-	1,202
Derivative assets	-	2,321	-	2,321
Available-for-sale securities	2,104	1,369	-	3,473
<b>Total financial assets measured at fair value</b>	<b>2,791</b>	<b>4,205</b>	<b>-</b>	<b>6,996</b>
<b>Financial liabilities</b>				
Other liabilities at fair value through Income Statement	11	169	-	180
Derivative liabilities	-	1,539	-	1,539
Debt issues at fair value through Income Statement	-	1,213	-	1,213
<b>Total financial liabilities measured at fair value</b>	<b>11</b>	<b>2,921</b>	<b>-</b>	<b>2,932</b>

On 30 June 2015, \$1,486 million of Kauri bonds classified as trading securities and available-for-sale securities were transferred from level 2 to level 1 on the basis that their fair values were determined using quoted prices in an active market.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 40 Fair Value of Financial Instruments (continued)

### (b) Fair Value Hierarchy of Financial Instruments Not Measured at Fair Value

The following tables compare the carrying values of financial instruments not measured at fair value with their estimated fair values and analyses them by level in the fair value hierarchy

\$ millions	NZ Banking Group				Carrying Value Total
	Fair Values			Total	
As at 30 June 2016	Level 1	Level 2	Level 3		Total
<b>Financial assets</b>					
Cash and liquid assets	952	455	-	1,407	1,407
Due from financial institutions	-	1,095	-	1,095	1,095
Advances to customers	-	-	75,520	75,520	75,492
Other assets	-	216	-	216	216
<b>Total</b>	<b>952</b>	<b>1,766</b>	<b>75,520</b>	<b>78,238</b>	<b>78,210</b>
<b>Financial liabilities</b>					
Deposits and other public borrowings	-	54,717	-	54,717	54,593
Due to financial institutions	-	2,229	-	2,229	2,229
Other liabilities	-	578	-	578	578
Debt issues at amortised cost	-	12,643	-	12,643	12,631
Loan capital	-	4,749	-	4,749	5,134
<b>Total</b>	<b>-</b>	<b>74,916</b>	<b>-</b>	<b>74,916</b>	<b>75,165</b>

\$ millions	NZ Banking Group				Carrying Value Total
	Fair Values			Total	
As at 30 June 2015	Level 1	Level 2	Level 3		Total
<b>Financial assets</b>					
Cash and liquid assets	1,416	386	-	1,802	1,802
Due from financial institutions	-	1,452	-	1,452	1,451
Advances to customers	-	-	69,064	69,064	69,087
Other assets	-	522	-	522	522
<b>Total</b>	<b>1,416</b>	<b>2,360</b>	<b>69,064</b>	<b>72,840</b>	<b>72,862</b>
<b>Financial liabilities</b>					
Deposits and other public borrowings	-	52,144	-	52,144	52,015
Due to financial institutions	-	3,254	-	3,254	3,255
Other liabilities	-	626	-	626	626
Debt issues at amortised cost	-	10,307	-	10,307	10,276
Loan capital	-	5,814	-	5,814	6,157
<b>Total</b>	<b>-</b>	<b>72,145</b>	<b>-</b>	<b>72,145</b>	<b>72,329</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 41 Offsetting Financial Assets and Financial Liabilities

Under NZ IAS 32, financial assets and financial liabilities may be offset on the Balance Sheet only when there is a currently enforceable legal right to offset the respective recognised amounts and an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously. The right to offset is a legal right to settle or otherwise eliminate all or a portion of an amount due by applying an amount receivable, generally from the same counterparty, against it.

The NZ Banking Group enters into netting agreements with counterparties to manage the credit risks associated primarily with over-the-counter derivatives, repurchase and reverse repurchase transactions, securities borrowing and lending transactions. These netting agreements and similar arrangements enable the counterparties to offset liabilities against assets if an event of default or other predetermined event occurs, however they generally do not result in net settlement in the ordinary course of business. Consequently, the NZ Banking Group does not offset its financial assets and liabilities on the Balance Sheet, even if these amounts are subject to enforceable netting arrangements.

The following table identifies the amounts that are covered by enforceable netting and similar arrangements (offsetting arrangements and financial collateral).

\$ millions	NZ Banking Group				Amounts Not Subject to Enforceable Master Netting Agreements <sup>(1)</sup>	Carrying Value
	Amounts Subject to Enforceable Master Netting Agreements	Financial Instruments Not Offset	Financial Collateral	Net Amount		
<b>Financial instruments as at 30 June 2016</b>						
Derivative assets	1,537	(1,090)	(299)	148	23	1,560
Reverse repurchase agreements	455	-	(455)	-	-	455
<b>Total financial assets</b>	<b>1,992</b>	<b>(1,090)</b>	<b>(754)</b>	<b>148</b>	<b>23</b>	<b>2,015</b>
Derivative liabilities	(2,426)	1,090	994	(342)	(2)	(2,428)
<b>Total financial liabilities</b>	<b>(2,426)</b>	<b>1,090</b>	<b>994</b>	<b>(342)</b>	<b>(2)</b>	<b>(2,428)</b>
<b>Financial instruments as at 30 June 2015</b>						
Derivative assets	2,307	(1,103)	(789)	415	14	2,321
Reverse repurchase agreements	386	-	(386)	-	-	386
<b>Total financial assets</b>	<b>2,693</b>	<b>(1,103)</b>	<b>(1,175)</b>	<b>415</b>	<b>14</b>	<b>2,707</b>
Derivative liabilities	(1,537)	1,103	353	(81)	(2)	(1,539)
<b>Total financial liabilities</b>	<b>(1,537)</b>	<b>1,103</b>	<b>353</b>	<b>(81)</b>	<b>(2)</b>	<b>(1,539)</b>

(1) The sum of these amounts is equivalent to the carrying value of the corresponding financial instruments.

### Effects of Master Netting Agreements on Financial Instruments

The 'gross amounts' column identifies financial assets and liabilities that are subject to enforceable master netting agreements such as ISDA Master Agreements, global master repurchase agreements and global master securities lending agreements. Under these agreements all outstanding transactions with the same counterparty can be offset and close-out netting applied across all outstanding transactions covered by the agreements if an event of default or other predetermined events occur. Financial collateral refers to cash and non-cash collateral obtained to cover the net exposure between counterparties by enabling the collateral to be realised in an event of default or if other predetermined events occur. The 'net amount' column shows the potential effects of the NZ Banking Group's right of offset from master netting agreements. The 'amounts not subject to enforceable master netting agreements' column represents those amounts covered by master netting agreements but have uncertainty on their enforceability under applicable New Zealand legislation.

The net amounts presented in the tables do not represent the NZ Banking Group's actual credit exposure.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 42 Capital Adequacy<sup>(1)</sup>

### Regulatory Requirements - Basel III

The NZ Banking Group is subject to regulation by the RBNZ by way of two banking licences, one for ASB and its controlled entities (the "ASB Banking Group"), and another for the Branch, for the purposes of this Disclosure Statement. The RBNZ registration requirements set out, among other things, minimum regulatory capital requirements for banks that are consistent with the internationally agreed framework developed by the Basel Committee on Banking Supervision. These capital requirements define what is acceptable as qualifying regulatory capital and provide for methods of measuring the risks incurred by banks. The ASB Banking Group and the Branch must comply with RBNZ registration requirements, including any minimum capital adequacy ratios under the conditions of registration for each respective banking licence.

The objective of the Basel III framework is to develop capital adequacy guidelines that are more accurately aligned with the individual risk profile of banks. Basel III consists of three pillars: Pillar One covers the capital requirements for banks for credit, operational, and market risks; Pillar Two covers all other material risks not already included in Pillar One; and Pillar Three relates to market disclosure.

### Capital Management Policies

The NZ Banking Group's objectives for the management of capital are to comply at all times with the regulatory capital requirements set by the RBNZ, to maintain a strong capital base to cover the inherent risks of the business in excess of that required by credit rating agencies to maintain a strong or very strong credit rating, and to support the future development and growth of the business.

The Boards of Directors for ASB and CBA (the Overseas Bank) have ultimate responsibility for capital adequacy, and minimum capital levels and limits. These are set at a higher level than required by the RBNZ, which both reduces the risk of breaching the conditions of registration and provides investor confidence. ASB and CBA each actively monitor capital adequacy and report this on a regular basis to senior management and the respective Boards. This includes forecasting capital requirements so that any capital requirements can be executed in a timely manner. The NZ Banking Group considers other stakeholders' requirements when managing capital, and uses a mix of capital instruments to reduce single source reliance and to optimise capital efficiency.

As a condition of registration, the ASB Banking Group must comply with the following minimum requirements set by the RBNZ:

- Total regulatory capital must not be less than 8% of risk-weighted exposures.
- Tier one capital must not be less than 6% of risk-weighted exposures.
- Common equity tier one capital must not be less than 4.5% of risk-weighted exposures.
- Total regulatory capital must not be less than \$30 million.

The Overseas Banking Group is accredited to use the Advanced Internal Ratings Based Approach ("AIRB") for credit risk and the Advanced Measurement Approach ("AMA") for operational risk, which have been adopted in the calculation of the Overseas Banking Group's risk weighted exposures.

The ultimate parent banking group adopted the Basel III measurement of regulatory capital effective from 1 January 2013. The APRA prudential standards require a minimum CET1 ratio of 4.5% which was effective from 1 January 2013. An additional CET1 capital conservation buffer of 3.5%, inclusive of a domestic systemically important bank requirement of 1% and a countercyclical capital buffer of 0%, was effective from 1 January 2016, bringing the CET1 requirement to at least 8%.

The Overseas Banking Group is required to disclose capital adequacy information on a quarterly and a semi-annual basis. This information is made available to users via the Overseas Bank's website ([www.commbank.com.au](http://www.commbank.com.au)).

The Overseas Banking Group is required by APRA to hold minimum capital specified under the Basel III (AIRB) approach. As at 30 June 2016 the minimum capital requirements were met.

Unaudited As at 30 June	Overseas Bank		Overseas Banking Group	
	2016	2015	2016	2015
<b>Capital ratios</b>				
Common equity tier one capital ratio	<b>11.0%</b>	9.6%	<b>10.6%</b>	9.1%
Tier one capital ratio	<b>12.4%</b>	11.5%	<b>12.3%</b>	11.2%
Total capital ratio	<b>14.5%</b>	13.1%	<b>14.3%</b>	12.7%

(1) Certain sections of note 42 are subject to review procedures which do not constitute an audit. These sections are clearly labelled as "Unaudited". Refer to page 68 of the Independent Auditor's Report for further information.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 42 Capital Adequacy (continued)

Unaudited \$ millions As at 30 June 2016 LVR Range	Does Not Exceed 80%	NZ Banking Group		Total
		Exceeds 80% and Not 90%	Exceeds 90%	
Value of exposures	47,999	5,050	2,273	55,322
Expressed as a percentage of total exposures	86.8%	9.1%	4.1%	100.0%

LVR data has been derived in accordance with the RBNZ document *Capital Adequacy Framework (Standardised Approach)* (BS2A). Exposures comprise Balance Sheet claims secured by residential mortgages and undrawn commitments that when drawn down will be secured by mortgage over residential property. In accordance with RBNZ requirements the "Exceeds 90%" LVR range includes exposures for which no LVR information is available.

Unaudited \$ millions As at 30 June 2016	NZ Banking Group
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### Reconciliation of mortgage-related amounts

<b>Housing loans (refer to note 18)</b>	<b>51,161</b>
Add/(less):	
Housing loans to other retail and corporate customers	<u>(3,424)</u>
<b>Residential mortgages in credit quality disclosure (refer to note 16)</b>	<b>47,737</b>
Add/(less):	
Off balance sheet exposures	<b>7,754</b>
Unamortised loan establishment fees	<u>(169)</u>
<b>Residential mortgages in LVR disclosure</b>	<b>55,322</b>

### Market Risk Exposure

The NZ Banking Group's aggregate market risk exposure is derived in accordance with BS2A. The peak end-of-day exposure is derived by taking the highest market exposure over the six months ended 30 June 2016.

Interest rate risk and foreign exchange risk are calculated on a daily basis. Equity risk is calculated on a monthly basis (on the last working day of the month). For each category, the peak end-of-day market risk exposure may not have occurred at the same time.

Unaudited \$ millions Exposures as at 30 June 2016	Interest Rate Risk	NZ Banking Group		Total
		Foreign Currency Risk	Equity Risk	
Implied risk-weighted exposure	2,028	2	-	2,030
Aggregate capital charge	162	-	-	162

Unaudited \$ millions Peak Exposures for the six months ended 30 June 2016	Interest Rate Risk	NZ Banking Group		Total
		Foreign Currency Risk	Equity Risk	
Implied risk-weighted exposure	2,510	27	-	2,537
Aggregate capital charge	201	2	-	203

# Notes to the Financial Statements

For the year ended 30 June 2016

## 43 Overseas Banking Group

Overseas Banking Group

### Asset quality

#### As at 30 June 2016

Total gross individually impaired assets	<b>AUD3,116 million</b>
Total individually impaired assets as a % of total assets	<b>0.3%</b>
Total individually assessed provisions	<b>AUD944 million</b>
Total individually assessed provisions as a % of total gross individually impaired assets	<b>30.3%</b>
Total collective provision	<b>AUD2,818 million</b>

### Profitability

#### For the year ended 30 June 2016

Net profit after taxation	<b>AUD9,227 million</b>
Net profit after taxation as a % of average total assets	<b>1.0%</b>

### Size

#### As at 30 June 2016

Total assets	<b>AUD933,078 million</b>
% change in total assets from previous 30 June	<b>6.8%</b>

### Total liabilities of the Branch net of amounts due to related parties

The total liabilities of the Branch net of amounts due to related parties is \$4,739 million as at 30 June 2016 (30 June 2015 \$3,403 million).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 44 Securitisation, Funds Management, Other Fiduciary Activities and the Marketing and Distribution of Insurance Products

### Securitisation, Funds Management and Other Fiduciary Activities

#### *Securitisation*

As at 30 June 2016 ASB had internally securitised \$4.2 billion of RMBS through the Medallion NZ Series Trust 2009-1R, of which \$4.0 billion of Class A floating rate notes issued by the Medallion NZ Series Trust 2009-1R have been assigned a credit rating of AAA by Fitch Ratings. Refer to note 21 for more information.

#### *Funds Management*

ASB markets and distributes funds management products which are issued by a wholly owned subsidiary, ASB Group Investments Limited (refer to note 23). Funds under management distributed by ASB totalled \$8,917 million as at 30 June 2016 (30 June 2015 \$7,523 million). ASB provides banking services for trusts managed or administered by ASB Group Investments Limited. ASB also sells derivative products to some of the trusts.

#### *Fiduciary Activities*

The NZ Banking Group provides limited custodial services relating to holding interest-bearing instruments and equity securities on behalf of clients.

The NZ Banking Group has not provided funding to any entity established, marketed and/or sponsored to conduct trust, custodial, funds management and other fiduciary activities.

### Insurance Business, Marketing and Distribution of Insurance Products

The NZ Banking Group does not conduct any insurance business. However, general, travel and life insurance products are marketed by the NZ Banking Group for the following entities: Sovereign Assurance Company Limited (a wholly owned subsidiary of ASB Group (Life) Limited), IAG New Zealand Limited and TOWER Insurance Limited.

The NZ Banking Group has not provided funding to any affiliated insurance entity or group on whose behalf the NZ Banking Group has marketed or distributed insurance products.

### Risk Management

The NZ Banking Group has in place policies and procedures to ensure that those activities are conducted in an appropriate manner. Should adverse conditions arise, it is considered that these policies and procedures will minimise the possibility that these conditions will adversely impact the NZ Banking Group. The policies and procedures include comprehensive and prominent disclosure of information regarding products, and formal and regular review of operations and policies by management and auditors.

In addition, the following measures have been taken to manage any risk to ASB in the marketing and distribution of insurance products:

- Brochures for insurance products include disclosures that ASB and its subsidiaries do not guarantee the insurer, nor the insurer's subsidiaries, nor any of the products issued by the insurer or the insurer's subsidiaries.
- Where the insurance products are subject to the Securities Act 1978, brochures additionally include disclosures that:
  - the policies do not represent deposits or other liabilities of ASB or its subsidiaries;
  - the policies are subject to investment risk, including possible loss of income and principal; and
  - ASB and its subsidiaries do not guarantee the capital value or performance of the policies.
- Application forms for insurance products contain acknowledgements to be signed by a purchaser which are consistent with the disclosures for insurance products noted above.

In addition, the following measures have been taken to manage any risk to ASB in the marketing and distribution of funds management products:

- Prospectuses, investment statements and brochures for funds management products include disclosures that:
  - the securities do not represent deposits or other liabilities of ASB;
  - the securities are subject to investment risk including possible loss of income and principal invested; and
  - ASB does not guarantee the capital value or performance of the securities.
- Application forms for funds management products contain acknowledgements to be signed by a purchaser which are consistent with the disclosures for funds management products noted above.

### Provision of Financial Services

Financial services (including deposit taking and foreign exchange services) provided by ASB to entities which are involved in trust, custodial, funds management and other fiduciary activities, and to affiliated insurance companies which conduct marketing or distribution of insurance products, or on whose behalf the marketing or distribution of insurance products are conducted, are provided on arm's length terms and conditions. The NZ Banking Group has not purchased any assets from such entities during the year.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 45 Financial Reporting by Operating Segments

\$ millions	NZ Banking Group					Total
	Retail and Business Banking	Corporate, Commercial and Rural	Institutional Banking and Markets	Wealth and Insurance	Other	
<b>Income Statement</b>						
<b>For the year ended 30 June 2016</b>						
Net interest earnings	1,126	545	23	13	13	1,720
Other income/(expense)	242	133	51	164	(82)	508
Total operating income/(expense)	1,368	678	74	177	(69)	2,228
Impairment losses/(recoveries) on advances	54	76	(1)	-	-	129
Segment operating expenses (excluding impairment losses)	477	249	13	87	10	836
Segment net profit/(loss) before taxation	837	353	62	90	(79)	1,263
Taxation	235	99	17	25	(21)	355
Segment net profit/(loss) after taxation	602	254	45	65	(58)	908
<b>Non-cash expenses<sup>(1)</sup></b>						
Depreciation and amortisation expense	46	23	-	8	-	77
<b>Balance Sheet</b>						
<b>As at 30 June 2016</b>						
Total assets	48,671	25,821	3,935	184	7,516	86,127
Total liabilities	36,299	14,451	1,451	320	28,109	80,630

\$ millions	NZ Banking Group					Total
	Retail and Business Banking	Corporate, Commercial and Rural	Institutional Banking and Markets	Wealth and Insurance	Other	
<b>Income Statement<sup>(2)</sup></b>						
<b>For the year ended 30 June 2015</b>						
Net interest earnings	1,091	509	32	13	19	1,664
Other income/(expense)	230	128	48	149	(94)	461
Total operating income/(expense)	1,321	637	80	162	(75)	2,125
Impairment losses on advances	56	33	12	-	-	101
Segment operating expenses (excluding impairment losses)	465	237	13	86	14	815
Segment net profit/(loss) before taxation	800	367	55	76	(89)	1,209
Taxation	223	103	16	21	(25)	338
Segment net profit/(loss) after taxation	577	264	39	55	(64)	871
<b>Non-cash expenses<sup>(1)</sup></b>						
Depreciation and amortisation expense	45	21	-	8	-	74
<b>Balance Sheet</b>						
<b>As at 30 June 2015</b>						
Total assets	44,695	24,526	4,224	185	6,955	80,585
Total liabilities	33,831	15,584	2,867	282	22,701	75,265

(1) Non-cash expenses are included in segment operating expenses (excluding impairment losses).

(2) Certain comparative information has been reclassified to ensure consistency with presentation in the current year.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 45 Financial Reporting by Operating Segments (continued)

<b>Retail and Business Banking:</b>	The Retail and Business Banking segment provides services to private individuals and small business customers. In addition, net income is attributed to this segment for the distribution of wealth management products through the retail distribution network.
<b>Corporate, Commercial and Rural:</b>	The Corporate, Commercial and Rural segment provides services to corporate, commercial and rural customers. It also comprises the NZ Banking Group's financial markets activities, including financial instruments trading and sales of financial instruments to customers.
<b>Institutional Banking and Markets:</b>	Institutional Banking and Markets services the NZ Banking Group's sophisticated corporate, institutional and government clients using a relationship management model based on industry expertise and local insights. The Total Capital Solutions offering includes debt and equity capital raising, financial and commodities price risk management and transactional banking capabilities. The New Zealand operations are part of CBA Institutional Banking and Markets' international operations.
<b>Wealth and Insurance:</b>	The Wealth and Insurance segment provides securities, investment and insurance services to customers.

