

ASB KiwiSaver Scheme

Balanced Fund

Quarterly Disclosure Statement for 1 January 2013 to 31 December 2013



What is the purpose of this statement?

This statement provides key information about the ASB KiwiSaver Scheme Balanced Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Balanced Fund aims to provide investors with long-term capital growth, using an index-tracking investment management style for assets other than cash. It invests in a relatively high proportion of diversified growth assets (equities and property) and a lower proportion of diversified income assets (cash and fixed interest).

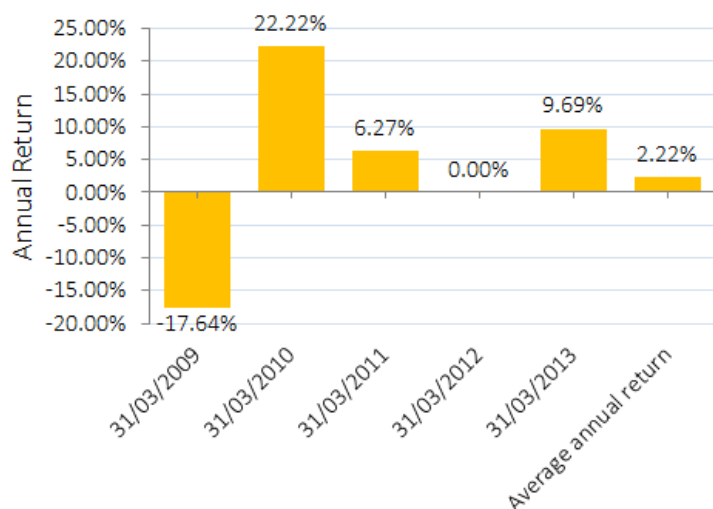
| | |
|-------------------------------|---------------|
| Total value of the fund | \$389,916,445 |
| Number of members in the fund | 44,622 |
| Date the fund started | 02/10/07 |

How has the fund performed?

| | Past Year |
|----------------------------------------------------------------------|-----------|
| Annual Return (after deductions for fund fees and tax ¹) | 11.23% |

How has the fund performed in the past?

This shows the return after fund fees and tax¹ for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns above are after deductions for **fund fees**². These fees were last totalled up for the year to 31 March 2013 and were:

| | |
|--------------------------------|--------------|
| Total fund fees | 0.62% |
| of members' investments | |
| <i>Which are made up of:</i> | |
| Annual management fee | 0.62% |
| Performance-based fees | 0.00% |
| Other fees and costs | 0.00% |

Members were also charged **membership fees**³ of \$30.00 over the year to 31 March 2013.

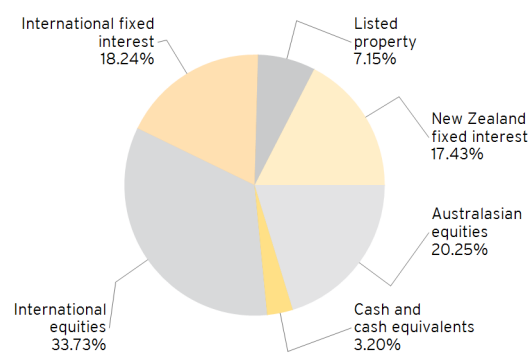
Example of how this applies to a member

Jason had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jason received a return after fund fees and tax¹ were deducted of \$1,123.00 (that's 11.23% of his initial \$10,000). Jason also paid \$30.00 in membership fees. This gives Jason a total return of \$1,093.00 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in⁴.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in⁵.

| | |
|------------------------------|--------|
| Cash and cash equivalents | 5.00% |
| New Zealand fixed interest | 17.00% |
| International fixed interest | 18.00% |
| Australasian equities | 20.00% |
| International equities | 33.00% |
| Listed property | 7.00% |
| Unlisted property | 0.00% |
| Other | 0.00% |

Top 10 investments

| Name | Percentage of fund net assets | Type | Country | Credit rating (if applicable) |
|-----------------------------------------------------|-------------------------------|----------------------------|-------------|-------------------------------|
| 1 Vanguard International Shares Index Fund | 26.69% | Fund | Australia | |
| 2 Vanguard Intl Shares Index Hedged Fund (NZ Class) | 6.71% | Fund | Australia | |
| 3 Vanguard International Property Sec Index Fund | 6.41% | Fund | Australia | |
| 4 ASB Bank Account NZD | 1.96% | Cash and cash equivalents | New Zealand | |
| 5 New Zealand Government Bond 6.0% 15 May 2021 | 1.38% | New Zealand fixed interest | New Zealand | AA+ |
| 6 New Zealand Government Bond 6.0% 15 Dec 2017 | 1.36% | New Zealand fixed interest | New Zealand | AA+ |
| 7 New Zealand Government Bond 5.0% 15 Mar 2019 | 1.30% | New Zealand fixed interest | New Zealand | AA+ |
| 8 New Zealand Government Bond 6.0% 15 Apr 2015 | 1.27% | New Zealand fixed interest | New Zealand | AA+ |
| 9 Westpac Money Market Deposit Account NZD | 1.26% | Cash and cash equivalents | New Zealand | |
| 10 Fletcher Building Ltd | 1.05% | Australasian equities | New Zealand | |