### Other primarily includes:

- business units that do not meet the definition of operating segments under NZ IFRS 8 *Operating Segments*, including the NZ Banking Group's Treasury function and other functions that supply support and services to the segments; and
- elimination entries on consolidation of the results, assets and liabilities of the NZ Banking Group's controlled entities in the preparation of the consolidated financial statements of the NZ Banking Group.

Operating income in each segment includes transfer pricing adjustments to reflect inter-segment funding arrangements. Inter-segment pricing is determined on an arm's length basis. Inter-segment transactions are eliminated for the purposes of reporting the consolidated NZ Banking Group's results and are included in the Other segment.

The NZ Banking Group operates predominantly in the banking industry within New Zealand. The NZ Banking Group has very limited exposure to risks associated with operating in different economic environments or political conditions in other countries. On this basis no geographical segment information is provided.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 46 Risk Management Policies

### Introduction

The NZ Banking Group is committed to the management of risk to achieve sustainability of service, employment and profits, and therefore takes on controlled amounts of risk when considered appropriate. The risk management framework identifies, assesses, manages and reports risk and risk adjusted returns using an economic equity framework. This is targeted at ensuring that the NZ Banking Group has sufficient capital to enable a strong credit rating relative to the overall market and its peers.

The primary risks are those of credit, market, liquidity/funding, operational, reputation and strategic business risk.

Management and governance of ASB and its subsidiaries are separate from those of the Branch. Although the policies are consistent, their execution is undertaken by separate management and governance.

ASB's risk and control functions are the responsibility of the Chief Risk Officer, who reports to the Chief Executive Officer. ASB's risk management strategy is set by the Board of Directors through the BARC. All non-executive Directors are members of the BARC (refer to the Directory for details). Formal executive committees are in place governing all primary risk types. The Chief Risk Officer is responsible for the implementation of risk management strategy and all executives have responsibility for the day-to-day management of risk across ASB.

CBA has in place an integrated risk management framework to identify, assess, manage and report risks and risk adjusted returns on a consistent and reliable basis. This framework is applied by the Branch and is consistent with the risk management framework of ASB. The components of the framework are made up of credit, market, operational and strategic business and insurance risk.

The NZ Banking Group has management structures and information systems to manage individual risks. Risk initiation and monitoring tasks are separated where feasible, and all material information systems are subjected to regular internal audits.

The NZ Banking Group's external auditor also reviews parts of the NZ Banking Group's risk management framework that impact on significant aspects of financial systems, but only to the extent necessary to form their review opinion on the NZ Banking Group's half-year financial statements or audit opinion on the NZ Banking Group's annual financial statements.

The following notes contain information about the risk management framework: notes 15 to 20 (credit risk), notes 47 and 48 (market risk), and notes 49 to 52 (liquidity and funding risk). Operational and strategic business risk are discussed below.

### Operational and Strategic Business Risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes and methodologies, people, systems or external events.

Strategic business risk is defined as the risk of economic gain or loss resulting from changes in the business environment caused by economic, competitive, social trend or regulatory factors.

Each business manager of ASB and CBA is responsible for the identification and assessment of these risks and for maintaining appropriate internal controls, and is supported by the NZ Banking Group's governance structures, operational risk framework and operational risk policies.

The NZ Banking Group's operational risk measurement methodology combines assessment of individual risk exposures with internal loss data to determine potential losses and calculate operational risk economic capital.

### Business Continuity Management

Business continuity management ("BCM") within the NZ Banking Group involves the development, maintenance and testing of action plans to respond to defined risk events. This ensures that business processes continue with minimal adverse impact on customers, staff, products, services and brands.

BCM constitutes an essential component of the NZ Banking Group's risk management process by providing a controlled response to potential operational risks that could have a significant impact on the NZ Banking Group's critical processes and revenue streams. It includes responses to mitigate the impact of risk events or disasters and crisis management plans to respond to crisis events.

A comprehensive BCM programme including plan development, testing and education has been implemented across all business units with critical processes and includes technology disaster recovery planning.

### Internal Audit

ASB maintains an independent internal audit function which is ultimately accountable to the Board of Directors through the BARC.

The internal audit function provides independent opinions on the effectiveness of risk management systems and the framework of controls and governance processes within ASB's operations. Audits of ASB's operations are undertaken based on an assessment of risk.

The BARC of ASB meets on a regular basis to consider ASB's financial reporting, internal control and corporate governance matters. In doing so, the BARC reviews internal audit findings and opinions, and the activities of the internal audit function.

CBA maintains an independent internal audit function which is ultimately accountable to the CBA Board of Directors. CBA's internal audit function performs a similar role for the Branch to that of ASB's internal audit function.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 47 Market Risk

Market risk is the potential of an adverse impact on the NZ Banking Group's earnings or capital from changes in interest rates, foreign exchange rates, equity and commodity prices.

The NZ Banking Group distinguishes between two main types of market risk:

- Traded market risk principally arises from the NZ Banking Group's trading book activities within Global Markets.
- Non-traded market risk includes interest rate risk arising from the banking book.

### Market Risk Measurement

The NZ Banking Group uses Value-at-Risk ("VaR") as one of the measures of Traded and Non-traded market risk. VaR is a statistical measure of potential loss using historically observed market movements.

VaR is modelled at a 97.5% confidence level. This means that there is a 97.5% probability that any potential loss will not exceed the VaR estimate on any given day.

The VaR measured for Traded market risk uses two years of daily movement in market rates. The VaR measure for Non-traded Banking Book market risk uses six years of daily movement in market rates.

A 1-day holding period is used for trading book positions. A 20-day holding period is used for Interest Rate Risk in the Banking Book.

VaR is driven by historical observations and is not an estimate of the maximum loss that the NZ Banking Group could experience from an extreme market event. As a result of this limitation, management also uses additional controls to measure and manage market risk including stress testing, risk sensitivity and position limits.

### Traded Market Risk

Traded Market Risk is generated through the NZ Banking Group's participation in financial markets to service its customers. The NZ Banking Group trades and distributes interest rate, foreign exchange, debt, equity and commodity products, and provides treasury, capital markets and risk management services to its customers.

\$ millions <b>VaR at 97.5% Confidence Level As at 30 June</b>	<b>NZ Banking Group Average VaR</b>	
	<b>2016</b>	2015
Interest rate risk	<b>0.24</b>	0.31
Foreign exchange risk	<b>0.09</b>	0.11
Diversification benefit	<b>(0.05)</b>	(0.05)
<b>Total Traded Market Risk</b>	<b>0.28</b>	0.37

### Non-traded Market Risk - Interest Rate Risk in the Banking Book

Interest rate risk is the current and prospective impact to the NZ Banking Group's financial condition due to adverse changes in interest rates to which the NZ Banking Group's Balance Sheet is exposed. Activities of the NZ Banking Group result in mismatched assets and liabilities positions which direct that the propensity, timing and quantum of interest rate movements have undesired outcomes over both the short term and long term. The NZ Banking Group engages in maturity transformation activities to manage interest rate risk to achieve stable and sustainable net interest income in the long-term.

The NZ Banking Group measures and manages the impact of interest rate risk in two ways:

#### (a) Next 12 months' earnings

Interest rate risk from an earnings perspective (earnings risk) is the risk to earnings from potential interest rate movements on net interest income over the next 12 months.

The risk to net interest income over the next 12 months from changes in interest rates is measured on a monthly basis.

Earnings risk is measured through sensitivity analysis, which applies an instantaneous 100 basis point parallel shock in interest rates across the yield curve.

The prospective change to net interest income is measured by using an Asset and Liability Management simulation model which incorporates both existing and anticipated new business in its assessment. Assets and liabilities that reprice directly from observable market rates are measured based on the full extent of the rate shock that is applied. Assets and liabilities that are priced based on NZ Banking Group administered or discretionary interest rates, and that are impacted by customer behaviour, are measured by taking into consideration the historic repricing strategy of the NZ Banking Group and customer behaviour.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 47 Market Risk (continued)

### (a) Next 12 months' earnings (continued)

The figures in the following table represent the potential unfavourable change to the NZ Banking Group's net interest earnings during the year based on a 100 basis point parallel rate shock.

Net Interest Earnings at Risk \$ millions	NZ Banking Group	
	2016	2015
Exposure at end of year	28	36
Past 12 month exposure - average	30	26
Past 12 month exposure - high	39	36
Past 12 month exposure - low	16	19

### (b) Economic Value

Interest rate risk from an economic value perspective is based on a 20-day holding period 97.5% VaR measure.

Measuring the change in the economic value of equity is an assessment of the long term impact to the earnings potential of the NZ Banking Group present valued to the current date. The NZ Banking Group assesses the potential change in its economic value of equity through the application of the VaR methodology. A 20-day holding period 97.5% VaR measure is used to capture the net economic value impact over the remaining term of all Balance Sheet assets and liabilities to adverse changes in interest rates.

Cash flows for discretionary priced products are behaviourally adjusted and repriced at the resultant profile.

The figures in the following table represent the net present value of the expected change in the NZ Banking Group's future earnings in all future periods for the remaining term of all existing assets and liabilities:

Non-Traded Interest Rate VaR at 97.5% Confidence Level \$ millions	NZ Banking Group	
	2016	2015
Exposure at end of year	2.4	3.6
Past 12 month VaR (97.5 percentile) - average	3.6	3.2
Past 12 month VaR (97.5 percentile) - high	8.6	5.4
Past 12 month VaR (97.5 percentile) - low	1.8	2.1

### Net Foreign Currency Open Positions

The following table sets out the net foreign currency open positions of the NZ Banking Group as stated in New Zealand dollar equivalents based on spot exchange rates as at balance sheet date:

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Net open position</b>		
US Dollar	(1)	(4)
Australian Dollar	(1)	-
<b>Total net open position</b>	<b>(2)</b>	<b>(4)</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 48 Interest Rate Repricing Schedule

The following tables include the NZ Banking Group's assets and liabilities at their carrying amounts, categorised by the earlier of contractual repricing or maturity dates. The carrying amounts of derivative financial instruments, which are principally used to reduce the NZ Banking Group's exposure to interest rate movements, are included under the heading "Non-interest Bearing".

\$ millions	NZ Banking Group						Non-interest Bearing	Total
	Up to 3 Months	Over 3 Months and up to 6 Months	Over 6 Months and up to 1 Year	Over 1 Year and up to 2 Years	Over 2 Years			
<b>As at 30 June 2016</b>								
<b>Assets</b>								
Cash and liquid assets	1,193	-	-	-	-	214	1,407	
Due from financial institutions	1,094	-	-	-	-	1	1,095	
Trading securities	793	101	-	160	21	-	1,075	
Derivative assets	-	-	-	-	-	1,560	1,560	
Available-for-sale securities	654	19	131	780	2,870	-	4,454	
Advances to customers	36,727	5,519	12,130	14,153	7,072	(109)	75,492	
Other assets	-	-	-	-	-	1,044	1,044	
<b>Total assets</b>	<b>40,461</b>	<b>5,639</b>	<b>12,261</b>	<b>15,093</b>	<b>9,963</b>	<b>2,710</b>	<b>86,127</b>	
<b>Liabilities</b>								
Deposits and other public borrowings	35,699	8,377	4,177	1,696	1,141	3,503	54,593	
Due to financial institutions	1,603	212	-	-	400	14	2,229	
Other liabilities at fair value through Income Statement	1,340	-	-	-	-	-	1,340	
Derivative liabilities	-	-	-	-	-	2,428	2,428	
Other liabilities	-	-	-	-	-	629	629	
Debt issues:								
At fair value through Income Statement	1,049	352	245	-	-	-	1,646	
At amortised cost	5,811	229	315	1,480	4,654	142	12,631	
Loan capital	4,669	-	-	-	400	65	5,134	
<b>Total liabilities</b>	<b>50,171</b>	<b>9,170</b>	<b>4,737</b>	<b>3,176</b>	<b>6,595</b>	<b>6,781</b>	<b>80,630</b>	
<b>Net derivative notionals</b>	<b>14,043</b>	<b>2,314</b>	<b>(7,432)</b>	<b>(10,100)</b>	<b>1,175</b>			
<b>Interest rate sensitivity gap</b>	<b>4,333</b>	<b>(1,217)</b>	<b>92</b>	<b>1,817</b>	<b>4,543</b>	<b>(4,071)</b>	<b>5,497</b>	

# Notes to the Financial Statements

For the year ended 30 June 2016

## 48 Interest Rate Repricing Schedule (continued)

\$ millions	NZ Banking Group						Non-interest Bearing	Total
	Up to 3 Months	Over 3 Months and up to 6 Months	Over 6 Months and up to 1 Year	Over 1 Year and up to 2 Years	Over 2 Years	Over 2 Years		
<b>As at 30 June 2015</b>								
<b>Assets</b>								
Cash and liquid assets	1,674	-	-	-	-	128	1,802	
Due from financial institutions	1,451	-	-	-	-	-	1,451	
Trading securities	874	296	-	-	32	-	1,202	
Derivative assets	-	-	-	-	-	2,321	2,321	
Available-for-sale securities	852	-	127	202	2,292	-	3,473	
Advances to customers	32,867	4,565	7,694	15,582	8,457	(78)	69,087	
Other assets	-	-	-	-	-	1,249	1,249	
<b>Total Assets</b>	<b>37,718</b>	<b>4,861</b>	<b>7,821</b>	<b>15,784</b>	<b>10,781</b>	<b>3,620</b>	<b>80,585</b>	
<b>Liabilities</b>								
Deposits and other public borrowings	33,010	7,470	5,522	1,781	1,308	2,924	52,015	
Due to financial institutions	1,656	455	11	-	-	1,133	3,255	
Other liabilities at fair value through Income Statement	180	-	-	-	-	-	180	
Derivative liabilities	-	-	-	-	-	1,539	1,539	
Other liabilities	-	-	-	-	-	630	630	
Debt issues:								
At fair value through Income Statement	949	264	-	-	-	-	1,213	
At amortised cost	5,343	250	20	600	3,935	128	10,276	
Loan capital	4,693	-	1,027	-	400	37	6,157	
<b>Total liabilities</b>	<b>45,831</b>	<b>8,439</b>	<b>6,580</b>	<b>2,381</b>	<b>5,643</b>	<b>6,391</b>	<b>75,265</b>	
<b>Net derivative notionals<sup>(1)</sup></b>	<b>10,788</b>	<b>3,027</b>	<b>1,062</b>	<b>(12,664)</b>	<b>(2,213)</b>			
<b>Interest rate sensitivity gap</b>	<b>2,675</b>	<b>(551)</b>	<b>2,303</b>	<b>739</b>	<b>2,925</b>	<b>(2,771)</b>	<b>5,320</b>	

(1) Comparative information has been restated to ensure consistency with presentation in the current year.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 49 Liquidity and Funding Risk

### Liquidity and Funding Risk Management Framework and Policies

Liquidity risk is the risk that the NZ Banking Group will not be able to access funds to make payments when they are due. Funding risk is the risk that the funding mix is such that the NZ Banking Group will have to pay higher than market rates for its funding or have difficulty raising funds.

### ASB - Liquidity Risk Management Framework and Policies

ASB has a liquidity and funding policy (the "policy") in place to manage these risks which is approved by the BARC. Day-to-day management of liquidity and funding risks is performed and reported by ASB's Treasury function, with independent monitoring by Market Risk Management. Oversight is provided by ALCO. The policy also requires regular periodic review of liquidity management strategy and contingent funding plans by the Directors of ASB.

The key objectives of the policy are:

- To ensure that cash flow commitments can be met as they fall due under both normal operating, crisis and stress conditions.
- To ensure that ASB develops and protects a resilient and diversified funding base that is responsive to its needs.
- To ensure that procedures and practices in relation to liquidity and funding risk management are clearly documented and communicated.

### Regulatory Supervision

ASB is subject to the conditions of the RBNZ's liquidity policy as set out in *Liquidity Policy* ("BS13") and *Liquidity Policy Annex: Liquid Assets* ("BS13A"). ASB has the appropriate internal framework and tools for liquidity risk management to ensure compliance with these regulatory requirements, as well as internal targets and limits.

### ASB - Measuring and Monitoring Liquidity Risk

ASB monitors liquidity risk primarily by forecasting future daily cash requirements. To provide for any unexpected patterns in cash movements it holds a pool of readily realisable investment assets and deposits with high credit quality counterparties. It also seeks a diverse and stable funding base. Management limits are set to ensure that holdings of liquid assets do not fall below prudent levels. Limits are also set on the level of wholesale and offshore funding, as well as on the amount of wholesale funding that may mature in any period.

The policy also requires that liquidity and funding risks are managed within a number of Board approved risk appetite limits. These require that ASB maintains positive cash flow runoffs for one-week and one-month periods using stressed assumptions, and a strong and stable core funding ratio.

### ASB - Stress Testing and Contingent Funding Plan

Under the policy, the one week crisis net cash flow maturity runoff using ASB "name crisis" parameters must be less than qualifying liquid assets held. "Name crisis" is defined as a scenario where ASB's access to one or more of its funding or related markets is adversely affected by real or perceived issues with its name or viability, or that of one of its entities. Qualifying liquid assets are of high credit quality and include short term cash held with the RBNZ or other banks, government securities and other securities that are readily acceptable in repurchase agreements with the RBNZ and other New Zealand banks, prime corporate bonds and short term paper and assets issued by offshore supranationals and highly rated banks. Runoff risk is calculated based on estimates of investor behaviour in a crisis scenario. Funding is weighted to reflect the sensitivity of different classes of investor during the first seven days of a run. In addition, management monitors other stress test scenarios when assessing appropriate liquidity levels.

The policy requires Treasury to develop, maintain and regularly test a Contingent Funding Plan ("CFP"). The CFP is reviewed and approved by the BARC. The plan establishes the policies, responsibilities and plans designed to return ASB to a robust position within risk tolerance in the event of a liquidity crisis.

### Residential Mortgage-Backed Securities ("RMBS") Facility

ASB has an in-house RMBS facility, which has issued securities that can be used as collateral for borrowing from the RBNZ. As at 30 June 2016 ASB had internally securitised \$4.2 billion of RMBS through the Medallion NZ Series Trust 2009-1R, of which \$4.0 billion of Class A floating rate notes have been assigned a credit rating of AAA by Fitch Ratings and are eligible for acceptance by the RBNZ (30 June 2015 \$4.2 billion and \$4.0 billion). Whilst not intended to be used for day-to-day liquidity management, the RMBS form part of ASB's total qualifying liquid assets. The RBNZ has imposed a cap of 4% of total assets limiting the amount of RMBS that can be deemed as qualifying liquid assets available for repurchase agreements with the RBNZ (30 June 2015 4%). As at 30 June 2016 none of the RMBS had been used as collateral for repurchase agreements with the RBNZ (30 June 2015 nil). Refer to note 21 for additional information.

### The Branch - Liquidity Risk Management Framework and Policies

The Branch is subject to the CBA group offshore branches and domestic foreign currency liquidity and funding management strategy (the "Offshore Branches Liquidity Management Strategy") in place to manage these risks which is owned by CBA Group Treasury. Ultimate responsibility for liquidity and funding management of the Branch is held by CBA Group Treasury, however day-to-day management and reporting of liquidity and funding risks have been delegated to ASB Treasury. Similarly, responsibility for independent oversight is held by CBA Portfolio Analysis & Risk Management, however ASB Market Risk performs the day to day independent monitoring function. The key senior management oversight committee is the CBA Asset and Liability Committee.

The CBA Offshore Branches Liquidity Management Strategy requires that liquidity and funding risks are managed within a number of risk appetite limits. These require that the Branch operates within maximum cash outflows limits for specified periods using stressed funding assumptions.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 50 Qualifying Liquid Assets

The table below provides details of the qualifying liquid assets held by the NZ Banking Group for the purpose of managing liquidity risk.

If ASB enters into a repurchase agreement with the RBNZ, the qualifying liquid assets sold under the agreement are subject to a reduction in value ("haircut") in accordance with the RBNZ's Operating Rules. This haircut can range from 1 to 19 percent, depending on the qualifying asset, and reduces the value of the qualifying liquid assets available for liquidity purposes. Other than the residential mortgage-backed securities, the qualifying liquid assets in the table below are not adjusted for this haircut.

\$ millions	NZ Banking Group					Total
	Cash and Liquid Assets	Available -for-Sale Securities	Trading Securities	Advances to Customers	Other Assets	
<b>As at 30 June 2016</b>						
Cash	216	-	-	-	-	216
Call deposits with the central bank	736	-	-	-	-	736
Local authority securities	-	331	49	-	3	383
New Zealand government securities	455	978	158	-	7	1,598
Overseas government securities	-	437	-	-	3	440
Corporate bonds	-	493	-	-	4	497
RBNZ Bills	-	-	298	-	-	298
Bank bills	-	-	568	-	-	568
Kauri bonds	-	1,687	2	-	19	1,708
Other securities	-	528	-	-	1	529
Residential mortgage-backed securities	-	-	-	3,240	-	3,240
<b>Total qualifying liquid assets</b>	<b>1,407</b>	<b>4,454</b>	<b>1,075</b>	<b>3,240</b>	<b>37</b>	<b>10,213</b>

\$ millions	NZ Banking Group					Total
	Cash and Liquid Assets	Available -for-Sale Securities	Trading Securities	Advances to Customers	Other Assets	
<b>As at 30 June 2015</b>						
Cash	157	-	-	-	-	157
Call deposits with the central bank	1,259	-	-	-	-	1,259
Local authority securities	-	132	46	-	1	179
New Zealand government securities	375	107	9	-	-	491
Overseas government securities	-	433	-	-	2	435
Corporate bonds	-	578	-	-	7	585
Treasury bills	-	80	676	-	-	756
Bank bills	-	-	469	-	-	469
Kauri bonds	-	1,484	2	-	19	1,505
Other securities	-	659	-	-	3	662
Residential mortgage-backed securities	-	-	-	3,036	-	3,036
<b>Total qualifying liquid assets</b>	<b>1,791</b>	<b>3,473</b>	<b>1,202</b>	<b>3,036</b>	<b>32</b>	<b>9,534</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 51 Maturity Analysis for Undiscounted Contractual Cash Flows

The tables on the following pages present the NZ Banking Group's cash flows by remaining contractual maturities as at balance date. The amounts disclosed in the tables are the contractual undiscounted cash flows and include principal and future interest cash flows, and therefore will not agree to the carrying values on the Balance Sheet.

Actual cash flows may differ significantly from the contractual cash flows presented below as a result of future actions of the NZ Banking Group and its counterparties, such as early repayments or refinancing of term loans.

The majority of the longer term advances to customers are housing loans which are likely to be repaid earlier than their contractual terms. Deposits and other public borrowings include substantial customer savings deposits and cheque accounts, which are at call. History demonstrates that such accounts provide a stable source of long term funding for ASB. It should be noted that the NZ Banking Group does not manage its liquidity risk on the basis of the information below. The management of liquidity risk is set out in note 49.

\$ millions	NZ Banking Group						Total	Carrying Value
	On Demand	Within 6 Months	Between 6-12 Months	Between 1-2 Years	Between 2-5 Years	Over 5 Years		
<b>As at 30 June 2016</b>								
<b>Non-derivative financial assets</b>								
Cash and liquid assets	952	457	-	-	-	-	1,409	1,407
Due from financial institutions	1,044	51	-	-	-	-	1,095	1,095
Trading securities	-	905	2	155	21	-	1,083	1,075
Available-for-sale securities	-	352	303	1,140	2,260	749	4,804	4,454
Advances to customers	1,129	10,389	4,684	9,462	19,560	62,054	107,278	75,492
Other assets	-	216	-	-	-	-	216	216
<b>Total non-derivative financial assets</b>	<b>3,125</b>	<b>12,370</b>	<b>4,989</b>	<b>10,757</b>	<b>21,841</b>	<b>62,803</b>	<b>115,885</b>	<b>83,739</b>
<b>Derivative financial assets</b>								
Inflows from derivatives	-	1,391	524	1,715	2,835	66	6,531	
Outflows from derivatives	-	(600)	(438)	(1,569)	(2,469)	(45)	(5,121)	
	-	791	86	146	366	21	1,410	
<b>Non-derivative financial liabilities</b>								
Deposits and other public borrowings	28,561	19,238	4,234	1,744	1,182	-	54,959	54,593
Due to financial institutions	460	1,262	5	36	31	493	2,287	2,229
Other liabilities at fair value through Income Statement	-	1,353	-	-	-	-	1,353	1,340
Other liabilities	72	424	82	-	-	-	578	578
Debt issues:								
At fair value through Income Statement	-	1,405	247	-	-	-	1,652	1,646
At amortised cost	-	2,579	1,374	3,020	6,018	53	13,044	12,631
Loan capital	-	105	105	209	964	4,952	6,335	5,134
<b>Total non-derivative financial liabilities</b>	<b>29,093</b>	<b>26,366</b>	<b>6,047</b>	<b>5,009</b>	<b>8,195</b>	<b>5,498</b>	<b>80,208</b>	<b>78,151</b>
<b>Derivative financial liabilities</b>								
Inflows from derivatives	-	2,370	1,182	1,719	3,773	5,387	14,431	
Outflows from derivatives	-	(3,605)	(1,533)	(2,132)	(4,450)	(5,711)	(17,431)	
	-	(1,235)	(351)	(413)	(677)	(324)	(3,000)	
<b>Off balance sheet items</b>								
Lending commitments	12,451	3,310	-	-	-	-	15,761	
Guarantees	-	146	-	-	-	-	146	
Other contingent liabilities	-	279	-	-	-	-	279	
<b>Total off balance sheet items</b>	<b>12,451</b>	<b>3,735</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>16,186</b>	

# Notes to the Financial Statements

For the year ended 30 June 2016

## 51 Maturity Analysis for Undiscounted Contractual Cash Flows (continued)

\$ millions	NZ Banking Group						Total	Carrying Value
	On Demand	Within 6 Months	Between 6-12 Months	Between 1-2 Years	Between 2-5 Years	Over 5 Years		
<b>As at 30 June 2015</b>								
<b>Non-derivative financial assets</b>								
Cash and liquid assets	1,415	389	-	-	-	-	1,804	1,802
Due from financial institutions	363	1,093	-	-	-	-	1,456	1,451
Trading securities	-	1,161	26	1	23	9	1,220	1,202
Available-for-sale securities	-	239	270	614	2,192	597	3,912	3,473
Advances to customers	1,200	9,475	3,941	9,508	18,941	61,599	104,664	69,087
Other assets	-	522	-	-	-	-	522	522
<b>Total non-derivative financial assets</b>	<b>2,978</b>	<b>12,879</b>	<b>4,237</b>	<b>10,123</b>	<b>21,156</b>	<b>62,205</b>	<b>113,578</b>	<b>77,537</b>
<b>Derivative financial assets</b>								
Inflows from derivatives	-	3,410	413	1,594	5,415	3,778	14,610	
Outflows from derivatives	-	(2,281)	(387)	(1,482)	(4,927)	(3,734)	(12,811)	
	-	1,129	26	112	488	44	1,799	
<b>Non-derivative financial liabilities</b>								
Deposits and other public borrowings	25,660	18,070	5,631	1,863	1,381	-	52,605	52,015
Due to financial institutions	2,035	914	106	281	31	-	3,367	3,255
Other liabilities at fair value through Income Statement	-	181	-	-	-	-	181	180
Other liabilities	19	593	4	10	-	-	626	626
Debt issues:								
At fair value through Income Statement	-	1,214	-	-	-	-	1,214	1,213
At amortised cost	-	2,364	333	2,112	5,899	-	10,708	10,276
Loan capital	-	140	140	280	1,202	6,353	8,115	6,157
<b>Total non-derivative financial liabilities</b>	<b>27,714</b>	<b>23,476</b>	<b>6,214</b>	<b>4,546</b>	<b>8,513</b>	<b>6,353</b>	<b>76,816</b>	<b>73,722</b>
<b>Derivative financial liabilities</b>								
Inflows from derivatives	2	1,288	644	874	1,684	439	4,931	
Outflows from derivatives	(2)	(2,155)	(802)	(1,102)	(1,981)	(460)	(6,502)	
	-	(867)	(158)	(228)	(297)	(21)	(1,571)	
<b>Off balance sheet items</b>								
Lending commitments	11,043	3,294	-	-	-	-	14,337	
Guarantees	-	124	-	-	-	-	124	
Other contingent liabilities	-	226	-	-	-	-	226	
<b>Total off balance sheet items</b>	<b>11,043</b>	<b>3,644</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>14,687</b>	

# Notes to the Financial Statements

For the year ended 30 June 2016

## 52 Concentrations of Funding

The following tables present the NZ Banking Group's concentrations of funding, which are reported by industry and geographic region.

ANZSIC codes have been used as the basis for disclosing industry sectors.

\$ millions As at 30 June	NZ Banking Group	
	2016	2015
<b>Total funding comprises:</b>		
Deposits and other public borrowings	<b>54,593</b>	52,015
Due to financial institutions	<b>2,229</b>	3,255
Other liabilities at fair value through Income Statement	<b>1,340</b>	180
Debt issues:		
At fair value through Income Statement	<b>1,646</b>	1,213
At amortised cost	<b>12,631</b>	10,276
Loan capital	<b>5,134</b>	6,157
<b>Total funding</b>	<b>77,573</b>	73,096
<b>Concentration by industry</b>		
Agricultural, forestry and fishing	<b>741</b>	835
Government and public authorities	<b>1,512</b>	2,006
Property and business services	<b>6,256</b>	5,397
Finance and insurance	<b>26,819</b>	25,071
Utilities	<b>208</b>	362
Transport and storage	<b>937</b>	800
Personal	<b>37,031</b>	34,557
Other commercial and industrial	<b>4,069</b>	4,068
<b>Total funding by industry</b>	<b>77,573</b>	73,096
<b>Concentration by geographic region</b>		
New Zealand	<b>56,302</b>	51,727
Overseas	<b>21,271</b>	21,369
<b>Total funding by geographic region</b>	<b>77,573</b>	73,096

## 53 Events after the Reporting Period

Refer to note 35 for details of perpetual preference dividends payable to non-controlling interests, declared after the reporting period.

There were no other events subsequent to the reporting period which would materially affect the financial statements.

# Independent Auditor's Report



## ***Independent Auditor's Report – Commonwealth Bank of Australia New Zealand Banking Group***

To the Directors of Commonwealth Bank of Australia

### **Report on the Financial Statements (excluding the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy)**

We have audited pages 4 to 66 of the full year Disclosure Statement prepared by Commonwealth Bank of Australia (the "Company") in respect of its New Zealand business, which includes financial statements required by Clause 25 of the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order") and the supplementary information required by Schedules 4, 7, 10, 11 and 13 of the Order. The financial statements comprise the balance sheet as at 30 June 2016, the income statement, the statement of comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information for the Company's New Zealand banking group (the "NZ Banking Group").

### ***Directors' Responsibility for the Financial Statements (excluding the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy)***

The Directors of the Company as a body (the "Directors") are responsible, on behalf of the Company, for the Disclosure Statement, which includes financial statements prepared in accordance with Clause 25 of the Order and generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate. The Directors are also responsible, on behalf of the Company, for such internal controls as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In addition, the Directors are responsible, on behalf of the Company, for including information in the Disclosure Statement which complies with Schedules 2, 4, 7, 10, 11 and 13 of the Order.

### ***Auditor's Responsibility (excluding the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy)***

Our responsibility is to express an opinion on the financial statements and the supplementary information disclosed in accordance with Clause 25 and Schedules 4, 7, 10, 11 and 13 of the Order based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. These standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the preparation of financial statements that give a true and fair view of the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

We are independent of the Company and the NZ Banking Group. We carry out other assignments on behalf of the New Zealand branch of the Company (the "NZ Branch") and the NZ Banking Group for audit-related services relating to funds managed by the NZ Banking Group and for other assurance and advisory services. In addition, certain partners and employees of our firm may deal with the NZ Branch and the NZ Banking Group on normal terms within the ordinary course of trading activities of the NZ Branch and the NZ Banking Group. These matters have not impaired our independence. We have no other interests in the NZ Branch or the NZ Banking Group.

### ***Opinion***

In our opinion, the financial statements on pages 4 to 66 (excluding the supplementary information included in the balance sheet and Notes 15 to 19, 42, 43, 44 and 46 to 52)

- (i) comply with generally accepted accounting practice in New Zealand;
- (ii) comply with International Financial Reporting Standards; and
- (iii) give a true and fair view of the financial position of the NZ Banking Group as at 30 June 2016, and its financial performance and cash flows for the year then ended.

In our opinion, the supplementary information prescribed by Schedules 4, 7, 10, 11 and 13 of the Order fairly states, in all material respects, the matters to which it relates in accordance with those Schedules.

# Independent Auditor's Report (continued)



## ***Independent Auditor's Report – Commonwealth Bank of Australia New Zealand Banking Group***

Commonwealth Bank of Australia

### **Report on Other Legal and Regulatory Requirements (excluding the Supplementary Information Relating to Capital Adequacy)**

We also report in accordance with the requirements of Clauses 2(1)(d) and 2(1)(e) of Schedule 1 of the Order. In relation to our audit of the financial statements (excluding the supplementary information relating to credit and market risk and capital adequacy disclosed in Notes 42 and 43) for the year ended 30 June 2016:

- (i) we have obtained all the information and explanations that we have required; and
- (ii) in our opinion, proper accounting records have been kept by the Banking Group as far as appears from an examination of those records.

### **Report on the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy**

We have reviewed the supplementary information relating to credit and market risk exposures and capital adequacy required by Schedule 9 of the Order as disclosed in Notes 42 and 43 of the financial statements of the NZ Banking Group for the year ended 30 June 2016.

#### ***Directors' Responsibility for the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy***

The Directors are responsible, on behalf of the Company, for including supplementary information relating to credit and market risk exposures and capital adequacy prepared in accordance with Schedule 9 of the Order.

#### ***Auditor's Responsibility for the Supplementary Information Relating to Credit and Market Risk Exposures and Capital Adequacy***

Our responsibility is to express an opinion on the supplementary information relating to credit and market risk exposures and capital adequacy, disclosed in Notes 42 and 43, based on our review.

We conducted our review in accordance with the New Zealand Standard on Review Engagements 2410 *Review of Financial Statements Performed by the Independent Auditor of the Entity* ("NZ SRE 2410"). NZ SRE 2410 requires us to conclude whether anything has come to our attention that causes us to believe that the supplementary information relating to credit and market risk exposures and capital adequacy, disclosed in Notes 42 and 43, are not, in all material respects:

- (i) prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A); and
- (ii) disclosed in accordance with Schedule 9 of the Order.

NZ SRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial statements.

A review of the supplementary information in accordance with NZ SRE 2410 is a limited assurance engagement. The auditor performs procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand). Accordingly we do not express an audit opinion on the supplementary information relating to credit and market risk exposures and capital adequacy.

#### ***Opinion***

Based on our review procedures, which are not an audit, nothing has come to our attention that causes us to believe that the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in Notes 42 and 43, as required by Schedule 9 of the Order, is not in all material respects:

- (i) prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A); and
- (ii) disclosed in accordance with Schedule 9 of the Order.

#### ***Restriction on Use of our Report***

This report is made solely to the Directors. Our work has been undertaken so that we might state to the Directors those matters which we are required to state to the Directors in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Directors for our audit work, for this report, or for the opinions we have formed.

A handwritten signature in black ink that reads 'PricewaterhouseCoopers'.

Chartered Accountants  
9 August 2016

Auckland

# Part B

Commonwealth Bank of Australia  
New Zealand Life Insurance Group

## Financial Statements

For the year ended 30 June 2016

# Contents

<b>Historical Summary of Financial Statements</b>	<b>1</b>
<b>Income Statement</b>	<b>2</b>
<b>Statement of Comprehensive Income</b>	<b>3</b>
<b>Statement of Changes in Equity</b>	<b>4</b>
<b>Balance Sheet</b>	<b>5</b>
<b>Cash Flow Statement</b>	<b>6</b>
<b>Notes to the Financial Statements</b>	
1 Statement of Accounting Policies	8
2 Actuarial Assumptions and Methods	16
3 Sources of Profit	18
4 Premium Income	19
5 Other Income	19
6 Investment Income	19
7 Claims Expense	19
8 Other Operating Expenses	20
9 Auditor's Remuneration	20
10 Taxation	21
11 Imputation Credit Account	21
12 Securities	22
13 Cash and Cash Equivalents	23
14 Derivative Financial Instruments	23
15 Principal Subsidiaries	24
16 Intangible Assets	24
17 Trade and Other Receivables	24
18 Retirement Benefit Obligations	25
19 Life Insurance and Life Investment Contract Liabilities	26
20 Deferred Taxation Liability	27
21 Trade and Other Payables	28
22 Contributed Capital	28
23 Capital Management	29
24 Related Party Transactions and Balances	30

# Contents

25	Directors and Key Management Personnel	31
26	Leasing Commitments	31
27	Contingent Liabilities and Capital Commitments	31
28	Fair Value of Financial Instruments	31
29	Categories of Financial Instruments	33
30	Asset Quality	34
31	Provisions for Impairment Losses	35
32	Disaggregated Information	35
33	Risk Management Policies	37
34	Maturity Analysis of Financial Liabilities	43
35	Concentration of Credit Exposures to Individual Counterparties	43
36	Funds Under Management and Administration	43
37	Events after the Reporting Period	43
	<b>Independent Auditor's Report</b>	<b>44</b>

# Historical Summary of Financial Statements

\$ millions	NZ Life Group				
For the year ended 30 June	2016	2015	2014	2013	2012
<b>Income Statement</b>					
Premium income	691	669	642	616	589
Less: Reinsurance expense	(49)	(47)	(42)	(42)	(62)
<b>Net premium income</b>	<b>642</b>	<b>622</b>	<b>600</b>	<b>574</b>	<b>527</b>
Investment income	167	229	181	188	130
Other income	6	10	3	8	8
<b>Total operating income</b>	<b>815</b>	<b>861</b>	<b>784</b>	<b>770</b>	<b>665</b>
Claims expense	374	365	358	349	362
Less: Reinsurance recoveries	(39)	(41)	(33)	(30)	(66)
<b>Net claims expense</b>	<b>335</b>	<b>324</b>	<b>325</b>	<b>319</b>	<b>296</b>
Other operating expenses	291	291	291	275	282
Net change in life insurance contract liabilities	(30)	(23)	(22)	(28)	(91)
Net change in life investment contract liabilities	13	82	71	101	(24)
Finance costs	-	-	(20)	(13)	8
<b>Total operating expenses</b>	<b>609</b>	<b>674</b>	<b>645</b>	<b>654</b>	<b>471</b>
<b>Net profit before taxation</b>	<b>206</b>	<b>187</b>	<b>139</b>	<b>116</b>	<b>194</b>
Taxation	99	61	29	50	126
<b>Net profit after taxation from continuing operations</b>	<b>107</b>	<b>126</b>	<b>110</b>	<b>66</b>	<b>68</b>
Net Profit after taxation from discontinued operations	-	-	27	12	-
<b>Net profit after taxation</b>	<b>107</b>	<b>126</b>	<b>137</b>	<b>78</b>	<b>68</b>
<b>Dividends and Repatriations Paid</b>					
Dividends	159	103	150	20	15
Branch surplus repatriated	-	-	6	7	7
<b>Total dividends and repatriations paid</b>	<b>159</b>	<b>103</b>	<b>156</b>	<b>27</b>	<b>22</b>

\$ millions	NZ Life Group				
As at 30 June	2016	2015	2014	2013	2012
<b>Balance Sheet</b>					
Total assets	2,893	2,996	2,914	3,035	3,046
Individually impaired assets	-	-	1	2	2
Total liabilities	1,631	1,682	1,623	1,751	1,814
Total shareholders' equity	1,262	1,314	1,291	1,284	1,232
Head office contribution	-	-	-	300	300

The amounts disclosed in this historical summary of aggregated financial statements have been taken from the audited financial statements of the NZ Life Group.