The top 10 investments make up 49.39% of the fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name | Current Position | Time in current position | Previous or other position | Time in previous or other position |
|------------------|--------------------------------------|--------------------------|------------------------------------------------------------------------|------------------------------------|
| 1 Graeme Edwards | Acting Chair of Investment Committee | New (1 month) | Acting Executive GM Wealth & Insurance, ASB Bank (current position) | New (1 month) |
| 2 John Smith | Investment Committee member | 2 years, 6 months | Head of Managed Funds, ASB Bank (current position) | 2 years, 6 months |
| 3 Kevin McDonald | Director of ASB Group Investments | 3 years, 10 months | Chief Risk Officer, ASB Bank (current position) | 3 years, 11 months |
| 4 Jon Raby | Investment Committee member | 1 year, 8 months | Chief Financial Officer, ASB Bank (current position) | 1 year, 9 months |
| 5 Craig Haycock | Investment Committee member | 3 months | GM Wealth & Insurance Products & Strategy, ASB Bank (current position) | 1 year, 4 months |

Further information:

Information about conflicts of interest

There have not been any material changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the ASB KiwiSaver Scheme's annual financial statements for more information about the scheme's related-party transactions. All related-party transactions that occurred during the past three months were on arm's-length terms.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at asb.co.nz.

Notes

- 1 Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- 2 Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance). As required by the KiwiSaver (Periodic Disclosure) Regulations 2013, the fund fees shown in this statement are calculated as a percentage of the average net asset value of the fund for the year to 31 March 2013. This differs from the method used to calculate and pay the fund's investment management fee. For more information on the fund's investment management fee, see the ASB KiwiSaver Scheme investment statement.

- ³ Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme. If you invest in more than one fund, the membership fee is charged proportionately across the ASB KiwiSaver Scheme funds you invest in according to your interest in each fund. ASB Group Investments Limited may waive or reduce the membership fee for any member or group of members. For more information on membership fees, refer to the information on administration fees in the ASB KiwiSaver Scheme investment statement.
- ⁴ Cash held for liquidity purposes is included within the asset class to which it relates and not separately identified. An asset class may have exposure to securities that can also be categorised as a different asset type, as explained below. At 31 December 2013:
- no New Zealand fixed interest securities are included in the International Fixed Interest asset class;
 - listed property securities comprise approximately 7.47% of the Australasian Equities asset class;
 - listed property securities comprise approximately 2.60% of the International Equities asset class and Australasian equity securities comprise approximately .05% of the International Equities asset class.
- ⁵ The target investment mix does not take account of cash held for liquidity purposes. Each asset class (other than cash) aims to closely track the return of a market index or combination of indices.
- The International Fixed Interest asset class may have exposure to any New Zealand fixed interest securities that are included in a market index for the International Fixed Interest asset class. At 31 December 2013, no New Zealand fixed interest securities are included in a market index for the International Fixed Interest asset class.
 - The Australasian Equities asset class may have exposure to any listed property securities that are included in a market index for the Australasian Equities asset class. At 31 December 2013, listed property securities comprise approximately 7.62% of the market indices for the Australasian Equities asset class.
 - The International Equities asset class may have exposure to any listed property securities and Australasian equity securities that are included in a market index for the International Equities asset class. At 31 December 2013:
 - listed property securities comprise approximately 2.60% of the market index for the International Equities asset class;
 - Australasian equity securities comprise approximately .05% of the market index for the International Equities asset class.

For more information, see the ASB KiwiSaver Scheme investment statement. Interests in the Scheme are issued by ASB Group Investments Limited, a wholly owned subsidiary of ASB Bank Limited. Neither ASB Bank Limited nor any other person guarantees the interests in the Scheme.

Revised Disclosure Statement

This is a revised disclosure statement. The following changes have been made:

1. In the section "How has the fund performed?", the annual return has been changed.
2. In the section "How has the fund performed in the past?", returns for periods ending after 1 April 2011 have been changed.
3. In the section "What fees were members charged?", the return used in the example has been changed.

Manager's Certificate

(Pursuant to regulation 41 of the KiwiSaver (Periodic Disclosure) Regulations 2013 ("Regulations"))

This certificate is given in respect of the attached Quarterly disclosure statement relating to the ASB KiwiSaver Scheme Balanced Fund for the period 1 January 2013 to 31 December 2013 ("Disclosure Statement").

ASB Group Investments Limited certifies that:

- (a) the Disclosure Statement has been prepared for the purposes of the Regulations;
- (b) to the best of ASB Group Investments Limited's knowledge, after making reasonable inquiry, all information required by the Regulations has been disclosed in accordance with the Regulations and the information presented is accurate; and
- (c) the Disclosure Statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the KiwiSaver scheme.

This certificate is dated Sunday, 14 September 2014

SIGNED by ASB Group Investments Limited:



Signature of authorised signatory

John Smith

Name of authorised signatory