# Income Statement

\$ millions For the year ended 30 June	Note	NZ Life Group	
		2016	2015
Premium income	4	691	669
Less: Reinsurance expense	4	(49)	(47)
<b>Net premium income</b>		<b>642</b>	622
Investment income	6	167	229
Other income	5	6	10
<b>Total operating income</b>		<b>815</b>	861
Claims expense	7	374	365
Less: Reinsurance recoveries	7	(39)	(41)
<b>Net claims expense</b>		<b>335</b>	324
Other operating expenses	8	291	291
Decrease in life insurance contract liabilities	19	(30)	(23)
Increase in life investment contract liabilities	19	13	82
<b>Total operating expenses</b>		<b>609</b>	674
<b>Net profit before taxation</b>		<b>206</b>	187
Taxation	10	99	61
<b>Net profit after taxation</b>	3	<b>107</b>	126

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Statement of Comprehensive Income

\$ millions		NZ Life Group	
For the year ended 30 June	Note	2016	2015
Net profit after taxation	3	<u>107</u>	<u>126</u>
Total comprehensive income		<u>107</u>	<u>126</u>

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Statement of Changes in Equity

\$ millions	NZ Life Group		
	Contributed Capital	Retained Earnings	Total Shareholders' Equity
<b>For the year ended 30 June 2016</b>			
Balance at beginning of year	1,080	234	1,314
Net profit after taxation	-	107	107
<b>Total comprehensive income</b>	-	107	107
Ordinary dividends paid	-	(159)	(159)
<b>Balance as at 30 June 2016</b>	<b>1,080</b>	<b>182</b>	<b>1,262</b>
<b>For the year ended 30 June 2015</b>			
Balance at beginning of year	1,080	211	1,291
Net profit after taxation	-	126	126
<b>Total comprehensive income</b>	-	126	126
Ordinary dividend paid	-	(103)	(103)
<b>Balance as at 30 June 2015</b>	<b>1,080</b>	<b>234</b>	<b>1,314</b>

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Balance Sheet

\$ millions		NZ Life Group	
As at 30 June	Note	2016	2015
<b>Assets</b>			
Cash and cash equivalents	13	572	601
Trade and other receivables	17	54	49
Securities	12	1,690	1,786
Derivative assets	14	29	1
Liabilities ceded under reinsurance	19	9	12
Current taxation asset		-	1
Property, plant and equipment		17	18
Intangible assets	16	522	528
<b>Total assets</b>		<b>2,893</b>	<b>2,996</b>
<i>Total interest earning and discount bearing assets</i>		<i>1,445</i>	<i>1,507</i>
<b>Liabilities</b>			
Trade and other payables	21	95	103
Derivative liabilities	14	1	33
Life investment contract liabilities	19	835	889
Life insurance contract liabilities	19	146	179
Current taxation liability		22	-
Deferred taxation liability	20	532	478
<b>Total liabilities</b>		<b>1,631</b>	<b>1,682</b>
<b>Shareholders' Equity</b>			
Contributed capital	22	1,080	1,080
Retained earnings		182	234
<b>Total shareholders' equity</b>		<b>1,262</b>	<b>1,314</b>
<b>Total liabilities and shareholders' equity</b>		<b>2,893</b>	<b>2,996</b>
<i>Total interest and discount bearing liabilities</i>		<i>-</i>	<i>-</i>

The Board of Directors authorised these financial statements for issue on 9 August 2016.



D. J. Turner  
Chairman



I. M. Narev  
Managing Director and Chief Executive Officer

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Cash Flow Statement

\$ millions For the year ended 30 June	NZ Life Group	
	2016	2015
<b>Cash flows from operating activities</b>		
Cash was provided from:		
Premium and deposit premium receipts	721	701
Dividend receipts	18	21
Interest receipts	54	59
Reinsurance receipts	32	51
Management fees and commission receipts	5	9
Net tax receipts from related parties	-	4
	<b>830</b>	<b>845</b>
Cash was applied to:		
Claims, surrenders and maturities payments	473	470
Commission payments	142	144
Payments to suppliers and employees	140	130
Net tax payments	22	30
Reinsurance premiums	49	47
	<b>826</b>	<b>821</b>
<b>Net cash flows from operating activities</b>	<b>4</b>	<b>24</b>
<b>Cash flows from investing activities</b>		
Cash was provided from:		
Proceeds from sale of securities	710	593
Proceeds from sale of intangible assets	1	2
	<b>711</b>	<b>595</b>
Cash was applied to:		
Purchase of securities	574	445
Purchase of property, plant and equipment	2	-
Purchase and development of intangible assets	2	5
Net settlement of foreign exchange contracts	7	46
	<b>585</b>	<b>496</b>
<b>Net cash flows from investing activities</b>	<b>126</b>	<b>99</b>
<b>Cash flows from financing activities</b>		
Cash was applied to:		
Dividends paid	159	103
<b>Net cash flows from financing activities</b>	<b>(159)</b>	<b>(103)</b>
<b>Summary of movements in cash flows</b>		
Net (decrease)/increase in cash and cash equivalents	(29)	20
Add: cash and cash equivalents at beginning of year	601	581
<b>Cash and cash equivalents at end of year</b>	<b>572</b>	<b>601</b>

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Cash Flow Statement (continued)

\$ millions	<b>NZ Life Group</b>	
<b>For the year ended 30 June</b>	<b>2016</b>	<b>2015</b>
<b>Reconciliation of net profit after taxation to net cash flows from operating activities</b>		
<b>Net profit after taxation</b>	<b>107</b>	126
<b>Non-cash items included in net profit after taxation</b>		
Impairment of intangible assets	<b>1</b>	1
Gain on disposal of intangible assets	<b>(1)</b>	(1)
Amortisation and depreciation	<b>9</b>	11
Net realised and unrealised gains	<b>(84)</b>	(137)
Non-cash dividends received	<b>(10)</b>	(11)
Decrease in life insurance contract liabilities recognised in the Income Statement	<b>(30)</b>	(23)
Increase in life investment contract liabilities recognised in the Income Statement	<b>13</b>	82
<b>Movements in assets and liabilities</b>		
Trade and other receivables - (increase) / decrease	<b>(2)</b>	8
Net income tax liability - increase	<b>77</b>	35
Trade and other payables - decrease	<b>(9)</b>	(7)
Increase in life investment contract liabilities recognised in the Balance Sheet	<b>(67)</b>	(60)
<b>Net cash flows from operating activities</b>	<b>4</b>	24

These statements are to be read in conjunction with the notes on pages 8 to 43 and the Independent Auditor's Report on pages 44 and 45.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies

### General Accounting Policies

The reporting entity is the NZ Life Group, comprising the aggregated results of ASB Group (Life) Limited and its subsidiaries ("ASBGL"), Colonial First State Investments (NZ) Limited and its subsidiaries ("CFSI") and First State Investments (NZ) Limited ("FSI"). The basis of aggregation is an addition of the NZ Life Group entities' individual financial statements. All transactions and balances between entities within the NZ Life Group have been fully eliminated. The NZ Life Group is 100% owned by Commonwealth Insurance Holdings Ltd. The ultimate parent is Commonwealth Bank of Australia. The NZ Life Group's registered address is Level 2, ASB North Wharf, 12 Jellicoe Street, Auckland Central, Auckland 1010. The NZ Life Group's principal areas of business are life insurance and investment management.

These financial statements for the year ended 30 June 2016 have been drawn up in accordance with the Companies Act 1993 and, to the extent applicable to the NZ Life Group, the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended).

The NZ Life Group's financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"), New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards, as appropriate for profit-oriented entities. The financial statements have been prepared in accordance with the requirements of the Financial Markets Conduct Act 2013 and International Financial Reporting Standards.

Comparative information has been reclassified or restated to ensure consistency with presentation in the current reporting period.

There are no new or revised NZ IFRS's and NZ IFRS Interpretations applicable for the first time for the financial year beginning on or after 1 July 2015 that would have a material impact to the NZ Life Group.

The following new standards relevant to the NZ Life Group have been issued. The NZ Life Group does not intend to apply these standards until their effective dates.

- NZ IFRS 9 *Financial Instruments* addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of NZ IFRS 9 was issued in September 2014. It replaces the guidance in NZ IAS 39 *Financial Instruments: Recognition and Measurement* that relates to the classification and measurement of financial instruments.

NZ IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. There is now a new expected credit losses model that replaces the incurred loss impairment model for financial assets used in NZ IAS 39.

NZ IFRS 9 relaxes the requirements for hedge effectiveness, and requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same that is used by management for risk management purposes. The standard is effective for the NZ Life Group's reporting period beginning on 1 July 2018.

- IFRS 15 *Revenue from Contracts with Customers* addresses recognition of revenue from contracts with customers other than revenue relating to leasing, insurance, financial instruments and group accounting. It replaces the current revenue recognition guidance in NZ IAS 18 *Revenue* and NZ IAS 11 *Construction Contracts* and is applicable to all entities with revenue. It sets out a five-step model for revenue recognition to depict the transfer of promised goods or services to customers in an amount that reflects the consideration, to which the entity expects to be entitled in exchange for those goods or services. The standard is effective for the NZ Life Group's reporting period beginning on 1 July 2018. Early adoption is permitted.
- NZ IFRS 16 *Leases* replaces the current guidance in NZ IAS 17 *Leases*. Under NZ IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. NZ IFRS 16 now requires a lessee to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. Included is an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting for leases under NZ IFRS 16 is substantially the same under NZ IAS 17. This standard is effective for the NZ Life Group's reporting period beginning on 1 July 2019. Early adoption is only permitted following adoption of IFRS 15 *Revenue from Contracts with Customers*.

The Life Group is in the process of evaluating the potential impact of these standards, but does not expect the impact on the financial statements to be material.

### Basis of Preparation

The measurement base adopted is historical cost, modified by the fair value measurement of financial instruments, including derivative contracts, at fair value through the Income Statement.

### Critical Accounting Estimates and Judgements

Preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The areas where judgement is applied by management, that have the most significant effect on amounts recognised in the financial statements are the valuation of: financial instruments (refer notes 1f and 28), life insurance contract liabilities and life investment contract liabilities (refer notes 1l and 19), intangible assets (refer notes 1i and 16) and deferred taxation liability (refer notes 1j and 20). Actual results could differ from these estimates, although other than for the computation of tax provisions, life insurance contract liabilities and life investment contract liabilities, it is not anticipated that such differences would be material. Uncertainties exist with respect to the interpretation of complex tax regulations for life insurance activities. Given the complexity of life insurance tax legislation and the assumptions involved, adjustments to income tax expense in future periods may be required.

Management has applied its judgement in selecting the accounting policy to designate financial assets as at fair value through Income Statement at inception. This policy has a significant impact on the amounts disclosed in the financial statements. It is possible to determine the fair values of all material financial assets as either quoted market prices or observable market inputs are readily available for those financial assets where fair value is estimated using valuation techniques.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### Presentation Currency and Rounding

The functional and presentation currency of the NZ Life Group is New Zealand dollars. All amounts in this Disclosure Statement and the financial statements are presented in millions, unless otherwise stated.

### Particular Accounting Policies

Accounting policies have been consistently applied to all periods presented, unless otherwise stated.

#### (a) Basis of Consolidation

Where it is determined that there is a capacity to control, the NZ Life Group financial statements consolidate the financial statements of a parent and all its subsidiaries using the acquisition method of consolidation. Control exists when the NZ Life Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Subsidiaries are consolidated from the date on which control is transferred to the NZ Life Group and are no longer consolidated from the date that control ceases. ASB Group (Life) Limited has 100% ownership of each of its subsidiaries (refer note 15). There are no substantial removal rights and it has controlling economic interests.

All intragroup balances and transactions have been eliminated in preparing the consolidated financial statements.

The cost of an acquisition is measured as the fair value of the assets transferred, the liabilities incurred, and the equity interests issued by the NZ Life Group. The excess of purchase consideration over the fair value of identifiable net assets acquired is recorded as goodwill, except in the case of acquisitions of entities under common control, where the difference is recorded directly in equity.

#### *Goodwill on Acquisition*

Following initial recognition, goodwill on acquisition of a business combination is not amortised but is tested annually for impairment, or more regularly where an indication of impairment exists. If any such indication exists, the asset's recoverable amount is estimated, and an impairment loss is recognised immediately in the Income Statement. Impairment losses on goodwill are not reversed. For the purposes of impairment testing, goodwill is allocated to cash generating units or groups of units, based on how goodwill is monitored by management. A cash generating unit is the smallest identifiable group of assets that generate independent cash flows. Gains and losses on the disposal of an entity include the carrying value of goodwill relating to the entity sold.

#### *NZ Life Group Companies Acting as Trustee or Manager of Superannuation Schemes*

The assets and liabilities of superannuation schemes for which various NZ Life Group companies act as a trustee or manager are not included in the NZ Life Group financial statements as there is no capacity to control.

#### (b) Foreign Currency Translation

All foreign currency monetary assets and liabilities are translated to New Zealand currency at the exchange rate ruling as at balance date. Foreign currency forward positions are valued at fair value as at balance date. Unrealised gains and losses arising from the revaluations are recognised immediately in the Income Statement.

Non-monetary assets and liabilities denominated in foreign currencies, measured at fair value, are translated to New Zealand currency at the exchange rate ruling at the dates that the values were determined. Foreign currency exchange differences relating to securities and derivative financial instruments are included in investment income or other income.

Foreign currency transactions are translated to New Zealand currency at the exchange rate ruling at the date of the transaction.

#### (c) Revenue Recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the NZ Life Group, and that the revenue and stage of completion of the transaction can be reliably measured. The principal sources of revenue are premium income and investment income.

#### *Premium Income*

- (i) Life Insurance Contracts  
Premiums received for providing services and bearing risks are recognised as revenue on an accrual basis.
- (ii) Life Investment Contracts  
Premiums received have the fee portion of the premium recognised as revenue on an accrual basis and the deposit portion recognised as an increase in life investment contract liabilities.

Initial entry fee income on life investment contracts is recognised as revenue at the outset of the contract only if a specific initial service (for which the fee relates) is provided by the NZ Life Group at that time. Otherwise initial entry fee income is deferred as a component of life investment contract liabilities and is amortised as related services are provided under the contract.

#### *Investment Income*

Interest income is recognised in the Income Statement using the effective interest method. Dividend income is recognised in the Income Statement when the NZ Life Group's right of receipt is established. Realised and unrealised gains and losses from fair value remeasurement of financial instruments are included in investment income.

#### *Other Income*

Other income is recognised on an accrual basis, unless otherwise stated.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (d) Expense Recognition

#### *Claims*

Life insurance contract claims are recognised as an expense when a liability has been established. Claims under life investment contracts represent withdrawals of investment deposits and are recognised as a reduction in life investment contract liabilities.

#### *Other Operating Expenses*

All other operating expenses are recognised in the Income Statement on an accrual basis, unless otherwise stated.

Other operating expenses incorporate all other expenditure involved in running the NZ Life Group including costs of new business (both commission and management expenses), employee benefits, depreciation, amortisation and other management costs. Employee benefits include salaries and wages, annual and long service leave, annual bonuses, KiwiSaver contributions, and premiums on employee life, disability income and medical schemes.

#### *Commission and Management Expenses*

Commission and management expenses are categorised into acquisition, investment management or maintenance costs on the basis of a detailed functional analysis of activities carried out by the NZ Life Group. Expenses are further categorised into life insurance and life investment expenses based on new business volumes (acquisition costs) and inforce volumes (maintenance and investment management costs).

#### *Acquisition Costs*

Acquisition costs are the fixed and variable costs of accepting, issuing and initially recording policies, including initial commission and similar distribution costs. Acquisition costs do not include general growth and development costs that are not specifically related to acquisition activity.

#### *Acquisition Costs - Life Insurance Contracts*

Where overall product profitability of new business written during the year is expected to support the recovery of acquisition costs incurred in that year, these costs are effectively deferred as an element of life insurance contract liabilities and are amortised over the life of the policies written. Unamortised acquisition costs are a component of the life insurance contract liabilities. Amortisation of acquisition costs are recognised in the Income Statement as a component of 'net change in insurance contract liabilities' at the same time as policy margins are released.

#### *Acquisition Costs - Life Investment Contracts*

Commission that varies with and is directly related to securing new contracts is capitalised as a deferred acquisition cost asset and is included in intangible assets. The deferred acquisition cost asset is subsequently amortised over the life of the contracts and is recognised in other operating expenses in the Income Statement.

#### *Maintenance and Investment Management Expenses*

Maintenance costs are the fixed and variable costs of administering policies subsequent to sale. These include general growth and development costs. Maintenance costs include all operating costs other than acquisition and investment management costs.

Investment management costs are the fixed and variable costs of managing investment funds.

### (e) Dividend Recognition

Ordinary dividends are recognised as a movement in equity in the year within which they have been paid.

Where a dividend is declared post reporting date, but prior to the date of issue of the financial statements, disclosure of the declaration is made in the notes to the financial statements but no liability is recognised on the Balance Sheet.

### (f) Financial Instruments

#### BASIS OF RECOGNITION AND MEASUREMENT

The NZ Life Group classifies financial instruments into one of the following categories at initial recognition: financial assets at fair value through Income Statement, held for trading, loans and receivables, financial liabilities at fair value through Income Statement and financial liabilities at amortised cost. Regular purchases and sales of financial assets are recognised and derecognised, as applicable, using trade date accounting.

Some of these categories require measurement at fair value. Where available, quoted market prices are used as a measure of fair value. Where quoted market prices do not exist, fair values are estimated using present value or other market accepted valuation techniques, using methods and assumptions that are based on market conditions and risks existing as at balance date.

Financial assets that are stated at cost or amortised cost are reviewed at each balance date to determine whether there is objective evidence of impairment. If any such evidence exists, the asset's recoverable amount is calculated using the present value of future estimated cash flows discounted at the original effective interest rate. An impairment loss is recognised in the Income Statement for the difference between the carrying amount and the recoverable amount. An impairment loss is reversed if the subsequent increase in the recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. The impairment loss is reversed only to the extent that the financial asset's carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognised.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (f) Financial Instruments (continued)

#### BASIS OF RECOGNITION AND MEASUREMENT (continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired. Derecognition also occurs when the rights to receive cash flows from financial assets have been transferred together with substantially all of their risks and rewards. A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

The NZ Life Group offsets financial assets and financial liabilities and reports the net balance in the Balance Sheet where there is a legally enforceable right of set-off and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Financial instruments classified as at fair value through profit or loss are presented in the NZ Life Group's Balance Sheet at their fair value. For other financial assets and financial liabilities, fair value is estimated as follows:

(i) Cash and cash equivalents

These assets are short term in nature and the carrying value is approximately equal to their fair value.

(ii) Trade and other receivables

The carrying amount in the Balance Sheet is considered a reasonable estimate of their fair value after making allowances for the fair value of non-accrual and potential problem loans and receivables.

(iii) Trade and other payables

These liabilities are short term in nature and the carrying value is approximately equal to their fair value.

#### FINANCIAL ASSETS AT FAIR VALUE THROUGH INCOME STATEMENT

Assets in this category are measured at fair value at inception and on an on-going basis and include:

##### *Securities*

Investments held by life insurance companies are recognised at fair value through the Income Statement at inception because they back life insurance contract liabilities or life investment contract liabilities. Gains and losses arising from the fair value remeasurement of securities are included as part of investment income in the Income Statement.

Assets included within securities are as follows:

(i) Shares in Listed Companies and Managed Funds

Equity and property securities (including all external fund certificates), based on the bid market price quoted by the stock exchange or fund manager.

(ii) Fixed Interest Securities

Fixed interest securities, based on a quoted bid market price.

(iii) Mortgages and Loans on Policies

Mortgages and loans on policies, based on a market accepted valuation technique, using methods and assumptions that are based on market conditions and risks existing at the balance date. Mortgages are carried at estimated fair value, derived using a valuation technique that uses experienced judgement to estimate the credit risk and component of the valuation. This experienced judgement is not supported by observable market prices; it is based on assessments concerning economic conditions, loss experience, and the risk characteristics associated with particular mortgages. These assessments are subjective in nature and the range of possible alternative assumptions is considered immaterial.

(iii) Annuity Investment

Annuity investment, based on a market accepted valuation technique, using methods, rates and assumptions that are based on market conditions and risks existing at the balance date.

#### HELD FOR TRADING

Forward currency contracts are used to reduce the NZ Life Group's exposure to currency movements affecting the market value of the NZ Life Group's investments denominated in foreign currencies.

Derivative financial instruments are recorded at fair value through Income Statement, based on market accepted valuation techniques using observable market inputs. Subsequent gains and losses arising from the fair value remeasurement of derivative financial instruments are recognised immediately in investment income in the Income Statement. All derivatives used by the NZ Life Group are classified as held for trading as they do not meet the criteria for hedge accounting under NZ IAS 39 *Financial Instruments: Recognition and Measurement*.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (f) Financial Instruments (continued)

#### LOANS AND RECEIVABLES

Assets in this category are recognised initially at fair value plus transaction costs and are subsequently measured at amortised cost using the effective interest method less any allowance for uncollectible amounts. Loans and receivables include:

#### *Cash and Cash Equivalents*

Cash and Cash Equivalents include bank current accounts and cash on deposit, readily convertible to known amounts of cash, that are subject to an insignificant risk of changes in value. Assets in this category are at face value and interest is taken to the Income Statement when earned. Bank overdrafts are shown within cash and cash equivalents if the net position is an asset due to the NZ Life Group's right to offset overdrafts within its banking facility.

#### *Trade and Other Receivables*

Trade and other receivables include investment receivables, outstanding premiums, amounts due from reinsurers, amounts due from agents and other current assets. These assets are short term in nature and the carrying amount includes allowances for impaired receivables and therefore is considered a reasonable estimate of fair value.

#### FINANCIAL LIABILITIES AT FAIR VALUE THROUGH INCOME STATEMENT

Life investment contract liabilities are measured at fair value, with subsequent gains and losses arising from fair value remeasurement recognised in the Income Statement. Refer to note 1(l) for more details of life investment contract liabilities.

#### FINANCIAL LIABILITIES AT AMORTISED COST

This category includes all financial liabilities other than those designated by the NZ Life Group as at fair value through Income Statement. Liabilities in this category include:

#### *Trade and Other Payables*

Trade and other payables includes dividends payable, interest payable, amounts due to agents, outstanding claims, investment creditors, employee entitlements, trade creditors and accruals, amounts due to reinsurers, amounts due to related parties and other current liabilities. Liabilities in this category are recognised when due and are initially measured at the fair value of consideration paid plus transaction costs. After initial recognition, they are measured at amortised cost using the effective interest method.

### (g) Derivative Financial Instruments

Forward exchange contracts are used to reduce the NZ Life Group's exposure to foreign exchange movements affecting the market value of the NZ Life Group's investments denominated in foreign currencies.

The NZ Life Group recognises derivatives in the Balance Sheet at their fair value. Derivative assets are the fair value of derivatives which have a positive fair value. Derivative liabilities are the fair value of derivatives which have a negative fair value. Derivatives are recorded at fair value based on market accepted valuation techniques using observable market inputs.

The NZ Life Group has not used hedge accounting to account for any transactions in the financial statements. All derivatives that do not meet the criteria for hedge accounting under NZ IAS 39 are classified as held for trading. This includes derivatives transacted to mitigate foreign currency and interest rate risk. Changes in fair value are reflected in investment income in the Income Statement.

### (h) Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

The cost of property, plant and equipment less the estimated residual value is depreciated over their useful lives on a straight-line basis. Depreciation of work in progress will not begin until the asset is available for use i.e. when it is in the location and condition necessary for it to be operating in the manner intended by management. The estimated useful lives of the major assets are:

> Leasehold improvements and services	10 - 18 years
> Office equipment, furniture and fittings and computer equipment	3 - 10 years

Assets are reviewed for impairment indicators annually to identify events or changes in circumstances that indicate that the carrying amount may not be recoverable. If an asset's carrying amount is greater than its estimated recoverable amount, the carrying amount is written down to its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and the asset's value in use. Any impairment loss is recognised immediately in the Income Statement.

### (i) Intangible Assets

#### *Goodwill*

Refer to (a) for details on goodwill.

#### *Internally Developed Software, Acquired Software Licences and Application Software*

The NZ Life Group generally expenses computer software costs in the year incurred. However, some costs associated with developing identifiable and unique software products controlled by the NZ Life Group, including employee costs and an appropriate portion of relevant overheads, are capitalised and treated as intangible assets when the products will generate probable future economic benefits. Acquired computer software licenses are capitalised on the basis that they are costs incurred to acquire and to use specific software. These assets are amortised using the straight-line method over their useful lives (not exceeding three years).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (i) Intangible Assets (continued)

#### *Other Intangible Assets and Deferred Acquisition Costs*

Costs for the right to service policies have been capitalised and treated as intangible assets. These assets are amortised using the straight-line method over their useful lives, which are estimated as between 18 and 54 months. Other operating costs (refer note (d)) that vary with, and are directly related to securing new life investment policies, are capitalised as a deferred acquisition cost intangible asset, and are subsequently amortised over the life of the contracts.

#### *Intangible Assets Impairment Reviews*

Intangible assets are reviewed for impairment annually to identify events or changes in circumstances that indicate that the carrying amount may not be recoverable. If an asset's carrying amount is greater than its estimated recoverable amount, the carrying amount is written down to its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and the asset's value in use. Any impairment loss is recognised immediately in the Income Statement.

### (j) Taxation

Tax expense for the period comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case, the tax is recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at balance date after taking advantage of all allowable deductions under current taxation legislation. It also includes any adjustment to tax payable in respect of previous financial years. Current tax is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at balance date.

In accordance with NZ IAS 12 *Income Taxes*, a deferred taxation benefit is recognised only to the extent that it is probable (i.e. more likely than not) that a future taxable profit will be available against which the asset can be utilised. Deferred taxation assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. Any reduction is recognised in the Income Statement.

Tax liabilities and assets are transferred among group companies through intercompany accounts at the current tax rate if, and only if, the entities concerned have a legally enforceable right to make or receive a single net payment and the entities intend to make or receive such a net payment or to recover the asset and settle the liability simultaneously.

#### *Life Insurance Tax*

From 1 July 2010, life insurers have been subject to a new tax regime. Two tax bases are maintained; the shareholder base which is subject to tax on life risk products (premiums less claims and expenses) and net investment income from shareholder funds, and the policyholder base which is subject to tax on net investment income from policyholder funds. The life insurer pays tax on both bases at the prevailing corporate tax rate of 28% (30 June 2015 28%). As the life insurer is taxed as proxy for the policyholder, returns to policyholders are tax exempt.

The regime is applicable to all life insurance policies, irrespective of when they were issued. However, the new regime offers a concessional tax treatment (known as a transitional adjustment) for life insurance policies that were in force prior to 1 July 2010. The impact of the transitional adjustment is that it effectively treats designated policies (known as grandparented policies) as having income tax levied on a basis equivalent to the life office base under the old tax regime. In general, grandparented status lasted for 5 years from 1 July 2010. However, for certain policy types, namely level term policies, the grandparented status can be for the duration of the policy.

#### *Goods and Services Tax*

Where a transaction is subject to Goods and Services Tax ("GST"), the financial statements have been prepared so that all components are stated exclusive of GST, with the exception of trade receivables and trade payables, which include GST invoiced.

### (k) Provisions

A provision is recognised in the Balance Sheet when the NZ Life Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

### (l) Life Insurance Business

#### *Statutory Obligations*

The New Zealand insurance industry is regulated by the Reserve Bank of New Zealand ("RBNZ"), under the Insurance (Prudential Supervision) Act 2010 ("IPSA"). IPSA requires all entities carrying on insurance business in New Zealand (as defined by the Act) to hold a licence. Sovereign Assurance Company Limited ("SACL"), a wholly owned subsidiary of ASBGL, holds a full licence under IPSA. Key elements of the insurance prudential supervision regime include minimum solvency requirements and regular reporting to the RBNZ, the need for directors and other relevant officers to meet fit and proper standards, and governance and risk management requirements.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (I) Life Insurance Business (continued)

IPSA requires that a life insurer must at all times have at least one statutory fund in respect of its life insurance business. On 1 July 2013, SACL established a statutory fund, the Sovereign Statutory Fund No. 1, that relates solely to SACL's life insurance business as defined by IPSA. SACL's standalone health insurance business (which is not classified as life insurance business under IPSA) and business that does not relate to contracts of insurance are included in SACL's Other Fund. The activities of the statutory fund are reported in aggregate with the Other Fund in the financial statements. Further information on the statutory fund is provided in notes 23 and 32.

SACL has an insurer financial strength rating of "A+" (Superior) issued by international rating agency A.M. Best Company Inc. with an effective date of 14 December 2015.

#### *Life Insurance and Life Investment Contracts - Classification*

The NZ Life Group's life insurance business is split between life insurance contracts and life investment contracts. Life insurance contracts are accounted for in accordance with the requirements of NZ IFRS 4 *Insurance Contracts*. Life investment contracts are accounted for in accordance with NZ IAS 18 *Revenue* and NZ IAS 39.

Life insurance contracts are those contracts that transfer significant insurance risk. Life investment contracts are those contracts with no significant insurance risk, but which give rise to a financial liability under NZ IAS 39.

Contracts that contain a discretionary participation feature are also classified as life insurance contracts.

#### *Life Insurance Contract Liabilities and Margin on Services Profit*

The financial reporting methodology used to determine the value of life insurance contract liabilities is referred to as Margin on Services ("MoS"), as set out in New Zealand Society of Actuaries Professional Standard 20: *Valuation of Life Insurance Liabilities*. MoS is designed to recognise profits on life insurance policies as services are provided to policyholders and income is received. Under MoS, the planned profit margins of premium received less expenses is deferred and amortised over the life of the contract, whereas losses are recognised immediately.

Life insurance contract liabilities are calculated in a way that allows for the systematic release of planned profit margins as services are provided to policyholders and the revenues relating to those services are received. Services used to determine profit recognition include the cost of expected insurance claims and annuity payments. Life insurance contract liabilities are generally determined as the present value of all future expected payments, expenses, taxes and profit margins, reduced by the present value of all future expected premiums.

Profit is analysed into the following categories:

#### (i) *Planned Margins of Revenues Over Expenses*

At the time of writing a policy and at each balance date, best estimate assumptions are used to determine all expected future payments (including tax) and premiums. Where actual experience replicates best estimate assumptions, the expected profit margins will be released to profit over the life of the policy.

#### (ii) *The Difference Between Actual and Assumed Experience*

Experience profits and losses are realised where actual experience differs from best estimate assumptions. Instances giving rise to experience profits and losses include variations in claims, expenses, mortality, discontinuance and investment returns (to the extent the shareholder assumes investment risk).

#### (iii) *Changes to Underlying Assumptions*

Assumptions used for measuring life insurance contract liabilities are reviewed each year. Where the review leads to a change in assumptions, the change is deemed to have occurred from the end of the year.

The financial effect of a change in discount rates resulting from changes in market conditions is recognised in the year that the rates are changed. The financial effect of all other changes to assumptions is recognised in the Income Statement over the future years during which services are provided to policyholders. If, based on best estimate assumptions, written business of a group of related products is expected to be unprofitable, the total expected loss for that related product group is recognised in the Income Statement immediately. When loss making business becomes profitable previously recognised losses are reversed.

#### (iv) *Investment Earnings on Assets in Excess of Policy Liabilities*

Profits are generated from investment assets in excess of those required to meet policy liabilities. Investment earnings are directly influenced by market conditions and as such this component of MoS profit will vary from year to year.

#### *Life Investment Contract Liabilities*

All contracts issued by the NZ Life Group which are classified as life investment contracts are unit linked. The fair value of a unit linked contract is determined using the current unit values that reflect the fair value of the financial assets backing the contract, multiplied by the number of units attributed to the contract holder.

#### *Identification of Assets Backing Life Investment Contract*

All contracts issued by the NZ Life Group that are classified as life insurance contracts are non linked. The assets backing unit linked contracts are in separate investment funds from those backing non linked contracts.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 1 Statement of Accounting Policies (continued)

### (l) Life Insurance Business (continued)

#### *Reinsurance*

Contracts entered into by the NZ Life Group with reinsurers all meet the definition of an insurance contract.

As the reinsurance agreements provide for indemnification of the NZ Life Group by the reinsurers against loss or liability, reinsurance income and expenses are recognised separately in the Income Statement when they become due and payable in accordance with the reinsurance agreements.

Reinsurance recoveries for claims are recognised as reinsurance income. Reinsurance premiums are recognised as reinsurance expenses.

Liabilities ceded under reinsurance are the present value of future reinsurance claims receivable and premiums payable by the NZ Life Group and have been classified as an asset, liabilities ceded under reinsurance.

### (m) Retirement Benefits Obligations

The NZ Life Group currently sponsors two superannuation plans for its employees and ex-employees. The assets and liabilities of these plans are held independently of the NZ Life Group's assets in separate trustee administered funds. The NZ Life Group has both defined benefit and defined contribution plans.

Full disclosures of the defined benefit and contributions plans as required by NZ IAS 19 *Employee Benefits* have not been presented on the basis that these assets and liabilities are not a material component of the NZ Life Group's Balance Sheet.

#### *Defined Benefit Plans*

Defined benefit plans are formal arrangements under which an entity provides post-employment benefits.

The liability or asset recognised in the Balance Sheet in respect of defined benefit superannuation plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in current and prior years; that benefit is discounted to determine the present value, and the fair value of the plans' assets are deducted. The discount rate is the yield at balance sheet date on government securities which have terms to maturity approximately the same as the related liability. The defined benefit calculation is performed using the projected unit credit method. Where the calculation results in a benefit to the NZ Life Group, the recognised asset is limited to the present value of any future employer contributions to the plan that can be funded from the plan surplus.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited directly to the Statement of Comprehensive Income. Current service costs are recognised immediately in the Income Statement.

#### *Defined Contribution Plans*

Defined contribution plans are post-employment benefit plans under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior years.

Contributions to defined contribution plans are recognised as an expense in the Income Statement as incurred.

### (n) Contingent Liabilities

The NZ Life Group discloses a contingent liability when it has a possible obligation arising from past events, that will be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the NZ Life Group's control. A contingent liability is disclosed when a present obligation is not recognised because it is not probable that an outflow of resources will be required to settle an obligation, or the amount of the obligation cannot be measured with sufficient reliability.

### (o) Transactions with CBA NZ Operations

Due to the diverse nature of the Commonwealth Bank of Australia's operations in New Zealand, the New Zealand operations have been broken into two separate groups, and separate disclosures statements are compiled for each group. Transactions between the NZ Life Group (reporting entity) and the NZ Banking Group have not been eliminated. This will better reflect the true nature of activities within New Zealand.

### (p) Cash Flow Statement

This has been prepared using the direct approach, modified by the netting of cash flows associated with reinsurance, foreign exchange forward contracts, and the settlement of tax balances. For these items, the NZ Life Group considers that knowledge of gross receipts and payments is not essential to understanding the activities of the NZ Life Group and it is considered acceptable to report only the net cash flows. This is based on the fact that the turnover of these items is quick, the amounts are large, and the maturities are short.

### (q) Segment Reporting

The NZ Life Group is not required to disclose geographic or operating segment information under NZ IFRS 8 *Operating Segments*. On this basis there are no disclosures relating to the NZ Life Group's geographic or operating segments.

### (r) Operating Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the Income Statement on a straight-line basis over the period of the lease.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 2 Actuarial Assumptions and Methods

The effective date of the policy liabilities and solvency margin calculation for the NZ Life Group is 30 June 2016. Doune Connett FNZSA, as the Appointed Actuary of SACL, is satisfied as to the accuracy of the data from which the amount of life insurance contract liabilities has been determined.

The projection method is used to determine life insurance contract liabilities. The projection method uses expected cash flows (premiums, investment income, surrenders or benefit payments, expenses) plus profit margins to be released in future periods, to calculate the present value of life insurance contract liabilities.

Life insurance contract liabilities have been determined in accordance with Professional Standard No.20 issued by the New Zealand Society of Actuaries and the requirements of NZ IFRS 4.

Key assumptions used in determining life insurance contract liabilities are as follows:

### (a) Discount Rates

#### (i) *Business where Benefits are Contractually Linked to the Performance of Assets Held*

The discount rates used to determine life insurance contract liabilities reflect the expected future gross returns on the NZ Life Group's current asset mix. Fixed interest investments were assumed to earn 2.4% p.a (30 June 2015 3.6%) and equity investments 6.4% p.a (30 June 2015 7.6%). The discount rates used for individual classes of business varied between 2.4% p.a and 3.7% p.a (30 June 2015 3.6% and 4.9%).

#### (ii) *Other Business*

The discount rate used to determine life insurance contract liabilities is a risk free discount rate. Single point discount rates have been determined so that the term structure of the products is taken into account in setting the discount rate. For annuities and risk business rates between 2.2% and 3.3% pa were used (30 June 2015 3.3% to 4.4%).

### (b) Profit Carriers

Policies are divided into related product groups with profit carriers and profit margins as follows:

Policy type	Carrier
Risk	Expected claims payments
Savings business	Funds under management/investment management expenses
Traditional participating business	Bonuses

### (c) Investment and Maintenance Expenses

Future maintenance and investment expenses have been assumed at current levels in line with contractual fees set out in agreement with Sovereign Services Limited ("SSL"), a wholly owned subsidiary of SACL, and external fund managers. Future inflation has been assumed to be 2.0% pa (30 June 2015 2.0%) for determining future expenses and inflation-linked increases in benefits and premiums.

### (d) Taxation

The rates of tax enacted or substantially enacted at the date of the valuation are assumed to continue into the future. The corporate tax rate used is 28% (30 June 2015 28%). Allowance has been made for the "fair dividend rate" rules that apply to global equities, where tax is paid on 5% of the market value of investments, regardless of the actual rate of investment income.

### (e) Rates of Growth of Unit Prices

Unit price growth is assumed to be equal to the assumed investment earning rates less tax and asset based charges for each product.

### (f) Mortality and Morbidity

Projected future rates of mortality for insured lives are based on a proportion of New Zealand standard industry table, the NZ97. These are then adjusted by comparing the standard tables with the NZ Life Group's own experience using geometric smoothing techniques or moving averages. Annuitant mortality is assumed to be a proportion of the PMA92 and PMF92 tables, adjusted for mortality improvements prior to and after the valuation date.

Assumptions are reviewed based on annual experience studies. The mortality assumption for LifePlus business has been increased by 38%. For the other business, there have been no change in mortality assumptions since 30 June 2015.

The proportions of the industry mortality table (NZ97) adopted for the major products range from 48% to 96% (30 June 2015 48% to 96%).

Future morbidity experience has been based on a combination of reinsurers' tables, industry tables, industry experience and internal investigations. For significant classes of business, internal experience is compared with reinsurers' tables using geometric smoothing techniques or moving averages.

The following changes have been made for claim assumptions since 30 June 2015:

- The DI claim assumptions have been increased by 1.5% - 3%.
- The LAB claim assumptions have been increased following a change in basis to the 2008 Gen Re LAB graduated table.
- The TPD claim assumptions have been increased by approximately 40%.
- The Health claim assumptions have seen a number of changes resulting in an overall increase in projected claim cost.

### (g) Rates of Discontinuance

Assumptions for the incidence of withdrawal, partial termination and transfer of policies to paid-up are primarily based on investigations of the NZ Life Group's own experience.

Discontinuance rates were reviewed at 30 June 2016.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 2 Actuarial Assumptions and Methods (continued)

### (g) Rates of Discontinuance (continued)

Future rates of discontinuance are:

	Age	Policy Duration (years)									
		1	2	3	4	5	6	7	8	9	10+
<b>As at 30 June 2016</b>											
Life rate for age	< 30	10%	14%	16%	16%	15%	14%	13%	13%	12%	10%
	30 - 39	7%	11%	13%	13%	13%	12%	11%	11%	10%	9%
	40 - 49	7%	10%	14%	13%	12%	12%	11%	11%	11%	9%
	50 - 64	7%	12%	17%	16%	15%	14%	14%	14%	13%	11%
	65+	14%	18%	22%	21%	21%	20%	20%	20%	19%	18%
Life level to age 80	< 30	12%	13%	13%	12%	10%	10%	9%	9%	9%	7%
	30 - 39	9%	10%	10%	9%	7%	7%	7%	6%	6%	5%
	40 - 49	6%	6%	6%	6%	5%	5%	4%	4%	4%	3%
	50 - 64	7%	7%	9%	6%	6%	5%	4%	4%	4%	3%
	65+	6%	7%	8%	6%	6%	5%	4%	4%	4%	3%
<b>As at 30 June 2015</b>											
Life rate for age	< 30	11%	16%	18%	16%	16%	15%	15%	15%	14%	13%
	30 - 39	7%	11%	13%	13%	13%	12%	12%	12%	11%	10%
	40 - 49	7%	11%	13%	12%	12%	12%	11%	11%	11%	9%
	50 - 64	8%	11%	15%	13%	14%	14%	13%	13%	12%	11%
	65+	15%	18%	23%	21%	21%	21%	21%	21%	20%	19%
Life level to age 80	< 30	15%	17%	14%	12%	11%	10%	9%	9%	9%	9%
	30 - 39	10%	12%	9%	8%	7%	6%	5%	5%	5%	5%
	40 - 49	8%	7%	8%	6%	5%	4%	4%	4%	4%	3%
	50 - 64	7%	6%	10%	6%	6%	5%	4%	3%	3%	3%
	65+	6%	5%	9%	6%	5%	5%	4%	3%	3%	3%

As at 30 June	Age	2016			2015		
		Life	Non-Life	Total	Life	Non-Life	Total
<b>Other Risk</b>	< 30	22%	14%		21%	15%	
	30 - 39	14%	13%		14%	13%	
	40 - 49	11%	12%		12%	12%	
	50 - 64	9%	13%		10%	13%	
	65+	8%	16%		8%	17%	
<b>Participating Savings</b>				4%			
				10%			
						4%	
						12%	

### (h) Basis of Calculation of Surrender Values

Surrender values are set using an asset share approach and taking into consideration equity between continuing and terminating policyholders.

### (i) Participating business

For most participating business, bonus rates are set such that, over long periods, the returns to policyholders are commensurate with the investment returns achieved on the relevant assets, together with other sources of profit arising from this business. Distributions are split between policyholders and shareholders with the valuation allowing for shareholders to share in distributions at a maximum allowable rate of 20% (30 June 2015 20%).

In applying the policyholders' share of profits to provide bonuses, consideration is given to equity between generations of policyholders and equity between the various classes and sizes of policies in force. Assumed future bonus rates included in life insurance contract liabilities were set such that the present value of life insurance contract liabilities equates to the present value of assets supporting the business together with assumed future investment returns, allowing for the shareholder's right to participate in distributions.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 2 Actuarial Assumptions and Methods (continued)

### (i) Participating business (continued)

Assumed future bonus rates per annum for the major classes of individual participating business were:

As at 30 June		NZ Life Group	
		2016	2015
Ex-Colonial policies	Bonus rate on sum assured	<b>0.40%</b>	0.40%
	Bonus rate on existing bonus	<b>0.40%</b>	0.40%
Ex-Prudential policies	Bonus rate on sum assured	<b>0.25%</b>	1.25%
	Bonus rate on existing bonus	<b>0.25%</b>	1.25%
Ex-NZI policies	Bonus rate on sum assured	<b>0.13%</b>	0.13%
	Bonus rate on existing bonus	<b>0.25%</b>	0.25%
Ex-Metropolitan life policies	Bonus rate on sum assured	<b>0.00%</b>	0.00%
	Bonus rate on existing bonus	<b>0.00%</b>	0.00%
Investment account policies	Crediting Rate	<b>3.13%</b>	4.06%

### (j) Impact of Changes in Assumptions

Refer to note 1(l) for an explanation of the treatment of changes in actuarial assumptions on life insurance contract liabilities. The impact of changes in actuarial assumptions made during the reporting period are:

\$ millions For the year ended 30 June	NZ Life Group			
	Effect on Future Profit Margins		Effect on Life Insurance Contract Liabilities	
	2016	2015	2016	2015
Market related changes to discount rates	<b>94</b>	26	<b>4</b>	1
Non-market related changes to discount rates	-	(3)	-	-
Mortality and morbidity	<b>33</b>	16	<b>16</b>	(1)
Discontinuance rates	<b>41</b>	68	-	-
Maintenance expenses	<b>(60)</b>	(13)	<b>(1)</b>	-
Other assumptions	<b>13</b>	32	<b>1</b>	-

## 3 Sources of Profit

\$ millions For the year ended 30 June	NZ Life Group	
	2016	2015
<b>Life insurance</b>		
Planned margins of revenues over expenses	<b>70</b>	62
Difference between actual and assumed experience	<b>22</b>	28
Effects of changes in underlying assumptions	<b>(2)</b>	1
Recognition of future expected losses	<b>(14)</b>	-
<b>Net profit after taxation arising from life insurance contracts</b>	<b>76</b>	91
<b>Life investment</b>		
Planned margins of revenues over expenses	<b>10</b>	9
Difference between actual and assumed experience	-	1
<b>Net profit after taxation arising from life investment contracts</b>	<b>10</b>	10
Investment earnings on shareholders assets	<b>19</b>	23
<b>Total life activities</b>	<b>105</b>	124
<b>Non-life activities</b>		
Other	<b>2</b>	2
<b>Total non-life activities</b>	<b>2</b>	2
<b>Net profit after taxation attributed to shareholders</b>	<b>107</b>	126

# Notes to the Financial Statements

For the year ended 30 June 2016

## 4 Premium Income

\$ millions		NZ Life Group	
For the year ended 30 June	Note	2016	2015
Life insurance contract premiums		689	667
Life investment contract premiums and fee income		31	34
<b>Total premiums</b>		<b>720</b>	<b>701</b>
Less: Deposit premiums recognised as an increase in life investment contract liabilities	19	(29)	(32)
<b>Total premium income</b>		<b>691</b>	<b>669</b>
Less: Reinsurance expense		(49)	(47)
<b>Total net premium income</b>		<b>642</b>	<b>622</b>

## 5 Other Income

\$ millions		NZ Life Group	
For the year ended 30 June		2016	2015
Management and other fees		5	8
Income from financing arrangements		1	2
<b>Total other income</b>		<b>6</b>	<b>10</b>

## 6 Investment Income

\$ millions		NZ Life Group	
For the year ended 30 June		2016	2015
Dividends		23	26
Net realised and unrealised gains		10	73
<b>Total equity securities</b>		<b>33</b>	<b>99</b>
Interest		54	59
Net realised and unrealised gains		71	39
<b>Total fixed interest securities and cash</b>		<b>125</b>	<b>98</b>
Dividends		4	5
Net realised and unrealised gains		3	25
<b>Total property securities</b>		<b>7</b>	<b>30</b>
Other investment income		2	2
<b>Total investment income</b>		<b>167</b>	<b>229</b>

## 7 Claims Expense

\$ millions		NZ Life Group	
For the year ended 30 June	Note	2016	2015
Death, disability and medical claims		333	321
Maturities		35	35
Surrenders		98	97
Annuities		4	4
<b>Total claims</b>		<b>470</b>	<b>457</b>
Less: Claims recognised as a decrease in life investment contract liabilities	19	(96)	(92)
<b>Total claims expense</b>		<b>374</b>	<b>365</b>
Less: Reinsurance recoveries		(39)	(41)
<b>Total net claims expense</b>		<b>335</b>	<b>324</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 8 Other Operating Expenses

\$ millions For the year ended 30 June	NZ Life Group				Total	
	Life insurance contracts		Life investment contracts		2016	2015
	2016	2015	2016	2015	2016	2015
Initial commission	52	54	-	-	52	54
Other acquisition expenses	63	71	2	2	65	73
<b>Policy acquisition expenses</b>	<b>115</b>	125	<b>2</b>	2	<b>117</b>	127
Renewal commission	87	83	3	3	90	86
Other maintenance expenses	74	65	2	2	76	67
<b>Policy maintenance expenses</b>	<b>161</b>	148	<b>5</b>	5	<b>166</b>	153
Investment management expenses	3	3	2	2	5	5
<b>Total life expenses</b>	<b>279</b>	276	<b>9</b>	9	<b>288</b>	285
Superannuation management					1	1
Asset management					2	5
<b>Total other operating expenses</b>					<b>291</b>	291
<b>Included above:</b>						
Operating lease expenses					5	5
Impairment of intangible assets					1	1
Amortisation of intangible assets					7	9
Depreciation					2	2
Employee benefits expense						
Wages and salaries					82	81
Defined contribution plan expense					2	2
Fiduciary expenses (asset management)					2	2

## 9 Auditor's Remuneration

\$ thousands For the year ended 30 June	NZ Life Group	
	2016	2015
PricewaterhouseCoopers is the appointed auditor of the NZ Life Group for the current and prior year. Fees paid to PricewaterhouseCoopers are as follows:		
Fees for the audit and review of financial statements	912	952
Review of controls relating to superannuation schemes	20	20
Audit of solvency return	40	40
Audit and review of regulatory compliance	-	13
Tax related services	-	4
Other assurance related services	11	58

# Notes to the Financial Statements

For the year ended 30 June 2016

## 10 Taxation

\$ millions For the year ended 30 June	Note	NZ Life Group	
		2016	2015
Current taxation		45	10
Deferred taxation	20	54	51
<b>Total taxation charged to the Income Statement</b>		<b>99</b>	<b>61</b>
The taxation expense on the NZ Life Group's net profit before taxation differs from the theoretical amount that would arise using the domestic rate as follows:			
<b>Net profit before taxation</b>		<b>206</b>	187
Income tax at the current rate of 28% (2015 28%)		58	52
Movement in policy liabilities and tax reserving amounts		19	43
Investment income adjustments		5	(34)
Non-assessable income		(2)	(23)
Non-deductible expenditure		34	30
Imputation credit adjustments		(2)	(3)
Prior period adjustments		(13)	(4)
<b>Total taxation charged to the Income Statement</b>		<b>99</b>	<b>61</b>
Weighted average effective tax rate		<b>48%</b>	33%

## 11 Imputation Credit Account

Companies may attach imputation credits to dividends paid which represent the New Zealand tax already paid by the company or tax group on profits. New Zealand resident shareholders may claim a tax credit to the value of the imputation credit attached to dividends.

The NZ Life Group has formed an imputation group with other members of the Commonwealth Bank of Australia Group ("ICA Group"). The closing imputation credit account balances presented below represent the imputation credits available to all members of the ICA Group.

The amount of imputation credits available to all members of the ICA Group as at 30 June 2016 is \$727 million (30 June 2015 \$465 million). This amount includes imputation credits that will arise from the payment of the provision for income tax and from the receipt of dividends recognised as receivables as at the reporting date, and imputation debits that will arise from the payment of dividends recognised as payables as at the reporting date.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 12 Securities

\$ millions As at 30 June	Note	NZ Life Group	
		2016	2015
Equity securities		734	784
Fixed interest securities			
New Zealand government stock		664	673
Corporate bonds		28	30
Foreign government stock		158	178
<b>Total fixed interest securities</b>	12(c)	<b>850</b>	<b>881</b>
Property securities		83	97
Loans on policies	12(a)	20	21
Mortgages	12(b)	3	3
<b>Total securities</b>		<b>1,690</b>	<b>1,786</b>

As at 30 June 2016 no investments were pledged under repurchase agreements or other arrangements (30 June 2015 nil). A maturity analysis for equity securities and property securities has not been presented because these investments are liquid assets and the timing of realisation is not known.

### (a) Loans on Policies

There is no maturity analysis presented because there are no fixed maturity dates attached to the loans. The loans are fully secured against customer life investment and life insurance policies.

### (b) Mortgages

Mortgages are fully secured against property and are due within one year.

### (c) Fixed Interest Securities

#### Maturity analysis:

Under one year	3	2
Between one and two years	7	3
Between two and three years	12	13
Between three and four years	38	48
Between four and five years	64	49
Greater than five years	726	766
	<b>850</b>	<b>881</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 13 Cash and Cash Equivalents

\$ millions As at 30 June	NZ Life Group	
	2016	2015
Cash at bank and on deposit	569	598
Foreign currency deposits	3	3
<b>Total cash and cash equivalents</b>	<b>572</b>	<b>601</b>

Total cash and cash equivalents as at 30 June 2016 includes nil from discontinued operations (30 June 2015 \$2 million).

## 14 Derivative Financial Instruments

The NZ Life Group enters into derivative transactions which provide economic hedges for risk exposures but do not meet the accounting requirements for hedge accounting treatment. The NZ Life Group purchases foreign currency contracts as economic hedges to manage currency risk (refer note 1g). Gains or losses on the forward contracts have been recorded in investment income with the gains or losses on the investments they have hedged.

The forward currency contracts taken out do not exceed three months. At balance date these contracts have varying maturity dates.

### Face and Fair Values

The face value is the contractual amount of the derivatives and provides a basis for comparison with instruments recognised on the Balance Sheet. This amount is not necessarily exchanged and does not indicate the NZ Life Group's exposure to credit risk. The amount predominantly acts as a reference value upon which interest payments and net settlements can be calculated and on which revaluation is based. The face value of derivative financial instruments on hand, the favourable or unfavourable market values of these instruments, and the consequent aggregate fair values of derivative financial assets and liabilities can fluctuate significantly from time to time. The fair values of derivative financial instruments held are set out in the following table:

\$ millions For the year ended 30 June	NZ Life Group	
	2016	2015
<b>Financial instruments subject to enforceable master netting agreements</b>		
Forward contract assets	29	1
<b>Total derivative financial assets</b>	<b>29</b>	<b>1</b>
Forward contract liabilities	1	33
<b>Total derivative financial liabilities</b>	<b>1</b>	<b>33</b>
<b>Total net derivative financial instruments *</b>	<b>28</b>	<b>(32)</b>
<b>Net gains on derivative financial instruments</b>	<b>8</b>	<b>24</b>
* Whilst master netting arrangements are in place, derivative assets and derivative liabilities are presented gross on the balance sheet. The NZ Life Group does not have any collateral arrangements in relation to these financial instruments.		
<b>Currency contracts face value</b>		
Forward contract assets	637	685
Forward contract liabilities	609	717

# Notes to the Financial Statements

For the year ended 30 June 2016

## 15 Principal Subsidiaries

The NZ Life Group has an interest in the following entities:

Entity Name	%	Nature of Business	Balance Date
ASB Group (Life) Limited	100	Group funding	30 June
Colonial First State Investments (NZ) Limited	N/a	Struck off	30 June
First State Investments (NZ) Limited	100	Investment and registry administration	30 June
Sovereign Assurance Company Limited	100	Life insurance	30 June
Sovereign Services Limited	100	Administration services	30 June
Sovereign Superannuation Funds Limited	100	Superannuation scheme manager	30 June
Sovereign Superannuation Trustees Limited	100	Trustee company	30 June
Westside Properties Limited	100	Asset leasing	30 June

All entities were incorporated in New Zealand. Colonial First State Investments (NZ) Limited was classified as a discontinued operation during the year ended 30 June 2014 and was struck off in June 2016. The entity received no income and incurred no expenses in the current period and prior period, and has no material balance sheet items.

## 16 Intangible Assets

The NZ Life Group has goodwill of \$507 million (30 June 2015 \$507 million) for which the cash generating unit is ASBGL's life insurance and life investment business.

The recoverable amount for the life insurance and investment business is based on fair value calculations. The appraisal value methodology employed by the NZ Life Group actuary in assessing excess market value over net tangible assets of the NZ Life Group companies is deemed by management to be an appropriate proxy for determining fair value.

The appraisal value is a discounted cash flow valuation, taking account of existing business and future business written over a 20-year period. The cash flow projections are based on best estimate assumptions of future experience for the expected duration of policies. The key assumptions used in the projection of cash flows are the same as those key assumptions used in determining policy liabilities (refer note 2). The discount rates used at 30 June 2016 were 6.50% (30 June 2015 7.73%) for life insurance business and 8.42% (30 June 2015 9.65%) for life investment business.

No impairment losses were recognised against the carrying amount of goodwill for the year ended 30 June 2016 (30 June 2015 nil).

Other intangible assets of \$15 million (30 June 2015 \$21 million) consist of internally developed software of \$3 million (30 June 2015 \$6 million), life investment contract deferred acquisition cost of \$9 million (30 June 2015 \$10 million) and other items of \$3 million (30 June 2015 \$5 million).

Impairment losses of \$1 million were recognised against the carrying amount of other intangible assets for the year ended 30 June 2016 (30 June 2015 \$1 million).

## 17 Trade and Other Receivables

\$ millions As at 30 June	Note	NZ Life Group	
		2016	2015
Investment receivables		21	19
Outstanding premiums		16	20
Amounts due from related parties	24	1	1
Amounts due from reinsurers		12	5
Other assets		2	2
Agent balances receivables		2	2
<b>Total trade and other receivables</b>		<b>54</b>	<b>49</b>

All trade and other receivables have an expected settlement date of less than 12 months.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 18 Retirement Benefit Obligations

Actuarial gains and losses are recognised in full each year.

The Prudential Assurance Co NZ Limited Pension Scheme ("Prudasco") is a defined benefit plan with only pensioners in payment now remaining. The date of the last full triennial actuarial review was completed in 2013, a review as at 31 March 2016 is currently in progress.

The Sovereign Staff Retirement Fund ("SSRF") is a superannuation scheme with a defined benefit section and a defined contribution section. The date of the last full triennial actuarial review was completed in 2013, a review as at 31 March 2016 is currently in progress.

The next triennial actuarial review of both schemes is scheduled for 2019.

\$ millions	NZ Life Group			
	Prudasco	SSRF		
As at 30 June	2016	2015	2016	2015
<b>Reconciliation of amounts recognised in the Balance Sheet</b>				
Present value of funded obligations	(3)	(3)	(4)	(4)
Fair value of fund assets	3	3	9	9
Surplus	-	-	5	5
Adjustment for limit on the use of net assets *	-	-	(4)	(5)
<b>Total retirement benefit obligations (inclusive of specified superannuation contribution withholding tax)</b>	<b>-</b>	<b>-</b>	<b>1</b>	<b>-</b>
Investment income on fund assets	-	-	-	1

\* SSRF's estimated net assets at 30 June 2016 were \$9 million, but a large part of the value of the surplus assets cannot be brought into the employer's financial statements. This is because SSL is not expected to be able to make use of all the surplus assets for its future employer contributions due to the current size of SSRF's membership.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 19 Life Insurance and Life Investment Contract Liabilities

\$ millions	NZ Life Group			
	Life insurance contracts		Life investment contracts	
As at 30 June	2016	2015	2016	2015
<b>Reconciliation of movements in policy liabilities</b>				
Balance at the beginning of the period	179	201	889	867
(Decrease) / increase in liabilities recognised in the Income Statement, excluding reinsurance	(33)	(22)	17	87
Decrease in deferred fee income reserve recognised in the Income Statement	-	-	(4)	(5)
Deposit premium recognised as an increase in policy liabilities	-	-	29	32
Claims recognised as a decrease in policy liabilities	-	-	(96)	(92)
<b>Total policy liabilities</b>	<b>146</b>	<b>179</b>	<b>835</b>	<b>889</b>
Movements in life investment contract liabilities valuations reflect maturities, surrenders, claims experience and investment performance. The impact on the fair value of life investment contract liabilities due to changes in credit risk is nil (30 June 2015 nil), except to the extent that the market value of securities backing life investment contract liabilities is affected by changes in credit risk. Any such credit risk impact is reflected in the movement of securities balances during the year.				
<b>Expected realisation maturity analysis</b>				
Under one year	(12)	(17)	93	88
Greater than one year	158	196	742	801
	<b>146</b>	<b>179</b>	<b>835</b>	<b>889</b>
The maturity value of life investment contract liabilities is determined by the fair value of the linked assets at maturity date.				
<b>Liabilities ceded under reinsurance</b>				
Balance at the beginning of the period	12	11	-	-
(Decrease) / increase in liabilities ceded under reinsurance recognised in the Income Statement	(3)	1	-	-
<b>Total liabilities ceded under reinsurance</b>	<b>9</b>	<b>12</b>	<b>-</b>	<b>-</b>
<b>Maturity analysis</b>				
Under one year	10	8	-	-
Greater than one year	(1)	4	-	-
	<b>9</b>	<b>12</b>	<b>-</b>	<b>-</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 19 Life Insurance and Life Investment Contract Liabilities (continued)

\$ millions	NZ Life Group	
	Life insurance contracts	
As at 30 June	2016	2015
<b>Policy liabilities related to guarantees</b>		
Policy liabilities with a discretionary participation feature	719	663
<b>Valuation of policy liabilities</b>		
Future policy benefits	7,360	6,453
Future bonuses	61	101
Future expenses	3,160	2,699
Future planned margins of revenue over expenses	1,253	1,108
Future premiums	(11,229)	(9,772)
Unvested policyholder benefits	73	69
Less: deferred tax	(532)	(479)
<b>Total policy liabilities</b>	<b>146</b>	<b>179</b>
Life investment contract policy liabilities with an investment performance guarantee at 30 June 2016 were \$9 million (30 June 2015 \$11 million).		
<b>Life insurance contract liabilities future net cash inflows</b>		
Under one year	300	283
Between one and five years	1,000	952
Greater than five years	3,678	3,265
	<b>4,978</b>	<b>4,500</b>

The table above shows the estimated timing of undiscounted future net cash flows resulting from life insurance contract liabilities. This includes estimated future surrenders, claims and maturity benefits, and bonuses, offset by expected future premiums and reinsurance recoveries. All values are undiscounted to the reporting date using the assumed future investment earning rate for each product.

## 20 Deferred Taxation Liability

\$ millions	NZ Life Group	
	2016	2015
As at 30 June		
Balance at beginning of year	478	427
Recognised in the Income Statement	54	51
<b>Total deferred taxation liability</b>	<b>532</b>	<b>478</b>
<b>Deferred taxation relates to:</b>		
Life insurance and life investment contract liabilities	527	472
Other	5	6
<b>Total deferred taxation liability</b>	<b>532</b>	<b>478</b>
The amount of deferred taxation liability that is expected to crystallise after more than 12 months is \$505 million (30 June 2015 \$454 million).		
<b>Deferred taxation recognised in the Income Statement:</b>		
Life insurance and life investment contract liabilities	55	52
Other	(1)	(1)
<b>Total deferred taxation recognised in the Income Statement</b>	<b>54</b>	<b>51</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 21 Trade and Other Payables

\$ millions As at 30 June	NZ Life Group	
	2016	2015
Outstanding claims	43	46
Expense creditors	16	17
Prepaid premiums	10	12
Employee benefits	13	12
Investment creditors	7	8
Agent balances	5	6
Amounts due to reinsurers	1	2
<b>Total trade and other payables</b>	<b>95</b>	<b>103</b>

An analysis of current and non-current financial liabilities is presented in a maturity analysis of financial liabilities, refer note 34. All other trade and other payables have an expected settlement date of less than 12 months.

## 22 Contributed Capital

\$ millions As at 30 June	NZ Life Group	
	2016	2015
<b>Issued ordinary share capital</b>		
Balance at beginning of year	1,080	1,080
<b>Balance at end of year</b>	<b>1,080</b>	<b>1,080</b>

Share capital for ASBGL includes 30,000,100 ordinary shares paid to \$1.00, 105,000,000 ordinary shares paid to \$10.00, and 10,000,000 unpaid ordinary shares (30 June 2015 30,000,100 ordinary shares paid to \$1.00 and 105,000,000 ordinary shares paid to \$10.00 and 10,000,000 unpaid ordinary shares).

All ordinary shares have equal voting rights and share equally in dividends and surplus on winding up.

Dividends on ASBGL ordinary shares for the year ended 30 June 2016 were \$1.08 per share (30 June 2015 \$0.20)

Share capital for FSI includes 350,000 shares paid to \$1.00 (30 June 2015 350,000 ordinary shares paid to \$1.00).

CFSI has no share capital at 30 June 2016 (30 June 2015 200,000 ordinary shares paid to \$1.00). Dividends on CFSI ordinary shares for the year ended 30 June 2016 were \$6.63 per share (30 June 2015 \$367.50)

# Notes to the Financial Statements

For the year ended 30 June 2016

## 23 Capital Management

The capital of the NZ Life Group is managed separately for ASBGL and FSI.

### ASBGL

The objectives of ASBGL with regard to the management of capital adequacy are:

- (i) maintain a level of target surplus for SACL which creates a buffer over minimum regulatory capital while still allowing for efficient use of capital;
- (ii) maintain a strong capital base to cover the inherent risks of the business; and
- (iii) support the future development and growth of the business to maximise shareholder value.

The SACL Board has ultimate responsibility for compliance with the solvency standard and managing capital. The SACL Board approves the capital management policy and minimum capital levels and limits. Minimum capital levels are set based on maintaining a target surplus in excess of solvency margin requirements under the Solvency Standard for Life Insurance Business issued in accordance with IPSA. Under its licence, the RBNZ requires SACL to hold a solvency margin of at least \$0 (30 June 2015 \$0) for each life fund. SACL has two life funds: the Sovereign Statutory Fund No. 1 and the Other Fund.

If the SACL Board has reasonable grounds to believe that a failure to maintain a solvency margin in either life fund is likely to occur at any time within the next 3 years, the likely failure must be reported to the RBNZ as soon as is reasonably practicable. Compliance with these requirements is a continuous obligation. As a minimum, calculations must be undertaken twice a year, at six monthly intervals, and reported to the RBNZ.

Target surplus is a capital buffer held on top of regulatory requirements to ensure the likelihood of a breach of regulatory requirements is at a level consistent with SACL's risk appetite. The level of target surplus takes account of management assessments of actual risk and forecasts/stress testing of future capital requirements. The SACL Board Audit and Risk Committee ("BARC") approves the methodology and basis for determining target surplus.

The solvency position of SACL for the two life funds is as follows:

\$ millions	Sovereign Statutory Fund No.1	Other Fund	Total
<b>As at 30 June 2016</b>			
Actual solvency capital	576	119	695
Minimum solvency capital	497	92	589
<b>Solvency margin</b>	<b>79</b>	<b>27</b>	<b>106</b>
<b>Solvency ratio</b>	<b>116%</b>	<b>129%</b>	<b>118%</b>
<b>As at 30 June 2015</b>			
Actual solvency capital	633	86	719
Minimum solvency capital	481	74	555
<b>Solvency margin</b>	<b>152</b>	<b>12</b>	<b>164</b>
<b>Solvency ratio</b>	<b>131%</b>	<b>116%</b>	<b>129%</b>

### FSI

FSI considers ordinary share capital to be capital for management purposes. FSI has no externally imposed capital requirements. FSI's objectives when managing capital are to safeguard FSI's ability to continue as a going concern in order to provide returns to shareholder and benefits to other stakeholders. There have been no material changes in FSI's management of capital during the year ended 30 June 2016.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 24 Related Party Transactions and Balances

\$ millions

For the year ended 30 June

**NZ Life Group**  
2016 2015

During the year ended 30 June 2016, the NZ Life Group has entered into, or had in place various financial transactions with members of the Overseas Banking Group, and other related parties. Arrangements with related parties were conducted on an arm's length basis and on normal commercial terms, and within the NZ Life Group's approved policies. Loans to and from related parties are unsecured.

### Related Party Transactions

#### Income

Interest received from NZ Banking Group	7	9
Interest and dividends received from Overseas Banking Group	7	10
Fees received from NZ Banking Group for the origination of mortgages	2	2
Fees received from NZ Banking Group investment management services	1	2
Fees received from superannuation schemes managed by a subsidiary of SACL	2	2
	<b>19</b>	25

#### Expenses

Paid to Overseas Banking Group for investment management services	1	1
Paid to NZ Banking Group for administrative services	12	11
Paid to NZ Banking Group for insurance commission	39	35
	<b>52</b>	47

### Related Party Balances

#### Overseas Banking Group

##### Assets

Securities	400	365
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#### NZ Banking Group

##### Assets

Cash and cash equivalents	231	305
Trade and other receivables	1	1
Derivative assets	29	1
	<b>261</b>	307

##### Liabilities

Derivative liabilities	1	33
Other liabilities	6	9
	<b>7</b>	42

Net receipts of nil (30 June 2015 \$4 million) were received from the NZ Banking Group for the utilisation of tax-related items.

Refer to the Statement of Changes in Equity for details of dividends paid to the Shareholder.

The NZ Life Group manages and administers off balance sheet superannuation schemes (refer note 36).

# Notes to the Financial Statements

For the year ended 30 June 2016

## 25 Directors and Key Management Personnel

\$ millions As at 30 June	NZ Life Group	
	2016	2015
Directors and key management personnel compensation	6	6

Key management personnel are defined as permanent members of the executive leadership team. The NZ Life Group has no other transactions or balances with key management personnel. The compensation paid to directors and key management personnel is predominantly in the form of short term benefits.

## 26 Leasing Commitments

\$ millions As at 30 June	NZ Life Group	
	2016	2015
The following non-cancellable operating lease commitments existed at the end of the year:		
Within one year	5	5
Between one and five years	18	18
Over five years	20	25
<b>Total leasing commitments</b>	<b>43</b>	<b>48</b>

All of the NZ Life Group's leases are classified as operating leases as a significant portion of the risks and rewards of ownership are retained by the lessor.

On 6 October 2005, SSL signed an 18-year lease on Sovereign House, its head office premises at Smales Farm, Auckland. The lease term commenced in October 2007. A fixed rate of increase will be applied to the annual lease cost. SSL has a number of other properties under operating leases. The leases have a variety of lease periods and a number of the leases contain options to renew. Payments made under operating leases are charged to the Income Statement on a straight-line basis over the period of the lease.

## 27 Contingent Liabilities and Capital Commitments

There are no material contingent liabilities or capital commitments as at 30 June 2016 (30 June 2015 nil).

## 28 Fair Value of Financial Instruments

The NZ Life Group's financial assets and financial liabilities are measured on an on-going basis either at fair value or amortised cost.

The fair value of a financial instrument is the price that would be received to sell a financial asset, or paid to transfer a financial liability, in an orderly transaction between market participants at the measurement date.

A significant number of financial instruments are carried on the Balance Sheet at fair value. The best evidence of fair value is a quoted market price in an active market.

There are three levels in the hierarchy of fair value measurements which are based on the inputs used to measure fair values:

- Level 1: inputs are quoted prices (unadjusted) in active markets for identical financial assets or financial liabilities that the NZ Life Group can access.
- Level 2: where quoted market prices are not available, fair values have been estimated using present value or other valuation techniques using inputs that are observable for the financial asset or financial liability, either directly or indirectly.
- Level 3: fair values are estimated using inputs that are unobservable for the financial asset or financial liability. The Group has mortgages and loans on policies for which fair value is estimated using valuation techniques that are not based on observable market data (refer note 1f).

No material transfers between levels have occurred during the reporting period for which the financial statements are prepared.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 28 Fair Value of Financial Instruments (continued)

### (a) Fair Value of Financial Instruments Measured at Fair Value

The following table presents an analysis by level in the fair value hierarchy of the fair value measurements of financial statements that are recognised and measured at fair value on a recurring basis.

\$ millions	NZ Life Group			Total
	Level 1	Level 2	Level 3	
<b>As at 30 June 2016</b>				
<b>Financial assets</b>				
Securities				
Equity securities	233	501	-	734
Fixed interest securities	850	-	-	850
Mortgages	-	-	3	3
Loans on policies	-	-	20	20
Property securities	83	-	-	83
Derivative assets	-	29	-	29
<b>Total financial assets measured at fair value</b>	<b>1,166</b>	<b>530</b>	<b>23</b>	<b>1,719</b>
<b>Financial liabilities</b>				
Derivative liabilities	-	1	-	1
Life investment contract liabilities	-	835	-	835
<b>Total financial liabilities measured at fair value</b>	<b>-</b>	<b>836</b>	<b>-</b>	<b>836</b>
<b>As at 30 June 2015</b>				
<b>Financial assets</b>				
Securities				
Equity securities	313	471	-	784
Fixed interest securities	881	-	-	881
Mortgages	-	-	3	3
Loans on policies	-	-	21	21
Property securities	97	-	-	97
Derivative assets	-	1	-	1
<b>Total financial assets measured at fair value</b>	<b>1,291</b>	<b>472</b>	<b>24</b>	<b>1,787</b>
<b>Financial liabilities</b>				
Derivative liabilities	-	33	-	33
Life investment contract liabilities	-	889	-	889
<b>Total financial liabilities measured at fair value</b>	<b>-</b>	<b>922</b>	<b>-</b>	<b>922</b>

The NZ Life Group has mortgages and loans on policies for which fair value is estimated using valuation techniques that are not based on observable market data (refer to note 1f). A sensitivity analysis and reconciliation of movements in mortgages and loans on policies has not been provided on the basis that these assets are not a material component of the NZ Life Group's total financial assets.

### (b) Fair Value of Financial Instruments Not Measured at Fair Value

The following table sets out and compares the fair values of financial instruments not measured at fair value with their carrying amounts and analyses them by level in the financial hierarchy into which each financial instrument is categorised.

\$ millions	NZ Life Group				Carrying Value
	Fair Values			Total	
As at 30 June 2016	Level 1	Level 2	Level 3		Total
<b>Financial Assets</b>					
Cash and cash equivalents	572	-	-	572	572
Trade and other receivables	-	21	33	54	54
<b>Total financial assets not measured at fair value</b>	<b>572</b>	<b>21</b>	<b>33</b>	<b>626</b>	<b>626</b>
<b>Financial Liabilities</b>					
Trade and other payables	-	7	22	29	29
<b>Total financial liabilities not measured at fair value</b>	<b>-</b>	<b>7</b>	<b>22</b>	<b>29</b>	<b>29</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 28 Fair Value of Financial Instruments (continued)

### (b) Fair Value Hierarchy of Financial Instruments Not Measured at Fair Value (continued)

\$ millions	NZ Life Group				Total	Carrying Value Total
	Fair Values					
As at 30 June 2015	Level 1	Level 2	Level 3			
<b>Financial Assets</b>						
Cash and cash equivalents	601	-	-		601	601
Trade and other receivables	-	19	30		49	49
<b>Total financial assets not measured at fair value</b>	<b>601</b>	<b>19</b>	<b>30</b>		<b>650</b>	<b>650</b>
<b>Financial Liabilities</b>						
Trade and other payables	-	8	25		33	33
<b>Total financial liabilities not measured at fair value</b>	<b>-</b>	<b>8</b>	<b>25</b>		<b>33</b>	<b>33</b>

## 29 Categories of Financial Instruments

\$ millions	NZ Life Group					Total	Fair Value
	At Fair Value through Income Statement		At Amortised Cost				
	Held for Trading	Designated on Initial Recognition	Loans and Receivables	Financial Liabilities			

The following tables summarise the carrying amounts and fair values of categories of financial assets and financial liabilities. Refer to note 1(f) for a description of how fair values are estimated.

### As at 30 June 2016

#### Financial assets

Cash and cash equivalents	-	-	572	-	572	572
Trade and other receivables	-	-	54	-	54	54
Securities	-	1,690	-	-	1,690	1,690
Derivative assets	29	-	-	-	29	29
<b>Total financial assets</b>	<b>29</b>	<b>1,690</b>	<b>626</b>	<b>-</b>	<b>2,345</b>	<b>2,345</b>

#### Financial liabilities

Trade and other payables	-	-	-	29	29	29
Derivative liabilities	1	-	-	-	1	1
Life investment contracts	-	835	-	-	835	835
<b>Total financial liabilities</b>	<b>1</b>	<b>835</b>	<b>-</b>	<b>29</b>	<b>865</b>	<b>865</b>

### As at 30 June 2015

#### Financial assets

Cash and cash equivalents	-	-	601	-	601	601
Trade and other receivables	-	-	49	-	49	49
Securities	-	1,786	-	-	1,786	1,786
Derivative assets	1	-	-	-	1	1
<b>Total financial assets</b>	<b>1</b>	<b>1,786</b>	<b>650</b>	<b>-</b>	<b>2,437</b>	<b>2,437</b>

#### Financial liabilities

Trade and other payables	-	-	-	33	33	33
Derivative liabilities	33	-	-	-	33	33
Life investment contracts	-	889	-	-	889	889
<b>Total financial liabilities</b>	<b>33</b>	<b>889</b>	<b>-</b>	<b>33</b>	<b>955</b>	<b>955</b>

# Notes to the Financial Statements

For the year ended 30 June 2016

## 30 Asset Quality

The NZ Life Group has no material impaired or past due assets.

### Credit Quality of Financial Assets that are not Past Due or Impaired

#### Cash and Cash Equivalents

The Standard and Poors ("S&P") credit ratings for the NZ Life Group's major cash holdings are:

As at 30 June	NZ Life Group	
	2016	2015
ASB Bank Limited	AA-	AA-
Westpac New Zealand Limited	AA-	AA-
ANZ Bank New Zealand Limited	AA-	AA-
Bank of New Zealand Limited	AA-	AA-
Citibank NA	A	A

#### Securities

The NZ Life Group holds fixed interest securities issued by counterparties with the following S&P credit ratings:

As at 30 June \$ millions	Investment-linked*		NZ Life Group Non-Linked		Total	
	2016	2015	2016	2015	2016	2015
<b>Ratings</b>						
AAA	-	-	7	9	7	9
AA+	35	40	746	812	781	852
AA	3	3	41	-	44	3
AA-	12	11	-	-	12	11
A+	3	3	-	-	3	3
A	-	1	-	-	-	1
A-	3	2	-	-	3	2
<b>Total fixed interest securities</b>	<b>56</b>	<b>60</b>	<b>794</b>	<b>821</b>	<b>850</b>	<b>881</b>

\* For investment-linked assets the liability to policyholders is linked to the performance of and value of the assets that back these liabilities. The shareholder has no direct exposure to any risk in the assets which back these liabilities.

Credit ratings are not provided for equity and property securities because ratings are either not available or are not considered an appropriate measure of asset quality.

#### Derivative Financial Instruments

The counterparty for the NZ Life Group's derivative financial instruments at balance date is ASB Bank Limited.

#### Amounts Due from Reinsurers

The S&P credit ratings for the NZ Life Group's major reinsurers are :

As at 30 June	Rating Agency	2016	Rating Agency	2015
General Reinsurance Life Australia Limited	S&P	AA+	S&P	AA+
Assicurazioni Generali S.P.A.	AM Best	A	AM Best	A
RGA Reinsurance Company	S&P	AA-	S&P	AA-
Swiss Re Life and Health (Australia) Limited	S&P	AA-	S&P	AA-
Munich Reinsurance Company of Australasia Limited	S&P	AA-	S&P	AA-

# Notes to the Financial Statements

For the year ended 30 June 2016

## 31 Provisions for Impairment Losses

The NZ Life Group had no material impaired or past due assets, but has a provision for impairment of \$1 million as at 30 June 2016 (30 June 2015 \$1 million).

## 32 Disaggregated Information

\$ millions	NZ Life Group			Other Fund
	Sovereign Statutory Fund No.1		Total	
	Life insurance contracts	Life investment contracts		

NZ IFRS 4 requires a life insurer to disclose disaggregated information for each life fund, as defined in the solvency standards under IPSA. Disaggregated information for major components of the NZ Life Group's life funds are presented in the tables below.

### For the year ended 30 June 2016

Premium income	612	2	614	78
Investment income	120	45	165	1
Claims expense	328	-	328	46
Other operating expenses	253	9	262	27
Investment income paid or allocated to policyholders	88	45	133	-
Net profit before tax	154	25	179	24
Net profit after tax	78	10	88	17
Capital payments made to funds/(distributions made from funds)	(146)	-	(146)	14

### For the year ended 30 June 2015

Premium income	593	2	595	75
Investment income	127	99	226	1
Claims expense	322	-	322	43
Other operating expenses	246	9	255	28
Investment income paid or allocated to policyholders	94	99	193	-
Net profit before tax	156	10	166	20
Net profit after tax	101	10	111	14
Capital payments made to funds/(distributions made from funds)	(33)	-	(33)	4

### As at 30 June 2016

Life insurance contract liabilities/(assets)	252	-	252	(106)
Life investment contract liabilities	-	835	835	-
Other liabilities	601	6	607	34
Retained profits/(losses) directly attributable to shareholders	199	4	203	(2)
Investment assets	999	688	1,687	3
Other assets	449	135	584	89

### As at 30 June 2015

Life insurance contract liabilities/(assets)	267	-	267	(88)
Life investment contract liabilities	-	889	889	-
Other liabilities	558	17	575	28
Retained profits/(losses) directly attributable to shareholders	245	16	261	(34)
Investment Assets	1,033	750	1,783	3
Other Assets	450	134	584	68

# Notes to the Financial Statements

For the year ended 30 June 2016

## 32 Disaggregated Information (continued)

IPSA requires a life insurer to allocate the operating profit or loss of a statutory fund or a category of business of a statutory fund. The regulations define two categories of business: participating business and non-participating business. SACL classifies all its life insurance business as participating business or non-participating business in order to ensure the appropriate allocation of profit, as shown below:

\$ millions	NZ Life Group		Total	Other Fund
	Sovereign Statutory Fund No.1			
	Life insurance contracts	Life investment contracts		
<b>For the year ended 30 June 2016</b>				
Participating net profit after tax	4	-	4	-
Non-participating net profit after tax	74	10	84	17
Net profit allocated to shareholders	78	10	88	17
Policy holders net profit after tax	15	-	15	-
Net profit after tax shareholders and policy holders combined	93	10	103	17
<b>For the year ended 30 June 2015</b>				
Participating net profit after tax	4	-	4	-
Non-participating net profit after tax	97	10	107	14
Net profit allocated to shareholders	101	10	111	14
Policy holders net profit after tax	16	-	16	-
Net profit after tax shareholders and policy holders combined	117	10	127	14

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies

### Introduction

The NZ Life Group is exposed to risk through its financial assets, financial liabilities, reinsurance assets and life insurance contract liabilities. Risk management policies focus on ensuring cash flows from assets are sufficient to fund obligations arising from life insurance and life investment contracts. The primary risks are those of insurance, credit, market, liquidity, operational and strategic business risk.

### ASBGL

For ASBGL the primary risks largely relate to SACL and its subsidiaries. The risk function is the responsibility of the Chief Risk Officer ("CRO"), who reports to the Chief Executive Officer. SACL's risk management strategy is set by the SACL Board through the SACL BARC. This committee comprises members of the SACL Board and is chaired by an independent member of the SACL Board. The CRO is responsible for implementation of risk management strategy and all executives have responsibility for the day to day management of risk across ASBGL.

ASBGL has management structures and information systems to manage individual risks, has separated risk initiation and monitoring tasks where feasible, and subjects all material systems to regular review. Periodic assessments of all risk management systems, key business processes and applications are undertaken by the internal audit function.

ASBGL conducts sensitivity analysis to quantify the exposure to risk of changes in the key underlying variables such as interest rate, currency rate, mortality, morbidity and inflation. The valuations included in the reported results and the Group's best estimate of future performance are calculated using certain assumptions about these variables. The movement in any key variable will impact the performance and net assets of the Group and as such represents a risk.

The sensitivity analysis in the risk categories that follow, is based on changes in economic conditions that are considered reasonably possible at the reporting date. The correlation of assumptions will have a significant effect in determining the ultimate profit impact, but to demonstrate the impact of a specific assumption change, modelling had to be done on the basis that all other assumptions were held constant.

The following sections describe the risk management framework components:

### Operational and Strategic Business Risk

Operational risk is defined as the risk of economic gain or loss resulting from inadequate or failed internal processes and methodologies, people, systems or external events.

Strategic business risk is defined as the risk of economic gain or loss resulting from changes in the business environment caused by economic, competitive, social trend or regulatory factors.

Each business manager is responsible for the identification and assessment of these risks and for maintaining appropriate internal controls, and is supported by ASBGL's governance structures, operational risk management framework and operational risk policy.

ASBGL's operational risk measurement methodology combines expert assessment of individual risk exposures with internal loss data to determine potential losses and calculate operational risk economic capital.

### Business Continuity Management

Business Continuity Management ("BCM") within ASBGL involves the development, maintenance and testing of action plans to respond to defined risk events. This ensures that business processes continue with minimal adverse impact on customers, staff, products, services and brands.

BCM constitutes an essential component of the ASBGL's risk management process by providing a controlled response to potential operational risks that could have a significant impact on ASBGL's critical processes and revenue streams. It includes both cost effective responses to mitigate the impact of risk events or disasters and crisis management plans to respond to crisis events.

A BCM programme including plan development, testing and education is in place across all divisions and includes technology disaster recovery planning.

### Internal Audit

ASBGL is serviced by the NZ Banking Group's internal audit function.

Internal audit provides an independent assurance and consulting service designed to assist ASBGL in achieving its objectives by bringing a systematic and disciplined approach to improving the effectiveness of risk management systems, the framework of controls, and governance processes. Operational, compliance, financial and systems reviews of ASBGL's operations are performed based on an assessment of risk. The independent internal audit function is ultimately accountable to the SACL Board through the BARC.

The BARC meets on a regular basis to consider financial reporting, internal control and corporate governance issues. It reviews the interim and annual financial statements, the activities of the internal and external auditors and monitors the relationship between management and the external auditors.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies (continued)

### ASBGL (continued)

#### Insurance Risk

Insurance risk is risk, other than financial risk, that is transferred from the holder of a contract to the issuer.

ASBGL's objectives in managing risks arising from insurance business are:

- (i) To ensure insurance risk is managed in accordance with the principles set out in the Risk Appetite Statement. The Risk Appetite Statement describes the Group's tolerance and intolerance to key risks via a set of statements and principles.
- (ii) To ensure that an appropriate return on capital is made in return for accepting insurance risk.
- (iii) To ensure that strong internal controls are embedded within the business to mitigate underwriting risk.
- (iv) To ensure that internal and external solvency and capital requirements are met.
- (v) To use reinsurance as a component of insurance risk management strategy.

Variations in claim levels will affect reported profit and shareholders' equity. The impact may be magnified if the variation leads to a change in actuarial assumptions which cannot be absorbed within the present value of planned margins for a group of related products.

Insurance risk may arise through the reassessment of the incidence of claims, the trend of future claims and the effect of unforeseen diseases or epidemics. In addition, in the case of morbidity, the time to recovery may be longer than assumed. Insurance risk is controlled by ensuring underwriting standards adequately identify potential risk, retaining the right to amend premiums on risk policies where appropriate and through the use of reinsurance. The experience of ASBGL's life insurance business is reviewed regularly.

Concentrations of insurance risk arise due to:

- Large sums assured on certain individuals. The largest exposures all relate to mortality.
- Geographic concentrations due to employee group schemes. ASBGL participates in the CBA catastrophe cover reinsurance programme which provides cover of AUD90 million for single event claims in excess of AUD20 million.

#### Terms and conditions of life insurance contracts

The nature of terms of insurance contracts written is such that certain external variables can be identified on which related cash flows for claim payments depend. The table below provides an overview of these:

Type of contract	Detail of contract terms and conditions	Nature of compensation for claims	Key variables that affect the timing and uncertainty of future cash flows
Non-participating life insurance contracts with fixed and guaranteed terms (term life and disability, major medical)	Benefits paid on death, ill health or maturity that are fixed and guaranteed and not at the discretion of the issuer. Premiums may be guaranteed through the life of the contract, guaranteed for a specified term or variable at the insurer's discretion.	Benefits, defined by the life insurance contract, are determined by the contract and are not directly affected by the performance of underlying assets or the performance of the contracts as a whole.	- Mortality - Morbidity - Discontinuance rates
Life insurance contracts with discretionary participating benefits (endowment and whole of life)	These policies include a clearly defined initial guaranteed sum assured which is payable on death. The guaranteed amount is a multiple of the amount that is increased throughout the duration of the policy by the addition of regular bonuses annually which, once added, are not removed. Regular bonuses are also added retrospectively.	Benefits arising from the discretionary participation feature are based on the performance of a specified pool of contracts or a specified type of contract.	- Mortality - Morbidity - Market risk - Discontinuance rates - Market returns on underlying assets
Life annuity contracts	These policies provide guaranteed regular payments to the life assured.	The amount of the payment is set at inception of the policy.	- Longevity - Market returns on underlying assets

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies (continued)

### Sensitivity to insurance risk

Insurance risk is measured by using sensitivity analysis to show the effects on equity and profit.

#### Mortality rates

For life insurance contracts, greater mortality rates would lead to higher levels of claims occurring sooner than anticipated, increasing associated claims cost and therefore reducing profit and shareholder's equity. This is offset by increased annuitant mortality which would reduce expected future annuity payments and therefore reduce life insurance contract liabilities.

#### Morbidity rates

The cost of health-related claims depends on both the incidence of policyholders becoming ill and the duration with which they remain ill. Higher than expected incidence and duration would be likely to increase claim costs, reducing profit and shareholders' equity.

#### Discontinuance

The impact of the discontinuance rate assumption depends on a range of factors including the type of contract, the surrender value basis (where applicable) and the duration in force. For example, an increase in discontinuance rates at earlier durations of life insurance contracts usually has a negative effect on performance and net assets. However, due to the interplay between the factors, there is not always an adverse outcome to profits from an increase in discontinuance rates.

The table below illustrates the sensitivity of reported profit and loss after tax and equity to changes in insurance risk assumptions:

\$ millions As at 30 June		NZ Life Group Change in following financial year's profit after tax and shareholders' equity			
		2016		2015	
		Before reinsurance	After reinsurance	Before reinsurance	After reinsurance
<b>Insurance risks</b>					
Mortality	Improvement by 10%	17	12	(2)	(2)
	Deterioration by 10%	(34)	(29)	(22)	(17)
Morbidity	Improvement by 10%	9	5	8	5
	Deterioration by 10%	(56)	(52)	(23)	(19)
Discontinuance	Improvement by 20%	(2)	(1)	-	-
	Deterioration by 20%	-	-	(1)	(1)
Expenses	Increase by 10%	(4)	(4)	-	-
	Decrease by 10%	4	4	-	-

### Credit Risk

Credit risk is the potential risk for loss arising from failure of a counterparty to meet their contractual obligations.

Credit risk principally arises within ASBGL from investments of shareholder funds or funds where the shareholder participates in investment returns in cash and fixed interest securities, and reinsurer payment obligations. Credit risk also arises from a mortgage portfolio, loans to agents, foreign currency contracts, loans made using policies as security, and trade receivables (policyholder premium debtors, agent balances and sundry debtors). No collateral exists for any of the securities held by the Group. The maximum credit risk associated with each class of recognised financial asset held by the Group is the carrying value.

Investment concentrations for shareholder funds are managed within established guidelines and limits set by the Asset and Liability Committee ("ALCO"). Certain criteria are referred to the SACL BARC for approval as appropriate. Guidelines and limits are set for security credit ratings and aggregate exposure to any single geographic region or counterparty as documented within the investment management agreement.

Reinsurance is entered into for the purpose of risk transfer. The credit risk inherent in reinsurance arrangements is managed by establishing minimum credit standards for reinsurers.

For investment linked contracts the investments credit risk is appropriate for each particular product and the risk is borne by the policyholder. There is no significant credit risk assumed by ASBGL.

The credit rating of counterparties are disclosed in note 30.

### Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

Management of liquidity risk is designed to ensure that ASBGL has the ability to meet its financial obligations as they fall due.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies (continued)

### Liquidity Risk (continued)

ASBGL manages this risk by holding a pool of readily tradable investment assets and deposits on call.

The maturity of life insurance and life investment contract liabilities are disclosed in notes 19 and 34.

\$ millions	NZ Life Group		Total
	Cash and Cash Equivalents	Securities	
<b>Liquid assets</b>			
The NZ Life Group holds the following financial assets for the purposes of managing liquidity risk:			
<b>As at 30 June 2016</b>			
Cash and cash equivalents	569	-	569
Foreign currency deposits	3	-	3
Equity securities	-	734	734
Government stock	-	822	822
Corporate bonds	-	28	28
Property securities	-	83	83
<b>Total liquid assets</b>	<b>572</b>	<b>1,667</b>	<b>2,239</b>
<b>As at 30 June 2015</b>			
Cash and cash equivalents	598	-	598
Foreign currency deposits	3	-	3
Equity securities	-	784	784
Government stock	-	851	851
Corporate bonds	-	30	30
Property securities	-	97	97
<b>Total liquid assets</b>	<b>601</b>	<b>1,762</b>	<b>2,363</b>

### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk arises from the mismatch between assets and liabilities. ASBGL is exposed to market risk on diverse financial instruments including interest bearing assets, foreign currency investments, equities, and derivative instruments. For each distinct category of liabilities, a separate portfolio of assets is maintained and investment mandates are set that are appropriate for each.

A significant proportion of assets are held for investment linked policies where market risk is transferred to the policyholder. ASBGL earns fees on investment linked policies that are based on the amount of assets invested and it may receive lower fees should markets fall. Asset allocation for investment linked policies is decided in accordance with the policyholders' fund selections.

Market risk arises on discretionary participation business as these contracts have investment guarantees. Risk is mitigated by using an appropriate bonus / credit rate policy and a suitable growth / income investment allocation.

Market risk arises from returns obtained from investing the shareholders' funds held in ASBGL. Appropriate investment mandates are set by ALCO for the investment of shareholders' funds. As at 30 June 2016, shareholders' funds in ASBGL were invested 1% (30 June 2015 1%) in growth assets (equity and property) and 99% (30 June 2015 99%) in income assets (cash and fixed interest).

Market risk in the asset management business is the risk of an adverse movement in market prices that leads to a reduction in the amount of funds under management and a consequent reduction of fee income.

Market risk comprises three types of risk: currency risk, interest rate risk and price risk.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies (continued)

### Market Risk (continued)

#### (i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency rates.

Foreign currency exposures and risks arise as ASBGL invests or borrows from offshore. As at 30 June 2016 foreign currency denominated investments amounted to 32% (30 June 2015 34%) of total investments. The market value of these investments is therefore affected by movements in the New Zealand dollar relative to the currency in which the investment is denominated.

ASBGL does not fully hedge foreign currency denominated equity instruments. Adverse movements in currency rates relating to the New Zealand dollar will subsequently reduce the value of policyholder assets and liabilities.

ASBGL uses foreign exchange forward contracts to mitigate its exposure to currency risk from foreign currency denominated investments. Equity and property investments denominated in foreign currency have a weighted average hedging ratio of 66% (30 June 2015 67%) and fixed interest investments denominated in a foreign currency have a hedging ratio of 100% (30 June 2015 100%). All investments denominated in emerging market currencies are unhedged.

#### (ii) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Fair value interest rate risk arises from the potential for a change in interest rates to cause a fluctuation in the fair value of financial instruments and the value of life insurance contract liabilities. Interest rate risk arises from the structure and characteristics of ASBGL's assets, liabilities and equity, and the mismatch in cash flows of its assets and liabilities. The objective is to manage the interest rate risk to achieve stable and sustainable net profit.

Fair value interest rate risk arises from shareholder funds invested in fixed interest investments. When fixed interest investments are held to match fixed interest style products selected by policyholders, the interest rate risk is borne by the policyholder.

Interest rate risk also arises on risk contracts where negative policy liabilities (arising from the deferral of acquisition costs) are valued at current risk-free interest rates.

Cash flow interest rate risk is the potential for a change in interest rates to change interest expense and interest income in the current year and in future years. Cash flow interest rate risk arises on floating rate borrowings and ASBGL's mortgage portfolio.

ASBGL reduces interest rate risk by seeking to match the cash flows of assets and liabilities.

Depending on the profile of the investment portfolio, the investment income of the Group will decrease as interest rates decrease. This may be offset to an extent by changes in the market value of fixed interest investments. The impact on profit and shareholder's equity depends on the relative profiles of assets and liabilities, to the extent that these are not matched.

#### (iii) Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or by factors affecting all similar financial instruments traded in the market.

This risk is managed by ensuring a diverse range of investments, limits on counterparty exposure and restrictions on types of instruments.

#### Equity Prices

For life investment contracts and life insurance contracts with discretionary participation features, liabilities depend on the value of underlying assets. Equity price risk may be entirely borne by policyholders. However, the Group derives fee income based on the value of the underlying funds; hence revenues are always sensitive to changes in market value. For assets which are not contractually linked to policy liabilities, the Group is exposed to equity price risk.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 33 Risk Management Policies (continued)

### Market Risk (continued)

#### Sensitivity to market risk

Market risk is measured by using sensitivity analysis to model changes in interest rates, equity values and foreign currency rates.

The table below illustrates the sensitivity of reported profit and loss after tax and equity to changes in market risk assumptions:

\$ millions As at 30 June		NZ Life Group Change in following financial year's profit after tax and shareholders' equity			
		2016		2015	
Market risks		Before reinsurance	After reinsurance	Before reinsurance	After reinsurance
Equity prices	Favourable by 10%	1	1	-	-
	Adverse by 10%	(1)	(1)	-	-
Interest rates	Increase of 100 bps	(18)	(15)	(14)	(11)
	Decrease of 100 bps	19	14	15	12

#### FSI

There are no material risks to FSI as all material transactions are inter-group.

# Notes to the Financial Statements

For the year ended 30 June 2016

## 34 Maturity Analysis of Financial Liabilities

\$ millions	NZ Life Group						Total	Carrying Value
	On Demand	Within 6 Months	Between 6 - 12 Months	Between 1 - 2 Years	Between 2 - 5 Years	Over 5 Years		
<b>As at 30 June 2016</b>								
Trade and other payables	5	24	-	-	-	-	29	29
Derivative liabilities	-	609	-	-	-	-	609	1
Life investment contracts	596	11	10	28	74	176	895	835
<b>Total financial liabilities</b>	<b>601</b>	<b>644</b>	<b>10</b>	<b>28</b>	<b>74</b>	<b>176</b>	<b>1,533</b>	<b>865</b>
Derivative assets	-	637	-	-	-	-	637	29
<b>Total financial liabilities net of derivative assets</b>	<b>601</b>	<b>7</b>	<b>10</b>	<b>28</b>	<b>74</b>	<b>176</b>	<b>896</b>	<b>836</b>
<b>As at 30 June 2015</b>								
Trade and other payables	6	27	-	-	-	-	33	33
Derivative liabilities	-	717	-	-	-	-	717	33
Life investment contracts	624	11	11	25	82	216	969	889
<b>Total financial liabilities</b>	<b>630</b>	<b>755</b>	<b>11</b>	<b>25</b>	<b>82</b>	<b>216</b>	<b>1,719</b>	<b>955</b>
Derivative assets	-	685	-	-	-	-	685	1
<b>Total financial liabilities net of derivative assets</b>	<b>630</b>	<b>70</b>	<b>11</b>	<b>25</b>	<b>82</b>	<b>216</b>	<b>1,034</b>	<b>954</b>

The above analysis is based on contractual undiscounted cash flows. Where the counterparty has discretion in requesting payment, liabilities have been classified according to the earliest time period in which the NZ Life Group may be required to pay. Cash flows on derivative financial instruments are analysed on a gross basis. Refer to note 33 for details of how the NZ Life Group manages liquidity risk.

## 35 Concentration of Credit Exposures to Individual Counterparties

There was no balance date aggregate credit exposures to individual counterparties which exceeded 10% of the Overseas Banking Group's shareholders' equity as at 30 June 2016. There was no peak end-of-day aggregate credit exposure to individual counterparties which exceeded 10% of the Overseas Banking Group's equity for the three months ended 30 June 2016.

The basis of calculation of the NZ Life Group's aggregate concentration of credit exposure to individual counterparties is the actual credit exposure. Credit exposures to the central government of any country with a long term credit rating of A- or A3 or above, or its equivalent, banks with a long term credit rating of A- or A3 or above, or its equivalent, and connected persons are excluded. Credit exposures to individual counterparties do not include exposures to those counterparties if they are booked outside New Zealand.

The peak end-of-day aggregate concentration of credit exposure to individual counterparties has been calculated by determining the maximum end-of-day aggregated amount of credit exposure over the relevant three month period and then dividing that amount by the Overseas Banking Group's equity as at 30 June 2016.

## 36 Funds Under Management and Administration

The NZ Life Group manages and administers investment products that are closed to new business, and also administered fund management products distributed by the NZ Banking Group. As at 30 June 2016 the NZ Life Group had \$913 million funds under administration (30 June 2015 \$8,489 million) and \$913 million funds under management (30 June 2015 \$966 million). The NZ Life Group utilises external fund managers and investment consultants in the management of these funds, including entities which are fellow CBA subsidiaries (refer note 24).

## 37 Events after the Reporting Period

There were no events subsequent to the reporting period which would materially affect the financial statements.

# Independent Auditor's Report



## ***Independent Auditor's Report – Commonwealth Bank of Australia New Zealand Life Insurance Group***

To the Directors of Commonwealth Bank of Australia

### **Report on the Financial Statements**

We have audited pages 2 to 43 of the full year Disclosure Statement prepared by Commonwealth Bank of Australia (the “Company”) in respect of its New Zealand business, which includes financial statements required by Clause 25 of the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the “Order”) and the supplementary information required by Schedules 4, 7, 10, 11, and 13 of the Order. The financial statements comprise the balance sheet as at 30 June 2016, the income statement, the statement of comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information for the Company's New Zealand Life Insurance Group (the “NZ Life Group”).

### **Directors' Responsibility for the Financial Statements**

The Directors of the Company as a body (the “Directors”) are responsible, on behalf of the Company, for the Disclosure Statement, which includes financial statements prepared in accordance with Clause 25 of the Order and generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate. The Directors are also responsible, on behalf of the Company, for such internal controls as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In addition, the Directors are responsible, on behalf of the Company, for including information in the Disclosure Statement which complies with Schedules 2, 4, 7, 10, 11 and 13 of the Order.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the financial statements and the supplementary information disclosed in accordance with Clause 25 and Schedules 4, 7, 10, 11 and 13 of the Order based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. These standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the preparation of financial statements that give a true and fair view of the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

We are independent of the NZ Life Group. Other than in our capacity as auditors we have no relationship with, or interests in, the Group. Certain partners and employees of our firm may deal with the NZ Life Group on normal terms within the ordinary course of trading activities of the NZ Life Group. These matters have not impaired our independence. We have no other interests in the NZ Life Group.

# Independent Auditor's Report (continued)



## ***Independent Auditor's Report – Commonwealth Bank of Australia New Zealand Life Insurance Group***

Commonwealth Bank of Australia

### ***Opinion***

In our opinion, the financial statements on pages 2 to 43:

- (i) comply with generally accepted accounting practice in New Zealand;
- (ii) comply with International Financial Reporting Standards; and
- (iii) give a true and fair view of the financial position of the NZ Life Group as at 30 June 2016, and its financial performance and cash flows for the year then ended.

In our opinion, the supplementary information prescribed by Schedules 4, 7, 10, 11 and 13 of the Order fairly states, in all material respects, the matters to which it relates in accordance with those Schedules.

### ***Report on Other Legal and Regulatory Requirements***

We also report in accordance with the requirements of Clauses 2(1)(d) and 2(1)(e) of Schedule 1 of the Order. In relation to our audit of the financial statements for the year ended 30 June 2016:

- (i) we have obtained all the information and explanations that we have required; and
- (ii) in our opinion, proper accounting records have been kept by the NZ Life Group as far as appears from an examination of those records.

### ***Restriction on Use of our Report***

This report is made solely to the Directors. Our work has been undertaken so that we might state to the Directors those matters which we are required to state to the Directors in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Directors as a body, for our audit work, for this report, or for the opinions we have formed.

A handwritten signature in black ink, appearing to read 'Priscilla van der Linde', with a small flourish at the end.

Chartered Accountants  
9 August 2016

Auckland